



**Invitation for Expression of Interest
for
OEM Empanelment for Supply of Electric Two-
Wheeler Vehicles in Kerala**

EOI Ref No:

CESL/06/2021-22/EV/E2W/EOI/212206010

Issued By

CONVERGENCE ENERGY SERVICES LIMITED

(100% Wholly Owned Subsidiary of EESL)

(Scope Complex, Lodhi Rd, New Delhi, Delhi 110003)

17 JUNE,2021



Signature :-
Subject : CN=DIVYANG SURI, ST=DELHI, OID.2.5.4.17=110003, OU=SUPPLY CHAIN M
ANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN
User ID : divyang.suri
Serial No : 131B466

Bidding Document Cost	INR 25000/-(Twenty Five Thousand Only) non-refundable and non-adjustable		
Project Summary	OEM Empanelment for Supply of Electric Two-Wheeler Vehicles in Kerala EoI Ref No: CESL/06/2021-22/EV/E2W/EOI/212206010 Date:17.06.2021		
Document Sale Date & Timing, i.e., Last date & time for downloading RfP from website	From 17-06-2021(Thursday) to 02.07.2021 (Friday) (up to 1400 hours IST)		
Pre-Bid Meeting	24.06.2021 (Thursday) at 1100 hrs. IST Pre-Bid Meeting shall be conducted ONLINE through Microsoft Teams <table border="1" data-bbox="516 764 1377 991"> <tr> <td>Meeting link:</td> <td>HTTPS://TEAMS.MICROSOFT.COM/L/MEETUP- JOIN/19%3AMEETING_ZGM0NzRhNmMTNwY3Ni00NT K2LTgyOWEtoDczMzQ2N2IxMGJi%40THREAD.V2/0 ?CONTEXT=%7B%22TID%22%3A%224A993BE3- 3CE0-49C4-96E9- 23324992B1DD%22%2C%22OID%22%3A%22441 4F91E-56A0-43E9-9F49-57312D30E048%22%7D</td> </tr> </table> <p>Note:</p> <ul style="list-style-type: none"> Bidder shall ensure at their end that the device from which bidder is attending the online meeting is configured appropriately (if required). CESL shall not be responsible for any issue arising on this context. All the queries shall be sent well in advance as mentioned in Annexure-3. 	Meeting link:	HTTPS://TEAMS.MICROSOFT.COM/L/MEETUP- JOIN/19%3AMEETING_ZGM0NzRhNmMTNwY3Ni00NT K2LTgyOWEtoDczMzQ2N2IxMGJi%40THREAD.V2/0 ?CONTEXT=%7B%22TID%22%3A%224A993BE3- 3CE0-49C4-96E9- 23324992B1DD%22%2C%22OID%22%3A%22441 4F91E-56A0-43E9-9F49-57312D30E048%22%7D
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Online Bid Submission Period	From 17-06-2021(Thursday) to 02.07.2021 (Friday) (up to 1430 hours IST)		
Techno-commercial E-bid Opening date of Opening	02.07.2021 (Friday), 1500 Hrs IST		
Place of Opening	CESL Office, Core-3 2 nd Floor, Scope Complex, Lodhi Road, New Delhi-110003		
Bid to be Addressed to	Mr. Deepak Mittal, AM (SCM) Convergence Energy Services Limited Core-3, 2nd Floor, SCOPE Complex, Lodhi Road, New Delhi-110003		
Email	Contact Person(s) for Tender-related Queries Mr. Deepak Mittal, AM (SCM) Mr. Divyang Suri, Engineer (SCM) Mr. Sundeeep Kumar Mittal, AE(SCM) dmittal@eesl.co.in ; u dsuri@eesl.co.in ; smittal@eesl.co.in Contact Person(s) for Technical Queries <i>(copy of the query to be marked to Contracts Dept. as well)</i>		





	Mr. Polash Das, manager (Tech-EV) Mr. Rahul Juyal, Engineer (Tech-EV) pdas@eesl.co.in ; rjuyal@eesl.co.in
Website	https://eesl.eproc.in
Earnest Money Deposit	Bid Security Declaration to be Submitted as per Annexure-4

All the bids must be accompanied by Bid Security Declaration, as mentioned above. **Bids not accompanying the Bid Security Declaration, or those accompanied by these instruments of inadequate value, shall not be entertained and in such cases, the bids shall not be opened.**

The Bid Security Declaration must reach the following address in a sealed envelope super scribed “**EMD and Bidding Document Fee for. CESL/06/2021-22/EV/E2W/EOI/212206010 Dated 17-06-2021**” **before** the submission date & time mentioned above.

Mr. Deepak Mittal, AM (SCM)
Convergence Energy Services Limited
Core-3, 2nd Floor,
SCOPE Complex,
Lodhi Road, New Delhi-110003

The subject procurement will be done through e-tendering. The NIT is available on the website <https://eesl.eproc.in> or could be viewed after following the link of ‘e-Tendering’ on EESL's website's Home Page, i.e., <http://eeslindia.org> from where the bidders registered with EESL (registration process is explained at the Home Page) will be able to download the Tender documents and submit their bids online. The Tender submission, Tender closing and opening will be done electronically and online.

NOTE: EESL has appointed M/s. C1 India Pvt. Ltd., NOIDA as implementation agency for carrying out e-Procurement. Also, as per IT ACT 2000, use of Digital Signature Certificate (DSC) is mandatory for participating in the E-tendering process. New bidders should register on the website <https://eesl.eproc.in> by payment of one-time registration fee of Rs. 5,000/- through DD in favour of “Energy Efficiency Services Limited”.

Bidders are requested to visit “e-Tendering” section at EESL website, www.eeslindia.org for instructions and registration on E-tendering portal.

Steps for Registration on EESL’s E-Procurement Portal

- (i) Open portal by entering URL <https://eesl.eproc.in> in internet explorer.
- (ii) Download and read ‘System Requirement Manual’ and Registration Manual from our e-tendering portal <https://eesl.eproc.in>
- (iii) Click on ‘Login/Sign Up’ link and then Registration link for new registration.
- (iv) Fill all mandatory fields and click on submit button.
- (v) Login with the user id and password you have created. You will be redirected to a page where you have to enter your challenge phrase which is received in your registered email id.
- (vi) Register your class-III Signing and Encryption Digital Signature Certificate (DSC).
- (vii) Fill all mandatory fields of Common Info form and upload scan copy of your DD (in favour of “Energy Efficiency Services Limited”, Delhi) in PDF format of INR 5,000/- and click on save and send the original DD to EESL, Delhi office, Covering Letter on your letter head pad and print out of page regarding registration of approval (automatically generated on screen).
- (viii) Also read the instructions given under E-tendering link available at home page of EESL website

www.eeslindia.org
SUBJECT : C1-DIVYANG-SURJ-51-DELHI, OI.D.2.5.4.17-110003, OU=SUPPLY CHAIN M
ANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN
User ID : divyang.suri
Serial No : 131B466





Note: Online registration shall be done on e-tendering website, i.e., <https://eesl.eproc.in> & in general, activation of registration may take 24 hours subject to the submission of original DD. It is sole responsibility of the bidder to register in advance.

