

EXPRESSION OF INTEREST
For
Empanelment of Business Associate To
Undertake Marketing, Installation, Commissioning & 5 year
maintenance of 10HP Off-Grid Stand-alone SPV Water
Pumping System under Component-B of PM-KUSUM
scheme 2020-21 in all districts for Himachal Pradesh
State

ISSUED BY:



RAJASTHAN ELECTRONICS & INSTRUMENTS LIMITED
2, KANAKPURA INDUSTRIAL AREA, SIRSI ROAD,
JAIPUR – 302 034
Tel: 0141 – 2470908, 2470363
Fax: 0141 – 2470531
E-mail: re@reil.co.in

Signature and Stamp of Contractor

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NOTICE INVITING EXPRESSION OF INTEREST

1.	Name of Work	Empanelment of Business Associate to undertake Marketing, Installation, Commissioning & 5 years maintenance of 10 HP Off-Grid Stand-alone SPV Water Pumping System under Component-B of PM-KUSUM scheme 2020-21 in all districts for Himachal Pradesh State.
2.	Area of Operation	In all districts for Himachal State.
3.	Cost of EOI document	Rs. 5000/- (Rupees Five Thousand only) + GST (18%) non refundable by way of Demand Draft (DD), cash, NEFT, RTGS from Nationalized/ Scheduled Bank drawn in favour of Rajasthan Electronics and Instruments Limited, payable at Jaipur. (Exempted for MSME Units subject to submission of valid UAN certificate)
4.	Place of obtaining EOI documents	The EOI documents can be downloaded from the below mentioned website: https://eprocure.gov.in/eprocure/app & www.reiljp.com
5.	Period of Issue of EOI Documents/ downloading from website	From 09.07.2020 to 29.07.2020
6.	Last date for Receipt of EOI	29.07.2020 up to 17:00 Hrs
7.	Offer Validity	90 Days
8.	Address to which EOI documents should be sent	Manager (RE) Rajasthan Electronics & Instruments Limited, 2, Kanakpura Industrial Area, Sirsi Road, Jaipur – 302034 Tel: 0141-2470908 Fax: 0141-2470531 E-mail: re@reil.co.in
9.	Date & Time of Opening of Eol	30.07.2020 17:00 AM

Note: - REIL reserves the right to withdraw from the process or any part thereof without assigning any reason what so ever. No liability what so ever shall be accrue to REIL in such event.

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1.0 BACKGROUND

1.1 About REIL:

Rajasthan Electronics & Instruments Limited (REIL) is a rapidly growing “Mini Ratna” Public Sector Enterprise under the administrative control of Department of Heavy Industry, Ministry of Heavy Industries and Public Enterprises, Government of India; with the aim to undertake manufacturing and development of professional grade electronic equipments and solutions in the area of Dairy, Renewable Energy and IT solutions.

REIL is a professionally managed Company with sound track record. The Company has achieved a turnover of Rs. 271 Crore in the last Financial year i.e. 2018-19 and has been profit making since its inception. Its products are deployed in more than 1 Lac villages and cities all over the country having deployment of 45 MWp and over 3 lacs nos. of solutions.

The Company is jointly promoted by the Government of India (51% share) and Government of Rajasthan (49% share through RIICO, Jaipur).

The USP of the Company lies in providing onsite service to rural/urban users through a network of 8 Regional Offices, 17 FMCs (Field Maintenance Centre) and 104 Sub-FMCs.

The products/ instruments widely accepted in the market includes EMT, Automatic Milk Collection unit, Smart-AMCU, Data processor Milk Collection Unit, Smart DP-MCU, Auto-EMT, DP-EMT, UMA, EWS, RMRD, RFID, IMMS, MILKO SCAN and other high end equipments.

REIL is in the business of SPV modules, systems, and applications, since 1985. It has capacity of producing over 19 MW of SPV modules. The Company has executed a largest off grid project of 11 MWp and installed SPV power plants at the Atal Seva Kendra at 9348 nos. of Panchayat Samities and Gram Panchayat to power up computer systems in rural areas.

