<u>Note</u>: In case PBG is not furnished, only 90% payment will be released against 100% claim without the consent of Vendor. This 10% basic amount withheld towards PBG will be paid either against submission of supplementary invoice & Original PBG (or) against supplementary invoice without PBG after expiry of Warranty period.

IMPORT PROCUREMENT

- g. 80% of basic supply value(excluding I&C charges) will be paid will be paid with 45 days credit against sight draft from the date of AWB/BOL on submission of complete set of documents as n PO.
- h. 10% of basic supply value will be paid on completion of I&C against submission of supplementary invoice with proof of completion of I&C along with I&C charges (if Any)
- i. Balance 10% (retention money) against submission of supplementary invoice along with PBG valid for Warranty Period+ 3 months clam period from BHEL Consortium Bank

Note: In case PBG is not furnished, only 90% payment will be released against 100% claim without the consent of Vendor. This 10% basic amount withheld towards PBG will be paid either against submission of supplementary invoice & Original PBG (or) against supplementary invoice without PBG after expiry of Warranty period.

j. 100% of PO value will be paid against sight draft with 45 days credit from the date of dispatch or 15 days credit from the date of submission of complete set of documents whichever is later + submission of PBG valid for Warranty period + 3months claim period from BHEL consortium bank if applicable.

HIGH-SEA SALES PROCUREMENT

k. 100% of basic value will be paid in 45 days from the date of signing of High Sea Sale agreement or 15 days from the date of submission of complete set of documentation, whichever is later

Note: In case PBG is not furnished, only 90% payment will be released against 100% claim without the consent of Vendor. This 10% basic amount withheld towards PBG will be paid either against submission of supplementary invoice & Original PBG (or) against supplementary invoice without PBG after expiry of Warranty period.

I. 100% of basic value will be paid in 45 days from the date of signing of High Sea Sale agreement or 15 days from the date of submission of complete set of documentation, whichever is later.

1. Erection and Commissioning:

Evaluation methodology: Unless and otherwise specified in SCC, E&C charges should not be less than 10% of the main supply value. In case the quoted total E&C value is less than 10% of the main supply value, BHEL shall evaluate Bidders Price deducting differential amount from main supply price proportionally from all items and apportioning towards E&C charges.

<u>Payment term:</u> 100% E&C charges along with tax as applicable, will be paid in 15 days credit from the date of submission of supplementary invoice/documents against proof of completion of E&C.

2. <u>Erection Supervision and Commissioning:</u>

Evaluation methodology: Unless and otherwise specified in SCC, E&C charges should not be less than 5% of the main supply value. In case the quoted total E&C value is less than 5% of the main supply value, BHEL shall evaluate Bidders Price deducting differential amount from main supply price proportionally from all items and apportioning towards E&C charges.

<u>Payment term:</u> 100% E&C charges along with tax as applicable, will be paid in 15 days from the date of submission of supplementary invoice/documents against proof of completion of E&C.

3. Comprehensive Annual Maintenance Contract:

Evaluation methodology: Unless and otherwise specified in SCC, CAMC will be applicable for a period of 04 years from the date of expiry of warranty period (or) from the date of completion of commissioning of equipment, whichever is later and the total CAMC value should not be less than 20% of the main supply value. In case the quoted total CAMC value is less than 20% of the main supply value, BHEL shall evaluate Bidders Price deducting differential amount from main supply price proportionally from all items and apportioning towards CAMC charges.

<u>Payment terms:</u> 100% CAMC charges along with tax as applicable, will be paid in 15 days from the date of submission of supplementary invoice/documents against proof of completion of CAMC on quarterly basis.

4. <u>Terms of Payment for Training:</u> 100% payment will be made in 45 days from the date of completion of Training or 15 days from the date of submission of complete set of invoice along with documentary evidence, whichever is later.

LOADING FACTORS FOR DEVIATION IN PAYMENT TERMS (APPLICABLE FOR IMPORT PROCUREMENT ONLY):

- (i) For offers received with Sight draft payment term in place of Usance draft, loading applicable will be 1.0% of basic value.
- (ii) For offers received with Letter of Credit payment term with Usance of 45 days, loading applicable will be 2.5% of basic value.

- Additional loading of 2% will be applicable for payment term as Letter of Credit at Sight.
- **5.** Any payment term with credit period of less than 45 days for indigenous supply/HSS and any other variation of payment terms are liable for rejection.
- 6. Standard payment terms indicated in Clauses: F (a), (b), (c), (d), (e), (f), (g), (h), (i) & (j), (k), (l) will not attract any loading.
 - **Note 1:** Basic value of Purchase Order mentioned above will include all components of the purchase order and will exclude only taxes, duties, freight, training charges, E&C and AMC charges (wherever applicable). Wherever the Purchase Order is split into import portion and indigenous portion of supply, minimum % to be quoted for Services, wherever mentioned, will be of both purchase order values put together.
 - **Note 2:** In case of multiple packages/units in a power plant, payment of E&C charges will be processed on pro-rata basis.
 - **Note 3:** No deviation will be permitted from the duration of Guarantee/Warranty and/or Comprehensive Annual Maintenance Contract period specified in SCC.

