

ASSAM POWER GENERATION CORPORATION LIMITED
(A Govt. of Assam Undertaking)

Expression of Interest
for

**Advancing term loan from intending Financial Institution to meet capital expenditure
against setting up of 25 MW_p Namrup Solar Project of APGCL**



December 2020

ASSAM POWER GENERATION CORPORATION LIMITED
(APGCL)

Regd. Office: Bijulee Bhawan, 3rd floor, Paltanbazar, Guwahati-781 001, Assam

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The information contained in this Expression of Interest document (“EOI”) or subsequently provided to Applicants, whether verbally or in documentary or any other form by or on behalf of APGCL or any of its employees or advisers, is provided to Applicants on the terms and conditions set out in this EOI and such other terms and conditions subject to which such information is provided.

This EOI is not an agreement or an offer by APGCL to the prospective Applicants or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their Proposals pursuant to this EOI. This EOI includes statements, which reflect various assumptions and assessments arrived at by APGCL in relation to the proposal. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. This EOI may not be appropriate for all persons, and it is not possible for APGCL, its employees or advisers to consider the objectives, technical expertise and particular needs of each party who reads or uses this EOI. The assumptions, assessments, statements and information contained in this EOI, may not be complete, accurate, adequate or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this EOI and obtain independent advice from appropriate sources.

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APGCL also accepts no liability of any nature whether resulting from negligence or otherwise however caused arising from reliance of any Applicant upon the statements contained in this EOI.

APGCL may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this EOI.

The issue of this EOI does not imply that APGCL is bound to select an Applicant or to appoint the Selected Applicant, as the case may be and APGCL reserves the right to reject all or any of the Proposals without assigning any reasons whatsoever.

The Applicant shall bear all its costs associated with or relating to the preparation and submission of its Proposal including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by APGCL or any other costs incurred in connection with or relating to its Proposal. All such costs and expenses will remain with the Applicant and APGCL shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation or submission of the Proposal, regardless of the conduct or outcome of the Selection Process.

Assam Power Generation Corporation Ltd.

(A successor Company of Erstwhile ASEB)

BIJULEE BHAWAN, PALTAN BAZAR GUWAHATI- 781001

Website: www.apgcl.org E-Mail: cgmre@apgcl.com

NOTICE INVITING EXPRESSION OF INTEREST

Assam Power Generation Corporation Limited (APGCL) invites Expression of Interest for Advancing term loan from intending Financial Institutions to meet capital expenditure against setting up of 25 MW_p Namrup Solar Project of APGCL .

EoI Document shall be available in the APGCL portal- apgcl.org from 03.12.2020 to 21.12.2020.

- i. **Last Date/ Time for receipt of EoI documents through registered post/ courier service or by hand: 21 /12/2020 upto 16.00 Hours.** The EoI shall be submitted within **stipulated time** to the **Chief General Manager (NRE), APGCL, 3rd Floor, Bijulee Bhawan, Paltanbazar, Guwahati – 781001.**
- ii. EoI documents shall be opened on 21.12.2020 after 16.00 Hours.
- iii. Any Proposal found not fulfilling the requirements as detailed in the EoI document, will be considered as non-responsive and the Application and will not be evaluated further. Applicants shall submit the signed (by authorized signatory) & stamped copy of the EoI Document (on each page) along with their responses.
- iv. For any clarifications Applicants may contact at phone No 0361-2635812 or send their query to cgmre@apgcl.com.

Chief General Manager (NRE)

APGCL, Bijulee Bhawan, Paltanbazar, Guwahati-781001, Assam

TABLE OF CONTENTS

Sl No	Content	Page No
1	Background.	5
2	Objectives of the Corporation.	5
3	Financial Capacity of APGCL.	5
4	Proposed project for which the loan is required.	5
5	Eligibility Criteria.	6
6	Application Procedure.	6
7	Application Timelines.	6
8	Selection Criteria.	6
	ANNEX 1: Format for Application Form.	7
	ANNEX 2: Broad Terms of Loan. <u>Proposed by APGCL</u>	8
	ANNEX 3(A): Broad Terms of Loan. <u>To be proposed by Applicant as part of their application.</u> ANNEX 3(B): <u>Additional information proposed by applicant as part of their application</u>	9

1. Background

Assam Power Generation Corporation Ltd. was constituted after unbundling of ASEB in Dec 2004 through State Power Sector Reform Programme under the provision of Electricity Act'2003. The certificate of commencement of business was obtained wef 29th April 2004. The final Transfer scheme was implemented on Aug'2005 with a new Company Balance Sheet wef April 2005. The company is mainly responsible for maximum energy generation to meet up the energy demand in the state.

2. Objectives of the Corporation:

1. Adequate availability of power by developing new Power Projects.
2. Human Resources Development /Management -Reduction of Establishment cost.
3. To avoid cost and time overruns on the schemes under execution through effective monitoring Systems.
4. Best practices for R&M (Repair & Maintenance) of Power Houses & Electrical Infrastructure to improve quality and reliability of power
5. Other Mandatory Objectives.

3. Financial Capacity of APGCL

The following table showcases the key financial parameters of APGCL as per Annual Reports for last few years.

<i>(IN INR CRORES)</i>	FY-2019-20	FY-2018-19	FY-2017-18
Net Worth	348.27	342.71	320.21
Gross Assets	1572.13	1571.58	1223.92
Total Revenues	503.98	532.10	490.97
Profit After Tax	4.28	22.50	20.41

4. Proposed project for which the loan is required:

Assam Power Generation Corporation Ltd. (APGCL) is committed under the Sustainable Development Goal (SDG) to promote clean, accessible affordable and equitable Solar Energy to ensure energy security for its citizens in pursuance of the ongoing thrives of the Govt. of Assam in terms of the Assam Solar Energy Policy (ASEP), 2017. In continuation with this APGCL intends to set up a 25MW Solar Project at Namrup. As per Detailed Project Report (DPR), the total project cost is estimated to Rs. 95 crores (approx.). The capital expenditure for the project is proposed to be met by advancing term loan from the intending financial institution.