REIL had also executed a project for supply, Installation, Testing & Commissioning of approx. 125000 nos. of Solar Power Pack for Home Lighting in Rural areas.

REIL has also installed and commissioned 5 MW Grid connected SPV Power Plant at village – Rawara, Taluka Bap, District–Jodhpur (Rajasthan) which reflects our experience in Grid connected MW size Power Plants.

REIL is empanelled under KUSUM Component – B in Himachal Pradesh State for Solar PV Water Pumping in irrigation scheme.

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The Company functions with a Vision of **“To be the leader in the rural sector for business areas of Dairy Electronics, Significant Player in Renewable Energy and in related areas of Information Technology applications”**.

The product range of the Company addresses following segments.

Renewable Energy,
Agro-Dairy Electronics &
Information Technology

REIL continues to be dedicated to its mission **“To put in efforts to meet the existing and emerging needs of customers and serve them through developing/ marketing and delivery of quality products and dependable after sales service”**.

Company is scaling up its operations and intends to spread business in a larger way to all parts of the country. Company has scaled up its production capacity to 19 MWp by adding state of art automated PV module production line of capacity 12 MWp and plans to add up to 100 MWp.

1.2 About this Expression of Interest:

Rajasthan Electronics & Instruments Limited (REIL) invites Expression of Interest from eligible Business entities for their empanelment as Business Associate under KUSUM Scheme.

The Ministry of New and Renewable Energy has formulated a Scheme **'Kisan Urja Suraksha evam Utthaan Mahabhiyan (KUSUM)'**. Under this scheme, farmers having barren or agriculturally unproductive land will be provided with financial assistance to setup solar power plants.

The scheme will have three components of Solar PV systems:

1. Component A: Decentralized Ground mounted Grid Connected Power Plants.
2. Component B: Standalone Solar Powered Agriculture Pumps.
3. Component C: Grid Connected Agriculture Pumps.

REIL intend to address the opportunity in association with experienced and competent Business Associates interested in providing services for Marketing, Installation, Commissioning & 5 years maintenance of 10 HP Off-Grid Stand-alone SPV Water Pumping System under Component-B of PM-KUSUM scheme 2020-21 in all districts for Himachal Pradesh State.

Detail scope of work or subsequent terms and conditions for the project will be as per the requirements of project, however broad scope of work is as follows:

1. The contractors shall conduct survey of site of beneficiary, geo-tagging, get consents with tri-party agreement from beneficiaries in their favour and submit it to Sub Divisional Soil Conservation Officers of concerned district & get work orders released in favour of REIL from the concerned department. The contractor shall submit work order, dully signed technical survey report at REIL works.
2. The contractors shall coordinate with States/UTs, Discoms and farmers for implementation of the project.
3. The contractors shall ensure publicity of the project and create awareness through advertisements and direct meetings.
4. If the material is stored in Contractor's godown, all necessary insurance and safety & security should be arranged by the contractor.

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5. Contactor would deliver the material at site & submit documents to REIL/Department of Agriculture Himachal Pradesh.
6. Contractor would do installation & commissioning of the SPV Pumping System as per drawings provided by REIL and upto the satisfaction of end user & REIL/ Department of Agriculture Himachal Pradesh.
7. Installation & Commissioning of SPV System mean:-
 - A. Complete foundation work of SPV Module mounting structure. Grouting as per the drawing provided by REIL.
 - B. Interfacing of SPV modules with Pump & required accessories (Cable for same would be provided by REIL).
 - C. Interfacing of SPV modules & pump.
 - D. All inter connected wire / cable shall be in conduit pipe /casing.
8. All necessary HDPE Pipes (as per technical specifications of project) required for installation, material required for civil work such as cement, concrete, etc. & all necessary requirements pertaining to fencing shall be arranged by Contractor.
9. Contractor would get the supply, installation & commissioning documents duly verified from the respective authorities, get the SPV Pumping system physically verified from the concerned department. & submit the same to REIL works/department of Agriculture Himachal Pradesh. Document includes all required documents, photographs etc. required for claiming payments.
10. The contractor shall carry out necessary civil work for installation, commissioning of module mounting structures and other civil work required for the pumping system. All the required piping shall be supplied by the contractor as per standard BIS makes/EESL tender.
11. The contractor shall carry out all work pertaining to The PM-KUSUM Component-B scheme in Himachal Pradesh state.