G. Terms & Conditions to be complied under GST regime:

- 1. All invoices to contain BHEL-EDN (buyer) GSTIN number: 29AAACB4146P1ZB. However, for CGST +SGST/UGST billing outside the state of Karnataka, invoice has to be generated with BHEL's Nodal Agency GSTIN number. Address of Nodal Agency along with GSTIN number will be provided by BHEL at the time of issuing dispatch clearance.
- 2. The Bidder shall mention Bidder's GSTIN number in all quotations and Invoices submitted.
- **3.** The Bidder shall also mention HSN (Harmonized System of Nomenclature) / SAC (Services Accounting Code) mandatorily in all quotations and invoices submitted.
- 4. Invoice submitted should be in the format as specified under GST Laws viz., all details as mentioned in Invoice Rules like GST registration number(GSTIN), invoice number with date of issue, quantity, rate, value, taxes with nomenclature CGST, SGST, UGST, IGST mentioned separately, HSN Code / SAC Code etc. Invoice should be submitted in original for buyer plus duplicate for credit availment.
- **5.** Payment of GST to Vendor will be made only if it is matching with data uploaded by the Vendor in GST portal.
- **6.** For invoices paid on Reverse charge basis "Tax payable on reverse charge basis" to be mentioned on the invoice.
- 7. In case GST credit is delayed/denied to BHEL due to non/delayed receipt of goods and/or tax invoice or expiry of timeline prescribed in GST law for availing such ITC, or any other reasons not attributable to BHEL, GST amount will be recoverable from vendor along with interest levied/leviable on BHEL.
- **8.** In case vendor delays declaring such invoice in his return and GST credit availed by BHEL is denied or reversed subsequently as per GST law, GST amount paid by BHEL

towards such ITC reversal as per GST law will be recoverable from vendor/contractor along with interest levied/leviable on BHEL.

- **9.** Vendor should intimate BHEL immediately on the same date of invoicing without any delay.
- 10. In case of discrepancy in the data uploaded by supplier in the GSTN portal or in case of any shortages or rejection in the supply, then BHEL will not be able to avail the tax credit and will notify the supplier of the same. Supplier has to rectify the data discrepancy in the GSTN portal or issue credit note (details to be uploaded in GSTN portal) for the shortages or rejections in the supplies, within the calendar month notified by BHEL.
- **11.** Bidders to note that Rules & Regulations pertaining to E-way bill system are to be strictly adhered to, as and when notified by Govt. authorities.

H. <u>Performance bank guarantee (PBG):</u>

Performance bank guarantee (PBG) will be applicable as called in the tender documents. Unless otherwise specified in the SCC, the PBG against performance of the contract shall be valid for a period of 24 months from the date of dispatch of goods + claim period of 03 months, for a value equal to 10 % of the basic value of the purchase order which will include all components of the purchase order and will exclude only taxes, duties, freight, training charges, E&C and AMC charges (wherever applicable).

- 1. The BG issued in Indian Rupees by Banks in India is to be executed on Non-Judicial Stamp paper/e-stamp paper of appropriate value as per Stamp Act prevailing in the State(s) where the BG is submitted or is to be acted upon or the rate prevailing in the State where the BG was executed, whichever is higher. The Stamp Paper/e-stamp paper shall be purchased in the name of Vendor/Bank issuing the guarantee.
- 2. No deviation for the duration and value of PBG will be permitted.
- 3. PBG shall be from any of the BHEL consortium of bankers (refer Annexure VI).
- **4.** PBGs from nationalized banks are also acceptable.
- **5.** PBG should be sent directly by the bank to the dealing executive mentioned in the purchase order located at the address mentioned in the purchase order.
- **6.** PBG should be in the format specified **(refer Annexure VII)**. No deviation to this format will be allowed. However, in case BHEL changes the PBG format, bidder shall honor the same.
- 7. Bank Guarantee should be enforceable in Bangalore.
- 8. In Case of Bank Guarantees submitted by Foreign Vendors
 - a. From Nationalized/Public Sector / Private Sector/ Foreign Banks (BG issued by Branches in India) can be accepted subject to the condition that the Bank Guarantee should be enforceable in Bangalore.
 - b. From Foreign Banks (wherein Foreign Vendors intend to provide BG from local branch of the Vendor Country's Bank)

b.1 Please note that Bank Guarantee issued by any of the Consortium Banks only will be accepted by BHEL. As such, Foreign Vendor needs to make necessary arrangements for issuance of Counter- Guarantee by Foreign Bank in favor of the Indian Bank's (BHEL's Consortium Bank) branch in India. It shall be noted that all charges for issuance of Bank Guarantee/ counter- Guarantee should be borne by the Foreign Vendor.

b.2 In case, Foreign Vendors intend to provide BG from Overseas Branch of our Consortium Bank (e.g. if a BG is to be issued by SBI Frankfurt), the same is acceptable. However, the procedure at sl.no. b.1 is required to be followed.

b.3 The BG issued may preferably be subject to Uniform Rules for Demand Guarantees (URDG) 758 (as amended from time to time).

- 9. Expired PBGs will be returned only after expiry of the claim period.
- **10.** PBG shall not be applicable for spares.

I. PROVISONS APPLICABLE FOR MSE VENDORS (MICRO AND SMALL ENTERPRISES) :

Benefits/facilities as applicable for Micro and Small Enterprises (MSEs) shall be available to MSEs registered with Government designated authorities as per the Purchase & Price Preference Policy of the Government subject to them becoming eligible otherwise.

Vendors who qualify as MSE vendors are requested to submit applicable certificates (as specified by the Ministry of Micro, Small and Medium Enterprises) at the time of vendor registration. Vendors have to submit the Udyog Aadhaar Memorandum (UAM) /UDYAM Registration certificate along with attested copy of a CA certificate (Annexure VIII) applicable for the relevant financial year (latest audited) along with the tender documents in the Part-I bid to avail the applicable benefits.

Date to be reckoned for determining the deemed validity will be the date of bid opening (Part-I in case of two-part bid and three-part bid).