A. Digital Signature Certificate:

It is mandatory for all the bidders to have class-III Digital Signature Certificate (DSC) with signing and Encryption certificate (in the name of person who will sign the BID) from any of the licensed Certifying Agency (Bidders can see the list of licensed CAs from the link www.cca.gov.in) to participate in e-tendering of EESL.

B. EESL Global Support Telephones and e-mail id

Contact Details: +91-124-4302033/36/37, +91-8826814007

eeslsupport@c1india.com, sandeep.bhandari@c1india.com

BENEFITS & EXEMPTIONS FOR MSEs (APPLICABLE TO THIS EMPANELMENT ONLY)

- I. All MSEs notified as per GFR 2017 clause no. 1.10.4 and as notified below shall be exempted from payment of Empanelment Document Fee. For claiming this exemption, MSE must, along with their application, provide proof of their being registered as MSE (indicating the terminal validity date of their registration) for the 'Tendered Item', with any agency mentioned in the notification of Ministry of MSME, indicated below: -
 - (a) District Industries Centers;
 - (b) Khadi and Village Industries Commission;
 - (c) Khadi and Village Industries Board;
 - (d) Coir Board;
 - (e) National Small Industries Corporation;
 - (f) Directorate of Handicraft and Handloom;
 - (g) Udyog Aadhar Memorandum/Udyam Registration issued by Ministry of MSE; or
 - (h) Any other body specified by the Ministry of MSME.

- II. For claiming the above exemption for Start-ups, a valid certificate of Start-up recognized by 'Department of Industrial Policy & Promotion (DIPP)' along with Business eligibility certificate or any other document issued by Govt/Recognized institute is required in support of product/ service related to 'Tendered Item'.

Whereas, startup means an entity, incorporated or registered in India:

- (a) Not prior to seven years, however for Biotechnology Startups not prior to ten years,
- (b) With annual turnover not exceeding INR 25 crore in any preceding financial year, and
- (c) Working towards innovation, development or improvement of products or processes or services, or if it is a scalable business model with a high potential of employment generation or wealth creation
- (d) Provided that such entity is not formed by splitting up, or reconstruction, of a business already in existence. Provided also that an entity shall cease to be a Startup if its turnover for the previous financial years has exceeded INR 25 crore or it has completed 7 years and for biotechnology startups 10 years from the date of incorporation/ registration.



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Note: For Start-up firms, Gazette Notifications dated: 17-Feb-2016, G.S.R. 180 (E), and subsequently issued notifications will be considered.

- III. Public Procurement policy is meant for procurement of goods produced and services rendered by Micro and Small Enterprises. The preference to MSEs is not applicable for works contracts where supply of goods not produced by MSEs is also involved.
- IV. If the applicant submits empanelment document fee and also MSE certificate along with the application, then the applicant will be treated as general applicant and no relaxation will be given to such applicant pertaining to MSE's.
- V. The registration certificate must be valid as on application closing date of submitting the application. Applicant shall ensure validity of certificate in case application closing date is extended. The MSEs who have applied for registration or renewal of registration with any of the above agencies/bodies, but have not obtained the valid certificate till the end date of application submission, are not eligible for any exemption/preference and will not be considered. Such applications will be treated as applications received without Empanelment Document Fee and will be out rightly rejected.
- VI. ATO and past work experience criteria for MSE bidder.

Sr. No	Requirement	Category of Tender	Selection Criteria for MSE* Applicant
1	Average Annual Turnover in last three Financial Years	Can be split as per tender conditions	25% of total ATO as required for general bidders
		Cannot be split as per tender conditions	85% of total ATO as required for general bidders
2	Successful implementation/ execution of works related to indoor air quality on centralized air unit on turnkey basis	Can be split as per tender conditions	25% of total experience as required for general bidders
		Cannot be split as per tender conditions	25% of total experience as required for general bidders

- a. The benefits to MSEs as mentioned above, shall be available only for Goods/Services produced & provided by MSEs.
- b. As per answer to FAQ no. 18 circulated vide Office Memorandum F. No. 22(1)/2012-MA dated 24.10.2016 "Policy is meant for procurement of goods produced and services rendered by MSEs. However, traders are excluded from the purview of Public Procurement Policy."
- c. MSEs seeking exemption and benefits should enclose an attested/self-certified copy of registration certificate as a part of their application, giving details such as stores/services, validity (if applicable) etc. failing which they run the risk of their application being passed over as ineligible for the benefits applicable to MSEs.
- d. Traders, resellers, distributors and agents will not be considered for availing benefits under PP Policy 2012 for MSEs.

Note: In case of submission of Udyog Aadhar Memorandum/Udyam Registration to claim benefits applicable to MSEs, NIC (National Industrial Classification) code mentioned in below table shall be acceptable as a proof of the fact that the applicant is registered as MSE for the 'Tendered Item'.



Sr. No	5 Digit NIC Code	Description
1	29101	Manufacture of passenger cars
2	29102	Manufacture of commercial vehicles such as vans, lorries, over-the-road tractors for semi-trailers etc.
3	29103	Manufacture of chassis fitted with engines for the motor vehicles included in this class
4	29104	Manufacture of motor vehicle engines
5	29109	Manufacture of motor vehicles n.e.c.

Note: If NIC codes as mentioned at above are not found in the submitted Udyog Aadhar Memorandum/Udyam Registration, then in such a case the benefits applicable to MSEs shall NOT be given to the applicant.

THE BIDS IS TO BE SUBMITTED AS FOLLOWS: -

(Please note that, CESL has switched the tender system into E-tendering. Bidders shall submit their bid accordingly as per the terms and conditions of E-tendering mode.)

Envelope-I should contain the following:

- i. **Physical copy to be submitted before Closing Date & Time AND Scanned copy to be uploaded on the E-Procurement portal/website, and details to be entered therein, during bid submission: Bidding Document Cost** in the form of Banker's Cheque/Demand Draft/Pay Order drawn in favour of "Convergence Energy Services Limited", payable at New Delhi, OR copy(ies) of the relevant documents/certificates, etc. in case exemption is sought.
- ii. Letter of the bidder submitting the bid in the form as stipulated in the bid document i.e., as per Bid Form as **Attachment-1, Forms & Procedures. (Scanned Copy to be uploaded at E-tendering portal).**
- iii. Bid Security Declaration duly notarized on Rs. 100/- stamp paper as per **Attachment-2, Forms & Procedures. (To be submitted in hard copy/ manually in the tender-box on and before Technical E-Bid Opening Date & Time. Scanned Copy to be uploaded at E-tendering portal.)**
- iv. **Scanned copy to be uploaded: Power of Attorney to Sign the Bid** as per the Attachment-3 - Bidders to use their own format.
- v. **Scanned copy to be uploaded: Certificate of Acceptance of Important Terms and Conditions** as per ITB Clause No. 4.6, as per the format at Attachment-4
- vi. **Scanned copy to be uploaded: Acceptance of CESL's Fraud Prevention Policy** as per the format at Attachment-7
- vii. **Scanned copy to be uploaded: NEFT/RTGS Mandate Form duly attested by Bank** as per Attachment-9
- viii. Self-Declaration for not been blacklisted by Central/State/UT Government or any Public sector entities duly signed and stamped at company's Letter Head. **(Scanned Copy to be uploaded at E-tendering portal).** Bidder shall clearly mention tender reference number and date of signing the self-declaration.
- ix. Duly Filled **Compliance Matrix/ CHECK – LIST FOR BIDDERS** as per **Attachment-10, Forms & Procedure (Scanned Copy to be uploaded at E-tendering portal).**
- x. Self-Declaration regarding "Restrictions on procurement from a Bidder of a country which shares a land border with India" as per **Attachment-11, Forms & Procedure (Scanned Copy to be uploaded while submitting application online on E-tendering portal).**
- xi. Self-Declaration duly signed and stamped at company's Letter Head for not being under debar list/undergoing debarment period on account of breach of the code of integrity under Rule 175(1)(i)(h) of the General Financial rules for giving false declarations of local content. (Scanned Copy to be uploaded at E-





- tendering portal. Bidder shall clearly mention tender reference number and date of signing the self-declaration **(Scanned Copy to be uploaded at E-tendering portal).**
- xii. Certificate regarding Declaration of Local Content as per **Attachment-12**, Forms & Procedure **(Scanned Copy to be uploaded at E-tendering portal).**
 - xiii. Certificate Regarding Compliance of Meity Notification Vide File No. 1(10)/2017-Cles Dt. 02.07.18 as per **Attachment 13**, Forms & procedures Duly filled Signed by authorized signatory
 - xiv. Model declaration by the bidder as per **Attachment 14**

Envelope-II, i.e., Techno-Commercial Proposal of the bid should contain the following:

- i. **Scanned Copy to be uploaded: Deviation Statement** (as per format at Attachment-5).
NOTE: CESL reserves the right to consider or disregard deviations, and reject bids in case of non-compliance. Bids containing material deviations from or reservations to the Terms & Conditions and specifications mentioned in the Tender will be treated as non-responsive & will not be considered further.
- ii. **Scanned Copy to be uploaded:** Covering Letter of the bidder, enclosing Techno-commercial bid as indicated in bid documents, i.e., documentary evidences regarding bidder's eligibility and qualifications to perform the Contract, as required per the Eligibility Conditions/Criteria, Qualifying Requirements and Bid Evaluation Criteria, **AND** Details of Service Provider team structure.
- iii. **Scanned Copy to be uploaded:** One complete set of the Tender document and of all its subsequent amendments (if any, effected)}, duly signed and stamped on each page by the bidder.

Envelope-III should contain the Prices/Rates

(to be filled-up online as per the illustrative Price Bid Format provided in Section-4):

Since the bids are to be submitted through E-tendering mode, the prices are to be filled on E-Tender portal only and bidders are requested **not to submit the price bid in hard copy at CESL along with the documents. The same will not be entertained.**

- i. The Price Bid Sheet Format(s) is/are prescribed at **ANNEX-A** of this Section-4 – only for illustration purpose **(prices are to be filled on E-tender portal only).**

Opening & Further Processing of the Bids

Initially, Envelope-I containing the documents (as stated above) will be opened electronically. Envelope-II will be opened electronically on the same day of only those bidders, who have submitted/paid Tender Fee and EMD (if exemption is not claimed and applicable) and the requisite documents of Envelope-I.

Documents found in Envelope-II shall be scrutinized by CESL w.r.t. the Tender's Eligibility Conditions/Criteria for Bidders, Qualifying Requirements and Bid Evaluation Criteria.

Envelope-III (Price Bid) shall be opened electronically subsequently, subject to qualification of the Techno-Commercial Bid. The date of opening of the Price Bid(s) will be intimated to only those bidders, who are found technically & commercially acceptable by CESL.

Price-Bid of the techno-commercially disqualified bidders will not be opened.

The opened Price Bids shall be evaluated as per the Bid Evaluation Criteria set out in the Tender and the award(s) of Contract shall be recommended accordingly.

On Behalf of CESL



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(SCM Department)

Expression of Interest (EOI) for OEM Empanelment for Supply of Electric Two-Wheeler Vehicles in Kerala

1. OBJECTIVE

Convergence Energy Services Limited (CESL) has been appointed the Programme Manager to implement Schemes to Promote Adoption of Electric Two-wheelers (E2W) in the State of Kerala. As a part of the Scheme, CESL wants to empanel OEM(s) to supply E2W to the end-consumers.

Energy Management Centre, Government of Kerala, the designated Nodal Agency in the State, has partnered with CESL to facilitate and finance the scheme for promotion of E2W, based on consumer demand. Vehicles procured by CESL are to be supplied to the state government employees.

CESL shall be supporting the Electric Mission of the State Government to scale up E2Ws through demand aggregation, procuring best quality products and services at lowest prices from the OEM(s) and supplying vehicles to the end-users. CESL, as per the discussion with State-designated Nodal Agencies, plans to procure E2W as per FAME compliance.

Note: For the purpose of this document, the terms E2W or EV refer to vehicles that run solely on energy from battery installed in the vehicle, and do not have any internal combustion engine.

2. BACKGROUND

India is at the cusp of an e-mobility revolution. The Government of India (GoI) is moving towards accelerated adoption of EVs by 2030 to cut down its carbon emissions. It has announced a target to reach 25% EV adoption by 2030.

One of the key policy measures launched by the Central Govt. to promote EVs is the Faster Adoption and Manufacturing of (Hybrid &) Electric Vehicles Scheme (Phase-II) under NEMMP 2020. The Phase-II of the Scheme has a total budget outlay of INR 10,000 crores, for upfront incentives on the purchase of EVs, as well as, supporting the development of charging infrastructure. The scheme aims to support deployment of 7,000 e-buses; 5,00,000 E3W; 55,000 E4W and 10,00,000 E2W. **Under the FAME II Scheme, E2W is the only segment covered for incentives under the private ownership, with an outlay of INR 2,000 crores.**

On 11 June 2021, Department of Heavy Industry (DHI) issued a corrigendum for the FAME II Scheme. The corrigendum brings forth the following major changes,

- a) Demand incentive for E2W are revised from INR 10,000 per kWh to INR 15,000 per kWh, with a maximum cap at 40% of the vehicles' cost (from 20% of the vehicle cost)
- b) EESL has been appointed as designated agency for aggregating demand of 300,000 E3W for multiple user segments
- c) EESL has been appointed as designated agency for aggregating demand electric buses (for nine (9) cities with population of more than four million plus cities - Mumbai, Delhi, Bangalore, Hyderabad, Ahmedabad, Chennai, Kolkata, Surat, and Pune)

A robust ecosystem to foster green and shared mobility is the need of the hour and can go a long way to preserve the environment and ensure sustainable development in the country. Moreover, widespread

Signature :-
MANAGEMENT, CONVERGENCE ENERGY SERVICES LIMITED, C-11,
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adoption of electric vehicles can offer a range of benefits to States, in terms of emission reduction, job generation and transformation of the auto industry.

