



Workshop on Prospects for
Start-ups in Solar Energy Technologies
(One Day Workshop at NISE, Gurugram Campus)
Date: 26 April 2016 (Tuesday)

About NISE: National Institute of Solar Energy (NISE) is an autonomous institute under Ministry of New and Renewable Energy (MNRE), Government of India to facilitate the Research & Development, Testing, Certification, Skill Development activities in the field of Solar Energy Technologies. NISE also supports the ministry in the implementation of prestigious Jawahar Lal Nehru National Solar Mission. The Institute is committed to the development and demonstration of solar energy related technologies and its applications to the common man in the country. NISE continuously strives to improve the facilities so as to compete with the latest technological advancements. NISE is planning to set up a Technology Business Incubation Centre for assisting new Entrepreneurs incubate in Solar Energy Business space.



Learning Objectives.

- I. Scope and Business Opportunities in Solar Photovoltaic, Solar Thermal and Solar Water Pumping Technologies

- II. Opportunities under Start up India / Stand Up India Policy of Govt of India
- III. Visit to various Solar Labs at NISE
- IV. Economics of Solar Technologies; Market Information Management; Costing and Pricing of Solar Products; Client Relationship management; and Customer Orientation.
- V. How to start a Company, Different types of Companies, Compliance Mechanism with Ministry of Corporate Affairs, Service Tax rules, Tax payments, Tax Breaks, etc.



Target Audience

Graduate Engineers; Existing and Prospective Solar Entrepreneurs; EPC Contractors; MNRE Channel Partners; Energy Department Officials of Govt. of India and Officers from State Nodal Agencies etc.

Training Fee per Participant : **Rs 1,000 plus 14.5% Service Tax**. There are a total of **50 seats** on first come first serve basis. Lunch, Tea will be provided during the Workshop. Accommodation, TA/DA would not be provided by NISE.



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Workshop Schedule

| Time | Name of the Session | Key Resource Persons |
|---------------|--|--|
| 09:00 – 10:00 | Registration & Tea | |
| 10:00 – 10 15 | Welcome address by DG, NISE Orientation of the Programme | Dr O S Sastry Director General, NISE Dr N B Raju, Dy Director General, NISE |
| 10:15-11:30 | Scope and Business Opportunities in Solar Photovoltaic, Solar Thermal and Solar Water Pumping Technologies | Dr Nikhil P G; Dr Vikrant Sharma; Mr Umakanta Sahoo NISE |
| 11:30-11:45 | Tea / Coffee Break | |
| 11:45-12:45 | Opportunities under Start up India / Stand Up India Policy of Govt of India | Senior Official from Dept of Industrial Policy and Promotion (Ministry of Commerce & Industry, GOI) / Senior Official from SIDBI (TBC) |
| 12:45-13:15 | Visit to Various Solar Labs in NISE | NISE Technical Team |
| 13:15-14:00 | Lunch Break | |
| 14:00-1530 | Economics of Solar Technologies; Market Information Management; Costing and Pricing of Solar Products; Client Relationship Management; and Customer Orientation. | Mr Arpo Mukherjee, Skill Council for Green Jobs (SCGJ) |
| 15:30-15:45 | Tea / Coffee Break | |
| 15:45 – 16:45 | How to start a Company, Different types of Companies, Compliance Mechanism with Ministry of Corporate Affairs, Service Tax rules, Tax payments, Tax Breaks, etc. | CA Anand Dua Practicing Chartered Account |
| 16:45 – 17:15 | Q & A | Dr N B Raju, NISE, Gurugram |



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Registration Form

Kindly provide the following details:

1. Name of the Delegate :
2. Designation (if applicable) :
3. Organization (if applicable) :
4. Address :
5. Mobile No. (must be given) :
6. Telephone No. (if any) :
7. E-mail ID (must be given) :
8. Workshop Fee (per participant) : Rs 1,145/-
(i.e. Rs 1,000 + Service Tax of Rs 145)
9. Draft No. / NEFT / RTGS Ref No

Demand Draft should be made in favour of “**NISE Skill Development**” payable at Gurugram. Cheques / Cash are not accepted. Bank Transfers (such as RTGS / NEFT / IMPS) are allowed.

The Bank Account details are as follows: Account Holder Name: NISE Skill Development
Account Type: Savings Bank
Bank Name: **State Bank of India**
Branch: DLF Qutab Enclave, Gurugram (SBI Branch Code: 6604)
Account No. **35245666110**
IFSC Code: **SBIN006604**

The participants must clearly indicate send their bank transfer details (by e-mail) in advance to the Course Coordinator, then only, the participants could be allowed to attend the workshop.

Contact Information:

Registration forms can be sent through email (suryamitra.nise@gmail.com) or through courier/speed post at the following address at least Four (04) days before the start of training –

The Deputy Director General (Skill Development Division)
National Institute of Solar Energy (NISE)
Gurugram - Faridabad Road, Gwal Pahari, Gurugram-122 003, Haryana

For any queries please contact between 10:00 am to 5:00 pm during weekdays: Ms Pooja Sharma (Training Coordinator); Tel: **+91 124-285 3039**, Mob: **99997 25689**; E-mail: **suryamitra.nise@gmail.com**

NISE has Guest House accommodation for 25 persons and Participants can be accommodated subjected to availability. The room charges are Rs.600 per day + 15% Taxes. For booking of accommodation please contact Mr Deepak Mathur, Consultant (E-mail: training.nise@gmail.com; Mob: +91 95556 44944).

How to Reach NISE

NISE is located in a 200 acres campus on Gurugram-Faridabad Highway. It is approx 10 KM from Guru Dronacharya Metro or Sikanderpur Metro . Radio Taxies / Autos are available from these Metros to NISE and vice versa. When you are coming from Gurugram to NISE, NISE is located on the left side of the Highway. It is just on the Highway.

If you are coming from Delhi by Car on Mehrauli – Gurugram Road, after crossing Arjan Garh Metro and crossing Haryana Border take a left turn towards Faridabad at Le Meridien Hotel or at Metro Pillar No. P-14. From this point NISE is located approx at 10 km distance.

If you are planning to come from Faridabad side, NISE is located just 4 km after crossing toll gate on Faridabad-Gurugram Highway. You would find NISE on the right side of the High Way

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