Documents have to be notarized/attested by a Gazetted officer and must be valid as on the date of part I bid opening for the vendors to be eligible for the benefits applicable for MSE vendors. Please note that no benefit shall be applicable if any deficiency in the above required documents are not submitted before the price bid opening/Reverse Auction. If the tender is to be submitted through e-procurement portal, then the above required documents are to be uploaded on the portal.

Bidders to however note the documents that shall be furnished in order to establish credentials as MSE vendor should be as per the extant statutory requirements specified by the Ministry of Micro, Small and Medium Enterprises.

PURCHASE PREFERENCE FOR MSE VENDORS:

MSE vendors quoting within a price band of L1 + 15% shall be allowed to supply up to 25% of the requirement against this tender provided

- 1. The MSE vendor matches the L1 price.
- **2.** L1 price is from a non MSE vendor.
- 3. L1 price will be offered to the vendor nearest to L1 in terms of price ranking (L2 nearest to L1). In case of non-acceptance by the MSE vendor (L2), next ranking

MSE vendor will be offered who is within the L1 + 15% band (if L3 is also within 15% band).

- **4.** 3% of the 25% will be earmarked for women owned MSEs.
- 5. 25% of the 25% (i.e., 6.25% of the total enquired quantity) will be earmarked for SC/ST owned MSE firms provided conditions as mentioned in (1) & (2) are fulfilled.
- 6. In case where no SC/ST category firms are meeting the conditions mentioned in (1) and (2) or have not participated in the tender, the 6.25% of earmarked quantity for SC/ST owned MSE firms will be distributed among the other eligible MSE vendors who have participated in the tender.
- 7. In case after the bid opening it is seen that no MSE has become L1, then depending on the nature of the item, if it is not possible to split the tendered items/quantities on account of reasons like customer contract requirements of supplying one make for a given project or technical reasons like the tendered item being a system etc., then BHEL would not counter offer the L1 prices even though there may be MSE bidders within the +15% band of L1. Such information that tendered quantity will not be split shall be indicated in the SCC.

J. INTEGRITY COMMITMENT IN THE TENDER PROCESS, AND EXECUTION OF CONTRACTS:

1. <u>Commitment by BHEL:</u> BHEL commits to take all measures necessary to prevent corruption in connection with the Tender process and execution of the Contract. BHEL will, during the tender process, treat all bidder / suppliers in a transparent and fair manner, and with equity.

2. Commitment by Bidder(s)/ Contractor(s):

- a. The Bidder(s)/ Contractor(s) commit(s) to take all measures to prevent corruption and will not directly or indirectly try to influence any decision or benefit which he is not legally entitled to.
- b. The Bidder(s)/ Contractor(s) will not enter with other Bidder(s) into any undisclosed agreement or understanding or any actions to restrict competition.
- c. The Bidder(s)/ Contractor(s) will not commit any offence under the relevant Acts. The Bidder(s)/ Contractor(s) will not use improperly, for purposes of competition or personal gain or pass on to others, any information or document provided by BHEL as part of business relationship.
- d. The Bidder(s)/ Contractor(s) will, when presenting his bid, disclose any and all payments he has made, and is committed to or intends to make to agents, brokers or any other intermediaries in connection with the award of the contract and shall adhere to the relevant guidelines issued from time to time by Government of India/ BHEL.

If the Bidder(s) / Contractor(s), before award or during execution of the Contract commit(s) a transgression of the above or in any other manner such as to put his reliability or credibility in question, BHEL is entitled to disqualify the Bidder(s) / Contractor (s) from the tender process or terminate the contract and/ or take suitable action as deemed fit.

K. Integrity Pact (IP):

- a) IP is a tool to ensure that activities and transactions between the Company and its Bidders/ Contractors are handled in a fair, transparent and corruption free manner.
 A panel of independent External Monitors (IEMs) have been appointed to oversee implementation of IP in BHEL.
 - The IP as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno-commercial bid. Only those Bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this Pact would be a preliminary qualification.
- b) Please refer Section-8 of the IP for Role and Responsibilities of IEMs (Annexure IX). In case of any complaint arising out of the tendering process, the matter may be referred to the IEM mentioned in the tender.

Note: No routine correspondence shall be addressed to the IEM (phone/ post/ email) regarding the clarifications, time extensions or any other administrative queries, etc. on the tender issued. All such clarification/ issues shall be addressed directly to the tender issuing (procurement) department."

L. Fraud prevention policy:

The Bidder along with its associates/collaborators/sub-contractors/sub-vendors/consultants/service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL Website http://www.bhel.com and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice. Fraud prevention policy and List of Nodal Officers shall be hosted on BHEL website, vendor portal of Units/Region intranet.

Anneans

Annexure I Guidelines for Indian Agents

Definition of Indian Agent: An Indian Agent of foreign prinicipal is an individual, a partnership, an
association of persons, a private or public company, that carries our specific obligation(s) towards
processing of BHEL tender or finalization or execution of BHEL's contract on behalf of the foreign
supplier.