Most states have identified Electric Mobility space to be a robust growth driver in the years to come and aim to be a frontrunner in building a sustainable transportation infrastructure by promoting Electric Mobility Ecosystem.

This initiative undertaken by CESL will provide an impetus for Indian vehicle manufacturers, charging infrastructure companies, fleet operators, service providers, etc. to gain efficiencies of scale and drive down costs, create local manufacturing facilities, grow technical competencies for the long-term growth of the electric vehicle (EV) industry in India and also enable Indian EV manufacturers to emerge as major global players.

3. INTRODUCTION TO CONVERGENCE ENERGY SERVICES LIMITED

A joint venture of NTPC Limited, Power Finance Corporation, Rural Electrification Corporation and POWERGRID, Energy Efficiency Services Limited (EESL) was set up under Ministry of Power to facilitate implementation of energy efficiency projects. EESL is an Energy Service Company (ESCO) that seeks to unlock energy efficiency market in India, estimated at US\$ 12 billion that can potentially result in energy savings of up to 20 per cent of current consumption, by way of innovative business and implementation models.

Convergence Energy Services Limited (CESL) is a wholly owned subsidiary of Energy Efficiency Services Limited (EESL), under the administration of Ministry of Power, Government of India headquartered at New Delhi. CESL focuses on the development of renewable energy, electric mobility etc. with the ultimate objective of discovering business models around a convergence of the various initiatives of the company.

CESL is handling solar and mobility portfolios of EESL, international business interests and any further business that involves a convergence of these two traditional sectors. CESL handles projects related to deployment of Electric Vehicles (EVs) and charging stations, solar power, renewables, carbon credits and other related matters. CESL has a dedicated carbon finance unit that is currently preparing its own portfolio.

3.1. Role of CESL

As the Programme Manager for the Scheme for Promotion of Adoption of E2W in the state, CESL is responsible for:

1. Making the largest number of vehicles available
2. Seeking the most competitive rates for the E2Ws
3. Process Facilitation
4. Financing of the E2Ws and leasing at affordable rates

Within the framework of the scheme, CESL will empanel several Original Equipment Manufacturers (OEM(s)) to supply select E2W models in the state of Kerala.

3.1.1. Introduction to Digital Platform

Digital Platform is an integral component for successful implementation of the schemes in Kerala. The Platform is envisaged to ensure seamless transaction between all stakeholders involved and facilitate a completely paperless, cashless and system driven e-market place for buying and selling of E2Ws. The Digital Platform is expected to fulfil two primarily roles:



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- i. The platform will be used for registration/empanelment of interested OEM(s) that wish to supply vehicles under this scheme. All empanelled OEM(s) will display and list their selected models (as selected in this EOI) on the digital platform.
- ii. Used for interaction between the consumer and the OEM to enable selection of the E2Ws of their choice. Consumers will be able to make a choice and buy an E2W from the models shown on the platform.

Some of the key interfaces in the Digital Platform shall include:

- i. **Consumer Interface** to provide E2W model options to customers to choose from. Consumer may have choice to update his/her personal information (such as Aadhar Card, PAN, Address, Employee ID/number, etc.) for enabling the purchase process. This information may be used for facilitating financing or may be used by CESL to track the sale of E2Ws.
- ii. **OEM Interface:** OEM(s) empanelled by CESL shall upload information on the E2W models available on offer, such as price, features, warranty, specs, as required by CESL. OEM to ensure that the EV model selected by Consumer is available at the time of sale. The interface shall also assist OEM(s) in sharing information with agencies responsible for vehicle registration as per the State's requirement
- iii. **CESL Interface:** The platform will have a comprehensive dashboard for tracking sale of E2Ws by CESL (with time, geography, demography, and OEM). It will be used for the administration and disbursement process of the State Subsidy to OEM(s) (if applicable), once the sale of vehicle is confirmed and relevant invoices are uploaded on the platform.

Please note that in case the digital platform is not operational by the time of issue of LOA to the OEM(s), CESL may aggregate the demand manually and request OEM(s) to supply E2Ws based on the aggregated demand.

The objective of this document is to empanel E2W OEM(s) who shall display their selected models on the digital platform to provide consumer a choice to buy an EV of their choice. The number of E2W to be provided may be increased/decreased based on the demand received. The government of Kerala shall run awareness campaigns for the state govt. employees through office notifications / SMS / government websites and other forms of media as deemed fit. This scheme in its present Phase (Phase I) is limited to outright purchase only. In Phase II (beginning of which will be intimated), the OEMs may also introduce vehicle financing options for the consumer to promote greater adoption of E2Ws.

4. SCHEME FLOW IN KERALA

In Kerala, the scheme is applicable only for the State Government employees for whom the vehicle will be available for upfront purchase only in Phase I. The State of Kerala has a total of around 4,00,000 government employees, of which more than 1,00,000 earns around INR 80,000 per month. As such, this consumer bracket is expected to avail the benefit of the scheme launched in Kerala.

- (i) CESL will empanel OEM(s) to facilitate the supply of E2Ws to consumers' basis this EOI document.
- (ii) The Platform will act as a console for consumers to indicate their interest, select the model to be purchased, and choose the payment option.
- (iii) CESL shall verify the eligibility of the employee with respect to his/her employment status to avail the benefits of the scheme. After successful verification (if it is a state government employee), the application will be approved, and the employee will be directed to pay to CESL. Based on instructions from CESL, the OEM (directly or through its dealer network) will supply the vehicle to the consumer. The vehicle will be billed to the consumer / buyer of the E2W.



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(iv) On confirmation of supply of E2W, CESL will make payment to the OEM against the purchased vehicle after deducting the Central and State (if applicable) subsidy and the Participation Fee (as defined in Clause 6.3).

5. ELIGIBILITY & QUALIFYING REQUIREMENTS FOR OEM EMPANELMENT

- i. Apart from the criteria given below, past performance of OEM(s) with CESL, i.e., related to quality, supply, performance, etc. shall be taken into consideration by CESL during OEM empanelment.
- ii. CESL reserves the right to independently verify the authenticity of the documents submitted/claims made by the OEM(s) and may also ask for presenting the original copy of the submitted document(s). Further, on such verification, if it is found that the OEM(s) has made false claims, submitted forged documents, etc., the OEM shall be liable for outright rejection, notwithstanding other rights available under the tendered Terms and Conditions for taking actions against the OEM(s), as deemed fit by CESL.

The eligibility criteria are mentioned in table below.