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INSTRUCTION TO CONTRACTORS**3.1 Submission of Bid**

1. Rajasthan Electronics and Instruments Limited, a public sector undertaking, joint venture of Government of India and Government of Rajasthan ("REIL" or the "Company"). REIL plans to empanel reputed firms in the field of solar works as Business associates for executing Solar PV Systems projects in the state of Himachal Pradesh.
2. Eligible Contractors are advised to read this document in detail and assess their capabilities before submission of Expression of Interest.
3. This Invitation has been prepared to enable potentially interested Firms who are meeting the qualification criteria to submit their Expression of Interest ("EOI").
4. All the Contractors meeting the eligibility criteria defined under this Eol shall be short-listed for further empanelment.
5. Interested agencies may download the Notice for Eol document from the website of the company **www.reiljp.com**. The prospective agencies desirous of participating may view and download the document free of cost from the website of REIL. However Contractors need to submit the document fee of Rs. 5,000/- (Rupees Five Thousand only) + GST (18%) through Cash/DD/NEFT/RTGS, and submit its copy along with the response. The proposals received without the Eol document fees will result in rejection of the proposal.
6. Interested agencies may submit their Expression of Interest (Eol) by providing all the necessary documents in English as specified in this document for each of the qualifying criteria as proof of meeting the Eligibility criteria.
7. The Expression of Interest document should be submitted in a sealed cover and reach the following address by 17:00 hours on or before 29.07.2020. Any submission beyond the stipulated time will be summarily rejected. REIL reserves the right to extend the time period for submission of proposals.
8. Offer shall be valid for 90 days from the date of bid opening.
9. **OPENING OF BID:** Opening of bid will be done at time and date notified in the bid. **The decision of the evaluation committee on technical suitability shall be final & binding.**

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10. Procedure for submission of proposal

The proposal for Expression of Interest shall contain two sealed envelopes as under.

Envelope-A:

Contents: Copy of Cash/DD/NEFT/RTGS receipt of Rs. 5,000/- +GST (18%) towards purchase of Eol document fees Super-scribed as "Eol for Empanelment of Business Associates to undertake Marketing, Installation, Commissioning & 5 years maintenance of 10 HP Off-Grid Stand- alone SPV Water Pumping System under Component-B of PM-KUSUM scheme 2020-21 in all districts for Himachal Pradesh State. (Eol document fee)"

Envelope-B:

Contents: Original Eol document and one copy of supporting documents. Super-scribed as Eol for Empanelment of Business Associates to undertake Marketing, Installation, Commissioning & 5 years maintenance of 10 HP Off-Grid Stand- alone SPV Water Pumping System under Component-B of PM-KUSUM scheme 2020-21 in all districts for Himachal Pradesh State.

The Envelops should be sealed and super-scribed as above. The envelops should be placed in an outer envelope for submission. This outer cover shall be super-scribed as follows:

<p>PROPOSAL FOR EXPRESSION OF INTEREST For Empanelment of Business Associate to undertake Marketing, Installation, Commissioning & 5 years maintenance of 10 HP Off-Grid Stand- alone SPV Water Pumping System under Component-B of PM-KUSUM scheme 2020-21 in all districts for Himachal Pradesh State.</p> <p>DUE ON 29.07.2020 upto 17:00 HRS.</p> <p>NOT TO OPEN BEFORE 30.07.2020 , 17:00 Hrs.</p> <p>TO RAJASTHAN ELECTRONICS & INSTRUMENTS LIMITED, 2, KANAKPURA INDUSTRIAL AREA, SIRSI ROAD, JAIPUR – 302 034</p> <p>FROM (NAME AND ADDRESS OF THE CONTRACTOR)</p>
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11. REIL reserves the right to withdraw this Eol or reject the whole/part of any/all bids received, without assigning any reasons.
12. REIL will share business opportunity with the empanelled Business Associate.
13. The proposals received from Business Associate shall be reviewed by a committee for its confirmative with the bid conditions, competitiveness and benefits to the company.

14. No Near Relative Clause

The Contractor should give a certificate that none of his/her near relative is working in REIL as defined below along with their technical bid as per Annexure-. In case of proprietorship firm certificate will be given by the proprietor. For partnership firm certificate will be given by all the partners and in case of limited company by all the Directors of the company excluding Government of India/Financial institution nominees and independent non-Official part time Directors appointed by Govt. of India or the Governor of the state and full time Directors of PSUs both state and central. Due to any breach of these conditions by the company or firm or any other person the tender will be cancelled and Bid Security will be forfeited at any stage whenever it is noticed and REIL will not pay any damage to the company or firm or the concerned person. The company or firm or the person will also be debarred for further participation in the REIL Tenders. The near relatives for this purpose are defined as:- (a) Members of a Hindu undivided family. (b) They are husband and wife. (c) The one is related to the other in the manner as father, mother, son(s) & Son's wife (daughter in law), Daughter(s) and daughter's husband (son in law), brother(s) and brother's wife, sister(s) and sister's husband (brother in law).

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3.2 Eligibility Criteria

The participation in the Eol is invited from reputed parties/Enterprises who meet all the following criteria.

1. The Contractor should be a company registered under the Indian Companies Act, 1956 or Companies Act, 2013 for the past three years or more.

Or

The Contractor should be a company/firm/LLP/proprietorship/ for the past three years or more.

2. The Contractor shall not be under a declaration of ineligibility for corrupt or fraudulent practices or blacklisted with any of the Government agencies as on the due date for submission of bid.
3. The Contractor should have a minimum average turnover of Rs. 20 lakh or above in last 3 financial years. The computation of Net Worth shall be based on audited annual accounts of the company as on 31st March 2019.
4. The Contractor should have a valid PAN no. & GST no.
5. Necessary manpower to complete the works assigned, with documentary evidence for the same to be submitted along with this EOI.
6. The Contractor should have established office and/or other infrastructure in the state of Himachal Pradesh.
7. The firm should have experience of installation & commissioning of Solar PV Water Pumping Systems under Govt. projects. Required certificate be submitted with the bid document.

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3.3 General Instructions

1. The Contractor shall be required to make presentations related to the information sought in response to this Eol, if so requested by REIL.
2. The Contractor shall bear all the costs for participation in the bid process including preparation of responses to the Eol and must be ready to undertake this activity on its own.
3. The Contractor should not have been blacklisted by any ministry from any country, Government department or customer of the Central of state Government of the country. This undertaking becomes the part of the Cover-note.
4. Any false information provided in the Eol with respect to citations, Projects handled, Office locations or any other information – if found out incorrect by REIL/EESL, would lead to disqualification of the Contractor and other suitable penal actions.
6. This EOI does not constitute and will not be deemed to constitute any commitment on part of REIL for any purchase/work order.

7. EXCLUSIVITY:

During the validity period of this Agreement, unless with the previous written consent of the other Party to the contrary, the Parties shall not enter into any similar agreement/ Memorandum of Understanding of any nature in respect of the Project and/ or discuss matters concerned under this Agreement, either directly or indirectly or through its subsidiary/ associate or otherwise with any other party (ies).