In case of yes, vendor to note the following and reply accordingly:

- i. BHEL shall deal directly with foreign vendors, wherever required, for procurement of goods. However, if the foreign principal desires to avail of the services of an Indian agent, then the foreign principal should ensure compliance to regulatory guidelines which require mandatory submission of an Agency Agreement.
- ii. It shall be incumbent on the Indian agent and the foreign principal to adhere to the relevant guidelines of Government of India, issued from time to time.
- iii. The Agency Agreement should specify the precise relationship between the foreign OEM / foreign principal and their Indian agent and their mutual interest in the business. All services to be rendered by agent/ associate, whether of general nature or in relation to the particular contract, must be clearly stated by the foreign supplier/ Indian agent. Any payment, which the agent or associate receives in India or abroad from the OEM, whether as commission or as a general retainer fee should be brought on record in the Agreement and be made explicit in order to ensure compliance to laws of the country.
- iv. Any agency commission to be paid by BHEL to the Indian agent shall be in Indian currency only.
- v. Tax deduction at source is applicable to the agency commission paid to the Indian agent as per the prevailing rules.
- vi. In the absence of any agency agreement, BHEL shall not deal with any Indian agent (authorized representatives / associate / consultant, or by whatever name called) and shall deal directly with the foreign principal only for all correspondence and business purposes.
- vii. The "Guidelines for Indian Agents of Foreign Suppliers" enclosed at annexure -'A' shall apply in all such cases.

viii. The supply and execution of the Purchase Order (including indigenous supplies/ service) shall be in the scope of the OEM/ foreign principal. The OEM/ foreign principal should submit their offer inclusive of all indigenous supplies/ services and evaluation will be based on 'total cost to BHEL'. In case OEM/ foreign principal recommends placement of order(s) towards indigenous portion of supplies/ services on Indian supplier(s)/ agent on their behalf, the credentials/ capacity/ capability of the Indian supplier(s)/ agent to make the supplies/ services shall be checked by BHEL as per the extant guidelines of Supplier Evaluation, Approval & Review Procedure (SEARP), before opening of price bids. In this regard, details may be checked as per Annexure-B (copy enclosed). It will be the responsibility of the OEM/ foreign principal to get acquainted with the evaluation requirements of Indian supplier/ agent as per SEARP available on www.bhel.com.

The responsibility for successful execution of the contract (including indigenous supplies/ services) lies with the OEM/ foreign principal. All bank guarantees to this effect shall be in the scope of the OEM/ foreign principal.

---X---

Vendor's Signature with Seal

Guidelines for Indian Agents of Foreign Suppliers

- 1.0 There shall be compulsory registration of agents for all Global (Open) Tender and Limited Tender. An agent who is not registered with BHEL shall apply for registration in the registration form in line with SEARP.
- 1.1 Registered agents will file an authenticated Photostat copy duly attested by a Notary Public/Original certificate of the Principal confirming the agency agreement and giving the status being enjoyed by the agent and the commission/ remuneration/ salary/ retainership being paid by the principal to the agent before the placement of order by BHEL.
- 1.2 Wherever the Indian representatives have communicated on behalf of their principals and the foreign parties have stated that they are not paying any commission to the Indian agents, and the Indian representative is working on the basis of salary or as retainer, a written declaration to this effect should be submitted by the party (i.e. Principal) before finalizing the order.
- 2.0 Disclosure of particulars of agents/ representatives in India, if any.
- 2.1 Tenderers of Foreign nationality shall furnish the following details in their offers:
 - 2.1.1 The Bidder(s)/ Contractor(s) of foreign origin shall disclose the name and address of the agents/ representatives in India if any and the extent of authorization and authority given to commit the Principals. In case the agent/ representative be a foreign Company, it shall be confirmed whether it is existing Company and details of the same shall be furnished.
 - 2.1.2 The amount of commission/ remuneration included in the quoted price(s) for such agents/ representatives in India.
 - 2.1.3 Confirmation of the Tenderer that the commission/ remuneration, if any, payable to his agents/ representatives in India, may be paid by 8HEL in Indian Rupees only.
- 2.2 Tenderers of Indian Nationality shall furnish the following details in their offers:
 - 2.2.1 The Bidder(s)/ Contractor(s) of Indian Nationality shall furnish the name and address of the foreign principals; if any, indicating their nationality as well as their status, i.e. whether manufacturer or agents of manufacturer holding the Letter of Authority of the Principal specifically authorizing the agent to make an offer in India in response to tender either directly or through the agents/ representatives.
 - 2.2.2 The amount of commission/ remuneration included in the price (s) quoted by the Tenderer for himself.
 - 2.2.3 Confirmation of the foreign principals of the Tenderer that the commission/ remuneration, if any, reserved for the Tenderer in the quoted price(s), may be paid by BHEL in India in equivalent Indian Rupees on satisfactory completion of the Project or supplies of Stores and Spares in case of operation items.
- 2.3 In either case, in the event of contract materializing, the terms of payment will provide for payment of the commission/ remuneration, if any payable to the agents/ representatives in India in Indian Rupees on expiry of 90 days after the discharge of the obligations under the contract.
- 2.4 Failure to furnish correct and detailed information as called for in paragraph 2.0 above will render the concerned tender liable to rejection or in the event of a contract materializing, the same table to termination by BHEL. Besides this there would be a penalty of banning business dealings with BHEL or damage or payment of a named sum.

ANNEXURE - II LIST OF INTERNATIONAL GATEWAY AIRPORTS

For air based consignment, terms of delivery will be on FCA basis from following listed airports only. Vendors are requested to verify this list for use before submission of offer.