S No.	Eligibility Criteria	Documents to be submitted and Annexed as given below	Details of the Documents submitted by OEM(s) in brief
(A)	(B)	(C)	(D)
1	OEM(s) to be an electric two-wheeler manufacturer.	Details of their authorized executives, offices and manufacturing facility addresses, and other details.	Self-declaration
2	OEM(s) should be a company registered/incorporated under Indian Companies Act, 1956 or Companies Act, 2013, and further amendment (s).	Certificate of Incorporation issued under Indian Companies Act, 1956 or Companies Act, 2013 from Registrar of Companies to be submitted. In addition, GST number and PAN card for the company must also be submitted.	Company Incorporation Certificate No. _____ Date : ____ Country of origin of goods ____
3	The OEM(s) should not have been blacklisted by any central / state government of Public Sector Undertakings. If at any stage of the process or during the currency of the contract, any suppression / falsification of such information is brought to the knowledge, CESL shall have rights to reject the proposal or terminate the contract, as the case maybe, without any compensation to the OEM & forfeiture of security/EMD/CPG.	Self-certification at the time of submission.	Self-Certification

Note: All the required documents must be properly annexed and submitted as mentioned above with necessary details in brief in column D.



The Qualifying Requirements (including Financial and Technical criteria) are mentioned in table below:

S. No.	Parameter	Applicable for Indian company	Document to be provided
Financial Qualification Criteria			
F1	Average Annual turnover of the OEM	Average Annual turnover of the OEM of the last three financial years (2018-19, 2019-20, and 2020-21 or 2019-20, 2020-21 if the production started in 2019.) should be greater than INR 15 Crore	Audited Financial Statements or certificate from Chartered Accountant stating turnover.
F2	Net worth in last financial year (2019-20) should not be less than 100% of paid up capital. Net Worth means sum total of the paid up capital and free reserves (excluding reserves created out of revaluation) reduced by aggregate value of accumulated losses (including debit balance in profit and loss account for current year) and intangible assets.	Optional	Audited Financial Statements or certificate from Chartered Accountant clearly stating the net worth
Technical Qualification Criteria			
T1	OEM(s) should have experience in the business of manufacturing of minimum 2,000 (annually) E2W.	For the last 1 year for E2W prior to the date of the submission of proposal in response to the EOI	Excise Return (E.C.C document) / GST Return / Factory License / NSIC Certificate / DIC certificate / certificate from Chartered Accountant to confirm the required experience.
T2	The OEM should have sold a minimum of 1,500 E2W annually, in the last 3 years or aggregate of 3,000 E2W in the last 3 years OR	Proof of units sold from audited financial statements	Proof of units sold from audited financial statements or certificate from Chartered Accountant



S. No.	Parameter	Applicable for Indian company	Document to be provided
	For new-age pure EV based companies, the OEM should have sold a minimum of 1,000 E2W from the date of incorporation (if after 2019)		
T3	The product (model) offered by the OEM(s) for supply against this EOI must have a minimum of 100 units sold in the last 1 year.	The OEM should provide certification for the sales data.	Relevant Documentary proof/ self-declaration
T4	The product offered by the OEM(s) for supply against this EOI must meet the Technical Specifications as stipulated in the EOI.	<p>The OEM should provide test reports, specifications, along with brochures and other details as part of their participation document.</p> <p>Before delivery, the E2W should meet all the regulatory and statutory norms and obtain all the approvals/NOCs from appropriate Indian Govt. agencies, such as certificate of inter-operability and inter-communication with charging equipment being procured by CESL, L1/L2 type approval requirements by ARAI laboratories etc.</p>	<p>Documentary proof must include the test reports, brochures, catalogues etc.</p> <p>Documentary proof stating that your model is approved by FAME</p> <p>ARAI certificate COPY</p>

6. GENERAL EOI CONDITIONS

Unless otherwise specifically stated in the document, all listed conditions constitute minimum requirements. All quotes must meet or exceed stated requirements. All pricing submitted in response to this EOI are open to negotiation by CESL.

6.1. Vehicle price for different categories

- i. The price of the E2W offered by the OEM(s) as per the FAME Guidelines should be inclusive of:
 - a) GST as applicable on the vehicle
 - b) Comprehensive insurance charges for a period of 5 year (i.e. 1-year comprehensive insurance + 5 years third party)
 - c) Registration fee as applicable in the State for the model





- ii. All vehicles supplied by OEM(s) should come with minimum Standard Warranty (battery + vehicle) conditions as mandated under FAME II policy
- iii. OEM(s) shall submit the prices of only those models that are eligible under the FAME II subsidy
- iv. OEM(s) shall provide details on the discount it is willing to offer over a threshold volume (500 units in any category). This discount, in percentage terms, must be submitted by the OEM in the Price Quotation Format, as provided in Section 8, and shall be applicable as the number of vehicles to be supplied increase in multiples of 500s.
- v. The OEM(s) will facilitate the registration of E2W for CESL and its clients. The cost of the registration should be included in the vehicle cost.

6.2. Sale points and Service centres

- i. The OEM(s) shall cover the entire area of Kerala for sales delivery and servicing within 6 months of registering on the platform on a best effort basis. However, an E2W cannot be sold in a district until a service centre has been set-up in the district.
- ii. The E2W Supplier(s) would be required to provide hassle free maintenance services across the country. Further, E2W Supplier(s) would be required to ensure availability of at least one OEM authorized service centre in every district across Kerala (final locations would be intimated later) on a best effort basis. However, an E2W cannot be sold in a district until a service centre has been set-up in the district.
- iii. The OEM(s) to provide full details (Contact person, Communication Address) of the sales outlets and service points in each district in the format attached (ANNEX B) within 6 months of empanelment on the platform

6.3. Other General Requirements

- i. The OEM must deposit a participation fee, which is linked to the battery capacity of the given product/model quoted in Section 8 and must meet all the Technical Specifications mentioned in this document. Example: The participation fee will be $\text{INR } 1500 * \text{Battery capacity in kWh} * \text{Total number of units sold}$.
- ii. OEM(s) shall supply the vehicle to the Consumer directly or through their Authorised Dealer Network
- iii. The price to be paid by the Consumer will be net off the Central purchase incentives and State purchase incentives (if any).
- iv. The OEM(s) should arrange all the necessary clearances and approvals for the sale of the proposed models.
- v. The functionality and specification of the E2W (unless otherwise mentioned in this document) need to be in accordance with Section 7.
- vi. The OEM(s) should ensure that the official logos of CESL and the State Government, as provided by CESL, are present on the vehicle at the time of delivery

7. SCOPE OF WORK & PROJECT EXECUTION

7.1. Scope of Work

CESL intends to procure Electric-Two Wheelers as per FAME II guidelines for deployment of EV transport solutions in the States of Kerala. The scope of the OEM(s) shall include designing, engineering, manufacturing, testing, inspection, supply, transportation, complete system warranty & transit insurance, delivery to the end-consumer and provide after sales support.