3.4 Disqualification

1. REIL shall not consider for the purpose of qualification, an EOI, which is found to be incomplete in content and/ or attachments and/ or authentication, etc.
2. Without prejudice, a sole Firm or a consortium may be disqualified and its EOI dropped from further consideration for, but not limited to, any of the reasons listed below:
 - Misrepresentation by the potential Firm or any member of the consortium during or after the EOI process; (or)
 - Failure by the parties mentioned above to provide necessary and sufficient information required to be provided in the EOI; (or)
 - Where a party has already submitted an EOI as sole interested Firm and such party submits another EOI as a member of a consortium;(or)
 - Where a party has already submitted an EOI as a member of a consortium and such party submits another EOI either as a sole interested Firm or a member of another consortium. (or)
 - Parties convicted by a Court of law; (or)
 - Parties against whom any adverse order has been passed by a regulatory authority that casts a doubt on the ability of the party to manage large works.

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4.0 Appendices Covering letter from the Contractor

(To be submitted on Contractor's Letter Head)

Appendix I

Reference:

Date: _____

Manager (RE),
Rajasthan Electronics & Instruments Limited,
2, Kanakpura Industrial Area,
Sirsi Road,
JAIPUR – 302034

Subject: Invitation of proposal for Expression of Interest for Empanelment of Business Associate to undertake Marketing, Installation, Commissioning & 5 years maintenance of 10 HP Off-Grid Stand- alone SPV Water Pumping System under Component-B of PM-KUSUM scheme 2020-21 in all districts for Himachal Pradesh State.

Dear Sir,

This is to notify you that our company intends to submit a proposal in response to the Eol for "Empanelment of Business Associate to undertake Marketing, Installation, Commissioning & 5 years maintenance of 10 HP Off-Grid Stand- alone SPV Water Pumping System under Component-B of PM-KUSUM scheme 2020-21 in all districts for Himachal Pradesh State.

Primary and Secondary contacts for our company are:

Name	
Title	
Company Name	
Address	
Phone	
Mobile	
E-mail Id	

We confirm that the information contained in this response or any part thereof, including appendix, exhibits, and other documents and instruments delivered, or to be delivered to REIL is true, accurate, verifiable and complete.

This response includes all information necessary to ensure that the statements therein do not in whole or in part mislead the department in its short-listing process.

We fully understand and agree to comply that on verification, if any of the information provided here is found to be misleading the short listing process or unduly favours our company in the short listing process, we are liable to be dismissed from the selection process or termination of the contract during the project, if selected to do so, We further undertake that our Company is never black-listed by any Ministry, Government Departments/PSUs of the Central or State Government of the country.

We agree to abide by the terms and conditions set forth in this Eol.

(Signature)

(Name)

(Designation)

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Appendix 2

Authorization Letter
(To be submitted on Contractor's Letter Head)

Reference:

Date

Manager (RE),
Rajasthan Electronics & Instruments Limited,
2, Kanakpura Industrial Area,
Sirsi Road,
JAIPUR – 302 034

Subject: Invitation of proposal for Expression of Interest for Empanelment of Business Associate to undertake Marketing, Installation, Commissioning & 5 years maintenance of 10 HP Off-Grid Stand- alone SPV Water Pumping System under Component-B of PM-KUSUM scheme 2020-21 in all districts for Himachal Pradesh State.

Dear Sir,

With reference to above mentioned EOI, _____ (Name of person who is authorize to sign),
____ (Designation), is authorize to sign the above mentioned tender document on behalf of the Company for "Expression of Interest for Empanelment of Business Associate to undertake Marketing, Installation, Commissioning & 5 years maintenance of 10 HP Off-Grid Stand- alone SPV Water Pumping System under Component-B of PM-KUSUM scheme 2020-21 in all districts for Himachal Pradesh State.

Signature of _____ (Name of person who is authorized to sign) is attested below.