5. Eligibility Criteria

The applicants must satisfy the following eligibility criteria for applying under this Expression of Interest:

- 1) Must be a Scheduled Commercial Bank or Financial Institution registered with the Reserve Bank of India.
- 2) Must have a minimum turnover of to INR 3,000 Crores for loan portfolio.
- 3) Must have previous experience in providing large scale-long term financing to Govt. / PSU/Private entities in the past.

6. Application Procedure

Step 1: Download the EoI and Application Form from the website: www.apgcl.org

Step 2: Fill in the required details of the Application Form

Step 3: Attach a Covering Letter from your organization according to the following guidelines along with supporting documents: Title “**Advancing term loan from intending Financial Institution against setting up of 25MW_p Namrup Solar Project of APGCL**”

- 1) Filled in Application Form as per ANNEX 1, ANNEX 2, ANNEX 3A and ANNEX 3B.
- 2) Mandate & History of the organization
- 3) List of Major clients / customers availing CAPEX Loan.
- 4) Company Brochures, if any.
- 5) Summary of Financial Statements & Detailed Annual Reports of the organization.
- 6) All pages to be duly signed by the authorized representative of organization.

Step 4: Send a hardcopy of the Cover Letter and completed Expression of Interest (EoI) to:
The Chief General Manager, NRE
3rd Floor, Bijulee Bhawan, APGCL
P. O. Paltanbazar, Guwahati, Kamrup (M).
Assam- 781001.

Step 5: Send an electronic copy of the documentation, including a scanned copy of the Covering Letter, to cgmre@apgcl.com. For further information, please contact **Sri Akshay Talukdar, Deputy General Manager (PP&I), APGCL at Mobile No: 94351-39416.**

7. Application Timelines

S. No.	Milestone	Date
1	Publication/Floating date of EOI	03-12-2020
2	Last Date & Time for Submission of EOI	21-12-2020 Till 16:00 Hrs.
3	Opening of EoI & Commencement of Negotiations	21-12-2020 After 16:00 Hrs.

8. Selection Criteria

Applications received from organizations with all required documentation will be reviewed by a Panel Committee and be further negotiated. Applicants will be notified accordingly.

ANNEX 1: Format for Application Form

APPLICATION FORM					
Name of organization					
Address	Registered Office				
	Nearest local Office				
	Servicing Office				
Authorized Representative					
Mobile number					
Email address					
Major Clients(Enclose supporting documents)					
Annual Turnover					
FY19-20					
FY18-19					
FY17-18					
Previous Experience	Capex Funding in Power Projects (Enclose supporting documents)	FY 16-17	FY 17-18	FY 18-19	FY 19-20
	Capex Funding in RE Projects (Enclose supporting documents)	FY 16-17	FY 17-18	FY 18-19	FY 19-20

ANNEX 2: Broad Terms of Loan

Proposed by APGCL

1. Project: 25 MW_p Namrup Solar Project
2. Estimated Project Cost : Rs 95 crores
3. Ownership: APGCL
4. Proposed term loan amount is Rs. 76 crores
5. Repayment Period: 15 years (inclusive of moratorium period)
6. Moratorium Period : 2 years
7. Periodicity for Reset of Interest shall be 1(one) year.
8. No Prepayment or Commitment fees or Preclosure charges.
9. Charges/Fee, if any, to be waived for the following:
 - (a) Upfront fee % for proposed Term Loan.
 - (b) Fees of appointment of Lender's Advisors like Legal Advisor / Independent Engineer etc.
 - (c) Charges and stamp duty for execution of documents.
 - (d) Vetting charges, if any
10. Rate of Interest: As low as possible.
11. Repayment Frequency: (i) Monthly ii) Quarterly (iii) Half Yearly to be furnished separately.
12. Day Count Basis : Actual/Actual
13. Interest on Application Money: From the date of realization of loan amount.
14. Negotiable installment amount.
15. Draw down schedule of term loan component shall be as per RfP as finalized.
16. Security against the loan will be the equitable mortgage of land and building and assets created for the project.
17. The spread of the interest rate should be fixed for the entire term loan period.
18. Validity of the offer is for 6 (six) months.

ANNEX 3A: Terms of Loan proposed by financial Institution / Applicant

Sl. No	Financial Parameter	Value proposed by the Applicant				Unit
1	Loan amount as proposed by APGCL i.e., INR 76.00 Cr.	In Rs /-				Cr.
		In Words				
2	Interest Rate on Loan Term [(MCLR) Marginal Cost Lending Rate with spread to be added]	MCLR	Spread	Total	%	
3	Loan Term.					Year
4	Moratorium Period.					Year
5	Schedule of Repayment of loan amount (Please tick the options)	Monthly	Quarterly	Half yearly	Yearly	
5.1	Schedule of Repayment of loan amount					Tick
6	Interest Payment Option (Please tick the options)	Monthly	Quarterly	Half yearly	Yearly	
6.1	Interest payment					Tick

ANNEX: 3(B)

In addition to the above, following additional information are to be proposed by Applicant as part of their application:

Sl No	Parameters	Details proposed by Applicant
1.	Details of security required	
2.	Nature of Loan –Sole banking	
3.	Other Terms and Conditions, if any	

The key terms proposed in the submission of this EoI shall be indicative. Post submission of the EoI, the key terms of the loan may be further negotiated between APGCL and the Applicants.