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Serial No : 131B466



7.2. Product Specification E2W

The desired functional and technical specifications of E2Ws (applicable in Indian conditions) have been mentioned in the subsequent sections of this document. However, the intent is not to specify and capture all the aspects of design and installation associated with E2Ws mentioned herein. It shall be the obligation of OEM(s) that all the systems, sub-systems and equipment's/devices shall conform in all respect to high standards of engineering, design and workmanship, and shall be capable of performing continuous commercial operation as per best industry standards.

7.2.1. Technical Specifications of the E2W

All vehicles should be technically in compliance with the FAME II Guidelines. All vehicles offered should have ARAI certification.

Note:

- a) E2W, to be supplied, must meet all eligibility conditions for availing Demand Incentive under Phase-II of FAME (Faster Adoption and Manufacturing of (Hybrid) and Electric Vehicles) India Scheme of Govt. of India.
- b) Benefit of any reduction in taxes & duties during the execution of contract shall be passed on to CESL.
- c) Benefit of any Incentives or Subsidies issued by the State or Central Government/Department during the execution of contract shall be passed on to CESL.
- d) OEM E2W charger should be capable of charging in any mode, (slow/fast mode), any number of times.
- e) All wiring within the vehicle interior including boot space shall be concealed properly
- f) Charging ports/points should be on the exterior body of the two-wheeler with a designated flap.
- g) An easily accessible telematics gateway unit should be optional in the E2W
- h) Various design elements (decals and logos) would be informed by CESL as per requirements and would be specified by CESL based on the two-wheeler design.
- i) Charger as per ARAI Standards to be supplied along with the vehicle at no additional cost.

The E2W before delivery, should meet all the regulatory and statutory norms and obtain all the approvals/NOCs from appropriate Indian Govt. agencies such as L1/L2 type approval requirements by ARAI laboratories. In case the successful OEM(s) fails to comply with these requirements, its order shall be cancelled and shall be blacklisted for at least 3 years by CESL from future tenders/EOIs.

7.3. Standard Warranty requirement

- i. OEM(s) must include Roadside assistance, including towing of vehicle to designated workshop (Under accidental, technical and/or any unforeseen breakdowns including battery discharge cases) under standard warranty
- ii. The OEM(s) would be required to provide hassle free maintenance services across the country. Further, OEM(s) would be required to ensure availability of at least one OEM authorized service centre in every State district (final locations would be intimated later). However, OEM(s) should intimate the locations of its current service stations in Kerala in the format attached **(ANNEX-B)**.
- iii. The turn-around time for repairs should be in line with SLA mentioned at [Section 7.4](#). The OEM(s) are expected to clearly specify the authorized workshop timings as a part of the proposal. It is the OEM's responsibility to ensure that there are sufficient number of services centers to cater to the volume of vehicles planned to be introduced in each city and adhere to the SLA's.
- iv. The OEM(s) will be penalized for delays over and above the defined SLAs in [Section 7.4](#).
- v. The battery warranty provided must be as per Standard Warranty under FAME II policy.

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7.4. E2W Service Level Agreement (SLA)

E2W procured under this EOI will be required to meet the SLAs. The OEM(s) should inform the contact information of the Nodal person who would be dealing with all the technical/non-technical issues.

Sr. No.	Defined Parameter	Service Level requirement	Validation Procedure	Penalty
1.	Turnaround times for non-accidental repairs	<p>The turn-around time for non-accidental repairs should be no longer than 8 working hours from reporting of issue to nodal person designated by OEM to readiness for dispatch with the issues resolved in case of non-accidental repairs.</p> <p>All spares for repairs are to be maintained at a reasonable level to ensure adherence to turnaround times for repairs.</p>	<p>The successful OEM(s) shall maintain a record of</p> <ol style="list-style-type: none"> Intimation, in & out time of breakdown vehicle OEM has to maintain the record of breakdown issues and to submit the report on actions taken. <p>All the information sought in point (i), (ii) & (iii) to be submitted on monthly basis to the CESL/Client/Fleet service provider for certification by 7th of every calendar month.</p>	<p>In case of reporting of non-accidental issue to OEM designated person and turn-around time (i.e., from reporting of issue till readiness of vehicle with issue resolved) is more than 3 working days, additional penalty of INR 500 per day per vehicle till the time vehicle is ready for delivery will be charged.</p> <p>In case of same fault recurring in a particular vehicle more than 2 times within a period of 2 months, penalty amounts as mentioned above will be doubled.</p> <p>Working days are defined as Monday to Friday, other than gazetted public holidays.</p>
2.	<p>Turnaround times for accidental repairs</p> <p>Minor Accidental incident: Claim amount less than INR 10,000</p> <p>Major Accidental incident: Claim amount more than INR 10,000</p>	<p>In case of minor accident, the turn-around time should be no longer than 3 working days from approval from CESL and/or insurance agency to readiness for dispatch with the issues resolved. In case of major accident, the turn-around time should be no longer than 10 working days from approval from CESL and/or insurance agency to readiness for</p>	<p>The successful OEM(s) shall maintain a record of</p> <ol style="list-style-type: none"> Intimation, in & out time of breakdown vehicle OEM has to maintain the record of breakdown issues and to submit the report on actions taken. <p>All the information sought in point (i), (ii) & (iii) to be submitted on monthly basis to</p>	<p><u>For Minor accident</u></p> <p>More than 5 working days a penalty of INR 500 per day per vehicle till the time vehicle is ready for delivery will be charged.</p> <p><u>For Major accident</u></p> <p>More than 12 working days a penalty of INR 500 per day per vehicle till the time vehicle is ready for delivery will be charged.</p> <p>Working days are defined as Monday to Friday, other than gazetted public holidays.</p>



Sr. No.	Defined Parameter	Service Level requirement	Validation Procedure	Penalty
		dispatch with the issues resolved.	the CESL/Client/Fleet service provider for certification by 7 th of every calendar month.	
3.	Timely Delivery of registered E2W: OEM(s) must ensure that E2W's Confirmatory Purchase Orders/Delivery Order placed pursuant to issuance of LOA are delivered as per the scheduled date of delivery set out in the purchase order at the designated place.	Within 4 weeks of issuance of Confirmatory PO/Indent.	Copy of PO/intimation, Challan from Department of Transport, Delivery challan signed by representative of OEM, CESL/Client. In addition, OEM will also submit the quarterly report of PO placed by CESL and delivery of registered vehicles against the Purchase Orders.	0.5% penalty on the supply value whichever is applicable of the delayed quantity confirmed for supply through the Confirmatory PO/Delivery Order (as per Price Quotation in Package 1/2/3 of Annex A whichever is applicable) for every week's late delivery, subject to a maximum cap of 5 % of the supply value of the delayed quantity of the Confirmatory PO/Delivery Order (as per Price Quotation in Package 1/2/3 of Annex A whichever is applicable).