Thanking You,
Yours faithfully,
Name:
Designation:

Signature of _____ (Name of person who is authorized to sign)

Attested

Signature and Stamp of Contractor

UNDERTAKING

(To be submitted on Contractor's Letter Head)

Manager (RE)

Rajasthan Electronics & Instruments Limited,

2, Kanakpura Industrial Area, Sirsi Road,

Jaipur – 302034

Tel: 0141-2470908

Fax: 0141-2470531

E-mail: re@reil.co.in

Sub: Invitation of proposal for Expression of Interest for Empanelment of Business Associate to undertake Marketing, Installation, Commissioning & 5 year maintenance of Business Associate to undertake Marketing, Installation, Commissioning & 5 years maintenance of 10 HP Off-Grid Stand-alone SPV Water Pumping System under Component-B of PM-KUSUM scheme 2020-21 in all districts for Himachal Pradesh State.

Ref.: REIL/RE/EoI/2020-21/004

With reference to above tender, we _____ (Name of the firm/Contractor) hereby certify that we have not been banned /de-listed/ blacklisted/ debarred from business by any PSU/ Govt. Department during last 03 years.

Thanking You,
Yours faithfully,

Name of the Authorized Signatory
Designation

Signature and Stamp of Contractor

Appendix 4

RAJASTHAN ELECTRONICS & INSTRUMENTS LIMITED, JAIPUR

“UNDERTAKING OF NO NEAR RELATIVE”

(To be submitted on Contractor's Letter Head)

To

Date

Manager (RE)
Rajasthan Electronics & Instruments Limited,
2, Kanakpura Industrial Area, Sirsi Road,
Jaipur – 302034
Tel: 0141-2470908
Fax: 0141-2470531
E-mail: re@reil.co.in

Dear Sir,

I.....S/o..... R/o..... hereby certify that none of my relative's) as defined in the tender document is/are employed in Rajasthan Electronics & Instruments Limited (REIL) as per details given in tender document. In case at any stage, it is found that the information given by me is false/incorrect, REIL shall have the absolute right to take any action as deemed fit/without any prior intimation to me.

On behalf of company

Name and Designation

Signature and Stamp of Contractor

Appendix 5

Eligibility criteria checklist

S. No.	Eligibility criteria	Supporting documents Required	Documents Attached (Yes/No)
1.	The Contractor should be a company registered under the Indian Company act 1956, or company act 2013.	Certificate of Incorporation	
2.	The Contractor should have a valid PAN & GSTIN no.	PAN Card & GSTIN	
3.	Minimum average turnover in last 3 financial years (FY-2016-17, 2017-18 & 2018-19)	Copy of audited Balance Sheets for Financial Year 2016-17, 2017-18, 2018-19 & CA Certificate	
4.	Established Office and/or other infrastructure in state of Himachal Pradesh	Necessary Documents	
5.	Experience in installation & commissioning of Solar PV Water Pumping Systems.	Work order certificates, Completion Certificates	
6.	Cover Letter	Appendix 1	
7.	Authorization Letter	Appendix 2	
8.	The Contractor shall not be under a Declaration of Ineligibility for corrupt or fraudulent practices or blacklisted with any of the Government agencies as on the due date for submission of bid.	Appendix 3	
9.	No Near Relative	Appendix 4	

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Bank details of e - payment

- 1. Name & Address** : Rajasthan Electronics & Instruments Ltd., Jaipur
2 Kanakpura Industrial Area Sirsi Road, Jaipur
- 2. Contact No.** : Tel.: (0141) 2470908,
Fax No. 0141-2470531
- 3. Name of the bankers** : Punjab National Bank, Mid Corporate Branch, M. I. Road, Jaipur (Raj.)
(Branch Code 0221)
- 4. MICR Code No.** 302024003
- 5. Bank Account No.** : 0221008700000152 (Cash-Creditaccount)
- 6. RTGS/IFSC Code No.** : PUNB 0022100
- 7. PAN No.** : AABCR1528G
- 8. Service Tax No.** : AABCR1528GST001
- 9. TIN No/VAT No.** 08202102675
- 10. G.S.T. No.** : 08AABCR1528G1ZL