DO1	SCHEDULE NO	COUNTRY	CURRENCY CODE	AIRPORT
DO3	D01	UK	GBP	LONDON (HEATHROW)
DOG UK GBP BBISTOL WELLINGBORQUIGH DO6 UK GBP BIRMINGHAM DO6 UK GBP EAST MIDLANDS D07 UK GBP EAST MIDLANDS D08 UK GBP MANCHESTER D09 UK GBP GBP D10 FRANCE EURO GBP GLASGOW D11 SWEDEN EURO STOCKHOLM D11 SWEDEN EURO STOCKHOLM D12 SWEDEN EURO GROTHENBERS & MAIMO D13 ITALY EURO RONA, MILAN D14 ITALY EURO ROMA, MILAN D15 ALSTRIA EURO AMSTERDAM, ROTTERDAM D15 ALSTRIA EURO JURINB, BOLGORA, FLORENCE D15 <t< td=""><td>D02</td><td>UK</td><td>G8P</td><td>NEW CASTLE</td></t<>	D02	UK	G8P	NEW CASTLE
DOS	D03	UK	GBP	OXFORD, CHETLAM
DOG	Ð04	UK	GBP	BRISTOL, WELLINGBOROUGH
DO7	D05	UK	GBP	BIRMINGHAM
DOS	DO6	UK	GBP	EAST MIDLANDS
DO9	₽07	UK .	GBP	MANCHESTER
D10	D08	UK	GBP	LEEDS
D11	D09	UK	GBP	GLASGOW
D112 SWEDEN	D10	FRANCE	EURO	PARIS (ROISSY) & LYON
D13	D11	SWEDEN	EURO	STOCKHOLM
D14	D12	SWEDEN	EURO	GOTHENBERG & MALMO
D15	D13	ITALY	EURO	ROMA, MILAN
D16	D14	ITALY	EURO	TURIN, BOLOGNA, FLORENCE
D17 BELGIUM EURO ANTWERP, BRUSSELS D18 DENMARK DKK COPENHAGEN D19 JAPAN JPY TOKYO, OSAKA D20 SINGAPORE SGD SINGAPORE D21 CANADA CAD TORONTO D22 CANADA CAD MONTREAL D23 USA USD NEW YORK, BOSTON D24 USA USD CHICAGO D25 USA USD SAN FRANCISCO, LOS ANGELES D26 USA USD ALANTA, HOUSTON D27 GERMANY EURO BRANKFURT D28 GERMANY EURO BRANKFURT D29 GERMANY EURO BREILIN D30 SWITZERLAND SFR BASIE, ZURICH, GENEVA D31 SPAIN EURO BARCELONA D32 AUSTRALIA AUD SYDNEY D33 AUSTRALIA AUD SYDNEY D34 AUSTRALIA AUD PERTH D35 CZECH EURO PRAGUE D36 HONG KONG HKD HONG KONG D37 NEW ZELAND NZD AUCKLAND D38 RUSSIA USD MOSCOW D39 SOUTH KOREA USD MOSCOW D40 FINLAND EURO BLISINKI D41 ROMANIA EURO BUCKLAND D35 CZECH EURO PRAGUE D36 HONG KONG HKD HONG KONG D37 NEW ZELAND NZD AUCKLAND D41 ROMANIA EURO BUCKLAND D42 NORWAY EURO BUCKLAND D43 RUSSIA USD MOSCOW D44 ISRAEL USD DUBAI D44 ISRAEL USD DUBAI D45 UAE USD DUBAI D46 OMANIA EURO BUCKLAND D47 EGYPT USD CARPO D48 TAIWAN USD TAIPEI D49 UKRAINE USD MINCAT D40 TORON TAIPEI D41 ROMANIA EURO BUCKLAND D42 UKRAINE USD MUSCAT D43 TAIWAN USD TAIPEI D44 TORON USD TAIPEI D45 UAE USD DUBAI D46 OMAN USD MAINLA D47 EGYPT USD CARPO D48 TAIWAN USD TAIPEI D49 UKRAINE USD MUSCAT D49 UKRAINE USD MUSCAT D49 UKRAINE USD MAINLA D40 STANCHAND USD MAINLA D50 SAUDI AFRICA USD JOHANNESBERG, DURBAN D55 SAUDI AFRICA USD STANBUL D55 SAUDI ARBIA SAR RIYADH D56 SAUDI ARBIA SAR RIYADH D57 TURKEY EURO STANBUL	D15.	NETHERLANDS	EURO	AMSTERDAM, ROTTERDAM
D18	D16	AUSTRIA	EURO	VIENNA, LINZ, GRAZ
D19	D17	BELGIUM	EURO	ANTWERP, BRUSSELS
D20	D18	DENMARK	DKK	COPENHAGEN
D21 CANADA CAD TORONTO D22 CANADA CAD MONTREAL D23 USA USD NEW YORK, BOSTON D24 USA USD CHICAGO D25 USA USD SAN FRANCISCO, LOS ANGELES D26 USA USD ALANTA, HOUSTON D27 GERMANY EURO MUNICH, KOLN, DUSSELDORF, HANNOVER, HAMBURG, STUTTGART, DAMSTADT, MANIHIEM, NURUMBERG D29 GERMANY EURO BERLIN D29 GERMANY EURO BERLIN D30 SWITZERLAND SFR BASIE, ZURICH, GENEVA D31 SPAIN EURO BRACELONA D32 AUSTRALIA AUD SYDNEY D33 AUSTRALIA AUD MELBOURNE D34 AUSTRALIA AUD PERTH D35 CZECH EURO PRAGUE D36 HONG KONG HKD HONG KONG D37 NEW ZELAND NZD AUCKLAND D38	D19	JAPAN	JPY	TOKYO, OSAKA
D22	D20	SINGAPORE	SGD	SINGAPORE
D23 USA USD NEW YORK, BOSTÓN D24 USA USD CHICAGO D25 USA USD SAN FRANCISCO, LOS ANGELES D26 USA USD ALANTA, HOUSTON D27 GERMANY EURO MUNICH, KOLIN, DUSSELDORF, HANNOVER, HAMBURG, STUTTGART, DAMSTADT, MANIHIEM, NURUMBERG D28 GERMANY EURO FRANKFURT D29 GERMANY EURO BERLIN D30 SWITZERLAND SFR BASLE, ZURICH, GENEVA D31 SPAIN EURO BARCELONA D32 AUSTRALIA AUD MELBOURNE D33 AUSTRALIA AUD PERTH D34 AUSTRALIA AUD PERTH D35 CZECH EURO PRAGUE D35 CZECH EURO PRAGUE D35 CZECH EURO PAGUE D36 HONG KONG HKD HONG KONG D37 NEW ZELAND NZD AUCKLAND D38	D21	CANADA .	CAD	TORONTO
D24 USA USD CHICAGO D25 USA USD SAN FRANCISCO, LOS ANGELES D26 USA USD SAN FRANCISCO, LOS ANGELES D27 GERMANY EURO MUNICH, KOLN, DUSSELDORF, HANNOVER, HAMBURG, STUTTGART, DAMSTADT, MANIHIEM, NURUMBERG D28 GERMANY EURO FRANKFURT D29 GERMANY EURO BERLIN D30 SWITZERLAND SFR BASLE, ZURICH, GENEVA D31 SPAIN EURO BARCELONA D31 SPAIN EURO BARCELONA D32 AUSTRALIA AUD MEBOURNE D33 AUSTRALIA AUD MEBOURNE D34 AUSTRALIA AUD PERTH D35 CZECH EURO PRAGUE D36 HONG KONG HKD HONG KONG D37 NEW ZELAND NZD AUCKLAND D38 RUSSIA USD MOSCOW D39 SOUTH KOREA USD KIMPO INTERNATIONAL, INCHEON	D22	CANADA	CAD	MONTREAL .
D25	D23	USA	USD	NEW YORK, BOSTON
D26	D24	USA	USD	CHICAGO
D27 GERMANY EURO MUNICH, KOLN, DUSSELDORF, HANNOVER, HAMBURG, STUTTGART, DAMSTADT, MANIHIEM, NURUMBERG	D25	USA	USD	SAN FRANCISCO, LOS ANGELES
D27 GERMANY EURO STUTTGART, DAMSTADT, MANIHIEM, NURUMBERG D29 GERMANY EURO FRANKFURT D30 SWITZERLAND SFR BASIE, ZURICH, GENEVA D31 SPAIN EURO BARCELONA D32 AUSTRALIA AUD SYDNEY D33 AUSTRALIA AUD PERTH D34 AUSTRALIA AUD PERTH D35 CZECH EURO PRAGUE D36 HONG KONG HKD HONG KONG D37 NEW ZELAND NZD AUCKLAND D38 RUSSIA USD MOSCOW D39 SOUTH KOREA USD KIMPO INTERNATIONAL, INCHEON D41 ROMANIA EURO DSLO D41 ROMANIA EURO BUCHAREST D42 NORWAY EURO OSLO D43 IRELAND EURO OSLO D44 ISRAEL USD TELAVIV D45 UAE USD	D26	USA	USD	ALANTA, HOUSTON
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D56 SAUDI ARABIA SAR RIYADH D57 TURKEY EURO ISTANBUL D58 THAILAND USD BANGKOK	D54	SOUTH AFRICA	USD	JOHANNESBERG, DURBAN
D57 TURKEY EURO ISTANBUL D58 THAILAND USD BANGKOK				BARTISLOVA
D58 THAILAND USD BANGKOK	D56	SAUDI ARABIA	SAR	RIYADH
	D57		EURO	ISTANBUL
D59 BRAZIL USD SAO PAULO, RIO DE JANEIRO	D58	THAILAND	USD	
	D59	BRAZIL	USD	SAO PAULO, RIO DE JANEIRO