7.5. Quality Control / Inspection by CESL

- i. CESL reserves the right to visit the manufacturing site or the supply chain for quality inspection by requesting the OEM to arrange for the same. CESL at its discretion may order the testing of random samples at an ARAI Testing Laboratory or at any other third-party ARAI-accredited laboratory at cost of the OEM(s).
- ii. Testing of equipment like battery, range & scooter performance etc. at third party labs/facilities like ARAI in the first joint inspection shall be borne by the supplier.

7.6. Pre-Dispatch Inspection

- i. All materials/equipment supplied by the OEM(s) against the Letter of Award (LOA) shall be subject to inspection, check and/or test by the CESL or its authorized representative at all stages and place, before, during and after the manufacture.
- ii. The successful OEM(s) shall submit specifications and data sheets of key components including battery, motor etc. **as might be requested** at least 48 hours in advance of pre-dispatch inspection date.
- iii. The OEM(s) shall maintain and provide statutory test certificates for each supplied batch, confirming compliance to the technical specifications and other LOA requirements. The Test Certificate needs to



- be transmitted electronically to CESL **as might be requested** at least 48 hours in advance of pre-dispatch inspection date. Only those batches meeting compliance shall be dispatched by the supplier.
- iv. If upon delivery, the material / equipment does not meet the specifications, the material / equipment shall be rejected and returned to the supplier for repairs / modification, etc. or for replacement. In such cases, all expenses including the to-and-fro freight, any other costs, etc. shall be to the account of the OEM(s).
 - v. All tests shall be carried out as per the relevant standards followed by ARAI, and the E2W manufacturer shall submit the relevant test reports.

7.7. Documentation along with supply of E2W

The OEM(s) shall provide the following documents (both hard copy and soft copy) to CESL for reference:

- a) Manual / Guide: User Manuals
- b) FAQ
- c) OEM Functional Manuals (Optional)
- d) Troubleshooting Guides (Optional)
- e) Necessary regulatory documentation

Other than the regulatory documentation, the above-mentioned documents shall be provided in the word format to provide flexibility for customization, if required.

7.8. Representatives of OEM(s)

- i. The OEM(s) shall intimate the details of NODAL Officer, within one week of issue of LOA, who shall be the single point contact from their side for all communications (technical as well as contractual). CESL or its representative shall also intimate the details of Engineering In-charge (EIC) who shall coordinate all the activities from the side of CESL.
- ii. The NODAL officer shall be responsible for interacting with CESL or its representatives and all the other stakeholders such as client, insurance agency, fleet management agency, system integrators, and communication service providers etc. to ensure seamless implementation of the project.

8. BILL OF QUANTITY

The indicative bill of quantity to be supplied over the duration of the scheme is 10,000 E2W. Please note that these volumes are indicative only. The actual volume sold will depend on the procurement choice of the prospective consumers.

9. PRICE QUOTATION

The OEM(s) shall provide separate quotes for different type of variants. The price shall include the comprehensive insurance, registration charges, road tax and other statutory charges

10. PAYMENT TERMS

- i) Either the empaneled OEM or their authorized dealer can bill directly to CESL for supply portion only. In the latter case, the empaneled OEM shall submit the authorization letter for payment to dealer. Also, empaneled OEM shall sign an agreement with its dealer, where it is clearly mentioned that if the dealership is cancelled during the contract period mentioned in LOA issued by CESL to the empaneled OEM, CESL will make the payment of balance retained amount to the OEM on the basis of invoices submitted by the dealer. Further, the agreement document should also mention that cancellation of the





dealership between dealer and the OEM shall not affect the rights and obligations of the OEM mentioned under LOA issued by CESL.

ii) OEM needs to ensure delivery and acceptance of the Electric two-Wheeler in good condition as per purchase order before submitting the invoice. This includes supply of required vehicles and acceptance from the concerned client.

iii) **Payment Schedule:**

Payment Milestone	Payment Terms	Conditions
Delivery of Vehicle	Payment of 100% + 100% GST + TCS (if applicable) of price quoted in the Package applicable will be released for the quantity delivered as per the Confirmatory PO/Intent issued by CESL on receipt of delivery by end consumer. This payment would be considered as supply payment and would be made to the OEM or its agents/dealers net of Central and State subsidy (if applicable) and the Participation fee.	Payment shall be released on the delivery of vehicles within 30 days after receipt of original invoice at CESL with receipt acknowledged, signed and stamped by CESL authorized representative at designated project location. The payment will be released after realizing the payment from end consumer.

The OEM(s) shall note the following:

- The OEM(s) shall provide the following documents at the time of invoicing:
 - Invoice in Original duly signed and stamped by OEM Delivery Challan mentioning chassis number, registration number, client's name, date of deployment duly signed and stamped by CESL, OEM & CESL's Client
 - Registration Challan issued by Department of Transport
 - Copy of Insurance policy
 - Pre-dispatch Inspection report or ARAI Certificate
- All documents to be duly certified by the EIC/representative, and/or by the End User/Customer Representative.
- The payment shall be processed only after receipt of following:
 - Acceptance of LOA and signing of Contract Agreement
 - Documentary proof of payment by client to CESL



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Serial No : 131B466



ANNEX - A PRICE SCHEDULE FOR GOODS

Package-1

To Be Offered from Within India

(produced here for illustration purpose; to be filled-up ONLINE only)

Name of the OEM: _____

Name of Model, Variant and Colours: _____

Item Name	Prop osed Quan tity	Unit of Measurement	Base price per unit (in. Rs.)	GST applicable (in %)	Unit rate inclusive of GST (in Rs.) (in figure)	Total inclusive of GST (in Rs.) on F.O.R. destination basis (in figure)	Total inclusive of GST (in Rs.) on F.O.R. destination basis (in words)
(1)	(2)	(3)	(4)	(5)	(6) = 4+(4*5)	(7) = (2*6)	(8)
E2W with standard warranty (as per FAME II policy) and Comprehensive Insurance for a period of 5 years and Registration fee as applicable in the State for the model 1	01	(Nos.)					
Volume discount for increase in unit supply of vehicles of Model1 (after sale of 500 nos)	01	percentage					
E2W with standard warranty (as per FAME II policy) and Comprehensive Insurance for a period of 5 years and Registration fee as applicable in the State for the model 2	01	(Nos.)					



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Item Name	Prop osed Quan tity	Unit of Measurement	Base price per unit (in. Rs.)	GST applicable (in %)	Unit rate inclusive of GST (in Rs.) (in figure)	Total inclusive of GST (in Rs.) on F.O.R. destination basis (in figure)	Total inclusive of GST (in Rs.) on F.O.R. destination basis (in words)
Volume discount for increase in unit supply of vehicles of Model2(after sale of 500 nos)	01	percentage					
E2W with standard warranty (as per FAME II policy) and Comprehensive Insurance for a period of 5 years and Registration fee as applicable in the State for the model 3	01	(Nos.)					
Volume discount for increase in unit supply of vehicles of Model3(after sale of 500 nos)	01	percentage					
E2W with standard warranty (as per FAME II policy) and Comprehensive Insurance for a period of 5 years and Registration fee as applicable in the State for the model 4	01	(Nos.)					
Volume discount for increase in unit supply of vehicles of Model4(after sale of 500 nos)	01	percentage					
E2W with standard warranty (as per FAME II policy) and Comprehensive Insurance for a period of 5 years and Registration fee as applicable in the State for the model 5	01	(Nos.)					