ANNEXURE – III DISCREPANCY IN WORDS & FIGURES – QUOTED IN PRICE BID

Following guidelines will be followed in case of discrepancy in words & figures-quoted in price bid:

- (a) If, in the price structure quoted for the required goods/services/works, there is discrepancy between the unit price and the total price (which is obtained by multiplying the unit price by the quantity), the unit price shall prevail and the total price corrected accordingly, unless in the opinion of the purchaser there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted shall govern and the unit price corrected accordingly.
- (b) If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
- (c) If there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject to (a) and (b) above.
- (d) If there is such discrepancy in an offer, the same shall be conveyed to the bidder with target date upto which the bidder has to send his acceptance on the above lines and if the bidder does not agree to the decision of the purchaser, the bid is liable to be ignored.

ANNEXURE - IV <u>Electronic Funds Transfer (EFT) OR</u> <u>Paylink Direct Credit Form</u>

	Please Fill up the form in CAPITAL 1 TYPE OF REQUEST(Tick one):			CHANGE		
	BHEL Vendor / Supplier Code:			٦		
	Company Name :					
	Permanent Account Number(PAN):	<u> </u>				
	Address			•		
			•			
			·			
	City:]PINCODE		STATE		
	Contact Person(s)					
	Telephone No:					
	Fax No:					
	e-mail id:					
1	Bank Name:		<u> </u>			
2	Bank Address:					
	·					
3	Bank Telephone No:					
4	Bank Account No:					
5	Account Type: Savings/Cash Credit					
6	9 Digit Code Number of Bank and bra	anch				
	appearing on MICR cheque issued by	y Bank				
	Bank IFSC Code(applicable for NEF					
8	Bank IFSC code(applicable for RTGS	3)		(I	Indian Financial Sy	stem Code)
	I hereby certify that the particulars girthat I, as a representative for the abo Bangalore to electronically deposit particular information, I would not hold BHEL. This authority remains in full force un requesting a change or cancellation. I have read the contents of the cover expected of me as a participant under	ove named Com ayments to the fected at all for transfering Ban till BHEL, EDN, ing letter and a	npany, hereby designated be reasons of in ak responsible Bangalore re	authorise BHEL, ank account, complete or incorr coives written noti	rect	
	Date:					
	Authorised Signatory:					
	Designation:			Telephone No.	with STD Code	
	Company Seal	Bank Cer	tificate			
	We certify that	has an Acco			with us and	
	we confirm that the bank details give					
	Date:			()	
	Place:				nature	
	Please return completed form along	with a blank c	ancelled che	que or photocop	y thereof to:	
	Bharath Heavy Electricals Ltd.					
	Attn:					
	Electronics Division, Mysore Road,					
	BANGALORE - 560 026	nearned				
	In case of any Querry, please call co	ncernea purcha	ase executive	•		

В

ANNEXURE - V PRESENT PROCEDURE FOR SALE IN TRANSIT (HIGH SEA SALES)

In case of High Sea Sales, vendor should submit following documents:

1. ORIGINAL HIGH SEA SALES AGREEMENT

- Sale agreement (on Rs. 200/- non-judicial stamp paper & notarised with 2 witnesses with identity) has to be signed between BHEL and the Party importing material. The date of the sale documents should be in between the date of House Air Way Bill / Bill of Lading and before landing of the goods in Indian origin.
- Following shall be included in the High Sea Sales Agreement:
 "THE BUYER ALSO UNDERTAKE DISCHARGES, THE OBLIGATION AND FULFILLMENT OF CONDITIONS, IF ANY, ATTACHED TO THE IMPORTATION, ASSESSMENT AND CLEARANCE OF THE GOODS IN TERMS CUSTOMS TARIFF ACT 1975, THE CUSTOMS ACT 1962 & RULES & REGULATIONS MADE THERE UNDER AND OTHER RELEVANT ACTS, ORDERS, NOTIFICATIONS".

2. ORIGINAL INVOICES: INDIGENOUS RUPEE INVOICE & FOREIGN CURRENCY INVOICE

- Prices should be C.I.F., designated airport/seaport basis.
- I.E.C., C.S.T., K.S.T. Nos. to be mentioned.
- Description of item (Nomenclature), Unit & Quantity in both the Foreign Currency & the Indigenous Invoice in Rupee shall be exactly as per Purchase Order Description of item, Quantity and Unit. The Indigenous Invoice value shall be exactly as per Purchase Order value.
- Seller should give Foreign Currency Invoice from the original consignor. The Foreign Currency Invoice value should be at least 2% (two per cent) less than the Indigenous Rupee Invoice value in equivalent foreign currency.

4. ORIGINAL HOUSE AIR WAY BILL/ BILL OF LADING

- The sale agents should duly endorse House Air Way Bill (HAWB) for air shipments or original Bill of Lading (O.B.L.) for sea shipments and Foreign Currency Invoice in favour of BHEL-EDN.
- 5. ORIGINAL CARGO ARRIVAL NOTICE FROM FORWARDER.
- 6. ORIGINAL DELIVERY ORDER ISSUED IN NAME OF BHEL-EDN.
- 7. ORIGINAL PACKING LIST.
- 8. A LETTER TO THE COMMISSIONER OF CUSTOMS FOR EFFECTING ABOVE SALE.
- 9. A LETTER TO THE DEPUTY ASSESSOR (OCTROI) FOR EFFECTING ABOVE SALE IN FAVOUR OF BHEL.

REMARKS: In case vendor needs any clarifications on the above, the same may be sought in writing.



ELECTRONICS DIVISION, BANGALORE <u>Annexure-VI</u>

BHEL MEMBER BANKS (LIST OF CONSORTIUM BANKS)

Bank Guarantee (BG) shall be issued from the following banks only:

SI. No.	Nationalised Banks	SI. No.	Public Sector Banks	
1	Allahabad Bank	18	IDBI	
2	Andhra Bank			
3	Bank of Baroda	SI. No.	Foreign Banks	
4	Canara Bank	19	CITI Bank N.A	
5	Corporation Bank	20	Deutsche Bank AG	
6	Central Bank	21	The Hongkong and Shanghai Banking Corporation Ltd. (HSBC)	
7	Indian Bank	22	Standard Chartered Bank	
8	Indian Overseas Bank	23	J P Morgan	
9	Oriental Bank of Commerce			
10	Punjab National Bank	SI. No.	Private Banks	
11	Punjab & Sindh Bank	24	Axis Bank	
12	State Bank of India	25	The Federal Bank Limited	
13	Syndicate Bank	26	HDFC Bank	
14	UCO Bank	27	Kotak Mahindra Bank Ltd	
15	Union Bank of India	28	ICICI Bank	
16	United Bank of India	29	IndusInd Bank	
17	Vijaya Bank	30	Yes Bank	

Note:

- All BGs must be issued from BHEL consortium banks listed above.
- This list is subject to changes. Hence vendors are requested to check this list every time before issuing BGs.
- Bank Guarantees issued by Co-operative Banks/Financial Institutions cannot be accepted under any circumstance.

Annexure-VII

BANK GUARANTEE FOR PERFORMANCE SECURITY

Bank Guarantee No:

Date: To NAME & ADDRESSES OF THE BENEFICIARY Dear Sirs. In consideration of Bharat Heavy Electricals Limited (hereinafter referred to as the 'Employer' which expression shall unless repugnant to the context or meaning thereof, include its successors and permitted assigns) incorporated under the Companies Act, 1956 and having its registered office at _ through its Unit at......(name of the Unit) having awarded to (Name of the Vendor / Contractor / Supplier) with its registered office at ______2 hereinafter referred to as the 'Vendor / Contractor / Supplier', which expression shall unless repugnant to the context or meaning thereof, include its successors and permitted assigns), a contract Ref No.....dateddated 3 valued at Rs......4 (Rupees ------/FC.....(in words......) for5 (hereinafter called the 'Contract') and the Vendor / Contractor / Supplier having agreed to provide a Contract Performance Bank Guarantee, equivalent to% (.... Percent) of the said value of the Contract to the Employer for the faithful performance of the Contract, we,, (hereinafter referred to as the Bank), having registered/Head office at and inter alia a branch at being the Guarantor under this Guarantee, hereby, irrevocably and unconditionally undertake to forthwith and immediately pay to the Employer any sum or sums upto a maximum amount of Rs -------- ⁶ (Rupees ------) without any demur, immediately on first demand from the Employer and without any reservation, protest, and recourse and without the Employer needing to prove or demonstrate reasons for its such demand. Any such demand made on the Bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee. However, our liability under this guarantee shall be restricted to an amount not exceeding We undertake to pay to the Employer any money so demanded notwithstanding any dispute or disputes raised by the Vendor / Contractor / Supplier in any suit or proceeding pending before any Court or Tribunal, Arbitrator or any other authority, our liability under this present being absolute and unequivocal. The payment so made by us under this Guarantee shall be a valid discharge of our liability for payment thereunder and the Vendor / Contractor / Supplier shall have no claim against us for making such payment. We thebank further agree that the guarantee herein contained shall remain in full force and effect during the period that would be taken for the performance of the said Contract/satisfactory completion of the performance guarantee period as per the terms of the Contract and that it shall continue to be enforceable till

all the dues of the Employer under or by virtue of the said Contract have been fully p or discharged.	aid and its claims satisfied
WeBANK further agree with the Employer that the Employer shall have our consent and without affecting in any manner our obligations hereunder to vacconditions of the said Contract or to extend time of performance by the said Vendor / time to time or to postpone for any time or from time to time any of the powers exagainst the said Vendor / Contractor / Supplier and to forbear or enforce any of the tento the said Contract and we shall not be relieved from our liability by reason of any sibeing granted to the said Vendor / Contractor / Supplier or for any forbearance, act or Employer or any indulgence by the Employer to the said Vendor / Contractor / Supplier or thing whatsoever which under the law relating to sureties would but for this parelieving us.	Contractor / Supplier from ercisable by the Employer ms and conditions relating uch variation, or extension omission on the part of the blier or by any such matter
The Bank also agrees that the Employer at its option shall be entitled to enforce this G as a principal debtor, in the first instance without proceeding against the <u>Vendor / notwithstanding</u> any security or other guarantee that the Employer may have in <u>Contractor / Supplier</u> 's liabilities.	Contractor / Supplier and
This Guarantee shall remain in force upto and including	dissolution or change of ts and for all purposes be
Unless a demand or claim under this guarantee is made on us in wri	ting on or before the
We,	
a) The liability of the Bank under this Guarantee shall not exceed	⁸ all rights under this om all liabilities under this
We, Bank, have power to issue this Guarantee under law and the authorized person has full powers to sign this Guarantee on behalf of the Bank.	e unders i gned as a duly
	For and on behalf of (Name of the Bank)
Place of Issue	÷

- ¹ NAME AND ADDRESS OF EMPLOYER I.e Bharat Heavy Electricals Limited
- ² NAME AND ADDRESS OF THE VENDOR /CONTRACTOR / SUPPLIER.
- ³ DETAILS ABOUT THE NOTICE OF AWARD/CONTRACT REFERENCE
- ⁴ CONTRACT VALUE
- ⁵ PROJECT/SUPPLY DETAILS
- ⁶BG AMOUNT IN FIGURES AND WORDS
- 7 VALIDITY DATE
- * DATE OF EXPIRY OF CLAIM PERIOD

<u>Annexure – VIII</u> (Applicable only for MSE Suppliers)

Certificate by Chartered Accountant on letterhead

Seal of Chartered Accountant with UDIN reference

Annexure-X

Restrictions under Rule 144(xi) of General Financial Rules, 2017 amendment dt: 23.07.2020

- I. Any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority.
- II. "Bidder" (including the term 'tenderer', 'consultant' or 'service provider' in certain contexts) means any person or firm or company, including any member of a consortium or joint venture (that is an association of several persons, or firms or companies), every artificial juridical person not falling in any of the descriptions of bidders stated hereinbefore, including any agency branch or office controlled by such person, participating in a procurement process.
- III. "Bidder from a country which shares a land border with India" for the purpose of this Order means :
 - a. An entity incorporated, established or registered in such a country; or
 - b. A subsidiary of an entity incorporated, established or registered in such a country; or
 - c. An entity substantially controlled through entities incorporated, established or registered in such a country; or
 - d. An entity whose beneficial owner is situated in such a country; or
 - e. An Indian (or other) agent of such an entity; or
 - f. A natural person who is a citizen of such a country; or
 - g. A consortium or joint venture where any member of the consortium or joint venture falls under any of the above
- IV. The beneficial owner for the purpose of (iii) above will be as under:
 - 1. In case of a company or Limited Liability Partnership, the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has a controlling ownership interest or who exercises control through other means.

 Explanation-
 - a. "Controlling ownership interest" means ownership of or entitlement to more than twenty-five per cent of shares or capital or profits of the company;
 - b. "Control" shall include the right to appoint majority of the directors or to control the management or policy decisions including by virtue of their shareholding or management rights or shareholders agreements or voting agreements;
 - 2. In case of a partnership firm, the beneficial owner is the natural person(s) who, whether acting alone or together, or through one or more juridical person, has ownership of entitlement to more than fifteen percent of capital or profits of the partnership;