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Item Name	Prop osed Quan tity	Unit of Measurement	Base price per unit (in. Rs.)	GST applicable (in %)	Unit rate inclusive of GST (in Rs.) (in figure)	Total inclusive of GST (in Rs.) on F.O.R. destination basis (in figure)	Total inclusive of GST (in Rs.) on F.O.R. destination basis (in words)
Volume discount for increase in unit supply of vehicles of Model5(after sale of 500 nos)	01	percentage					
E2W with standard warranty (as per FAME II policy) and Comprehensive Insurance for a period of 5 years and Registration fee as applicable in the State for the model 6	01	(Nos.)					
Volume discount for increase in unit supply of vehicles of Model 6(after sale of 500 nos)	01	percentage					
E2W with standard warranty (as per FAME II policy) and Comprehensive Insurance for a period of 5 years and Registration fee as applicable in the State for the model 7	01	(Nos.)					
Volume discount for increase in unit supply of vehicles of Model 7(after sale of 500 nos)	01	percentage					
E2W with standard warranty (as per FAME II policy) and Comprehensive Insurance for a period of 5 years and Registration fee as applicable in the State for the model 8	01	(Nos.)					



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Item Name	Prop osed Quan tity	Unit of Measurement	Base price per unit (in. Rs.)	GST applicable (in %)	Unit rate inclusive of GST (in Rs.) (in figure)	Total inclusive of GST (in Rs.) on F.O.R. destination basis (in figure)	Total inclusive of GST (in Rs.) on F.O.R. destination basis (in words)
Volume discount for increase in unit supply of vehicles of Model 8(after sale of 500 nos)	01	percentage					
E2W with standard warranty (as per FAME II policy) and Comprehensive Insurance for a period of 5 years and Registration fee as applicable in the State for the model 9	01	(Nos.)					
Volume discount for increase in unit supply of vehicles of Model 9(after sale of 500 nos)	01	percentage					
E2W with standard warranty (as per FAME II policy) and Comprehensive Insurance for a period of 5 years and Registration fee as applicable in the State for the model 10	01	(Nos.)					
Volume discount for increase in unit supply of vehicles of Model 10 (after sale of 500 nos)	01	percentage					
E2W with standard warranty (as per FAME II policy) and Comprehensive Insurance for a period of 5 years and Registration fee as applicable in the State for the model 11	01	(Nos.)					



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Item Name	Prop osed Quan tity	Unit of Measurement	Base price per unit (in. Rs.)	GST applicable (in %)	Unit rate inclusive of GST (in Rs.) (in figure)	Total inclusive of GST (in Rs.) on F.O.R. destination basis (in figure)	Total inclusive of GST (in Rs.) on F.O.R. destination basis (in words)
Volume discount for increase in unit supply of vehicles of Model 11 (after sale of 500 nos)	01	percentage					
E2W with standard warranty (as per FAME II policy) and Comprehensive Insurance for a period of 5 years and Registration fee as applicable in the State for the model 12	01	(Nos.)					
Volume discount for increase in unit supply of vehicles of Model 12 (after sale of 500 nos)	01	percentage					
E2W with standard warranty (as per FAME II policy) and Comprehensive Insurance for a period of 5 years and Registration fee as applicable in the State for the model 13	01	(Nos.)					
Volume discount for increase in unit supply of vehicles of Model 13(after sale of 500 nos)	01	percentage					
E2W with standard warranty (as per FAME II policy) and Comprehensive Insurance for a period of 5 years and Registration fee as applicable in the State for the model 14	01	(Nos.)					



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Item Name	Prop osed Quan tity	Unit of Measurement	Base price per unit (in. Rs.)	GST applicable (in %)	Unit rate inclusive of GST (in Rs.) (in figure)	Total inclusive of GST (in Rs.) on F.O.R. destination basis (in figure)	Total inclusive of GST (in Rs.) on F.O.R. destination basis (in words)
Volume discount for increase in unit supply of vehicles of Model 14(after sale of 500 nos)	01	percentage					
E2W with standard warranty (as per FAME II policy) and Comprehensive Insurance for a period of 5 years and Registration fee as applicable in the State for the model 15	01	(Nos.)					
Volume discount for increase in unit supply of vehicles of Model 15(after sale of 500 nos)	01	percentage					

Please note that the participation fee is linked to the battery capacity of the given product/model quoted and must meet all the Technical Specifications mentioned in this document. Example: The participation fee will be INR 1,500 * Battery capacity in kWh * Total number of units sold

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Note: As applicable to above table:

1. Please note that these volumes are indicative only. The actual volume sold will depend on the procurement choice of the prospective consumers.
2. The price should remain valid for a period of 1 year from the date of issuance of LOA
3. Price quoted should be lower than the retail price offered in the dealership for the duration of the price validity
4. Volume discount to be offered by OEM(s) will be applicable on each vehicles sold after sale of 500 units for that particular variant.
5. The OEM(s) has to mandatorily quote for all the line items/services/jobs enlisted in the Price Quotation Sheet format. Else, the quotation shall be liable for outright rejection.
6. The OEM(s) must deposit a participation fee, which is linked to the battery capacity of the given product/model quoted and must meet all the Technical Specifications mentioned in this document. Example: The participation fee will be $\text{INR } 1,500 * \text{Battery capacity in kWh} * \text{Total number of units sold}$
7. If there is a discrepancy between the individual unit rates and the total amount, the unit rates will prevail.
8. Quotation with variable price(s) will not be accepted.
9. Prices once quoted shall remain firm, and not be subject to any escalation, till completion/execution of the contractual assignments/work and till the contract's validity's extension, if any.
10. The contractor shall need to be mandatorily registered with the relevant Tax Authority(ies) for the LOA items (services, where applicable), and furnish photocopy of their tax registration certificate(s) and PAN along with each Tax invoice.
11. Deposit of all statutory taxes, duties, levies, etc. to government authorities shall be the sole responsibility of the contractor and the contractor shall indemnify CESL for any tax claims/problems, etc. with the statutory authority/Government or State authorities.
12. Income tax, TDS, etc. will be deducted at source by CESL as per government policies.
13. Benefit of any reduction in taxes & duties during the execution of contract shall be passed on to CESL by the implementing partner(s).
14. Benefit of any incentives or Subsidies issued by state or central Government/Department during the execution of contract shall be passed on to CESL by the implementing partner.
15. Applicable taxes, duties, cess, etc. shall be paid on actuals as applicable in the state where the products are delivered, provided that the OEM(s) is registered with the relevant tax authorities.
16. The OEM(s) shall comply with all the statutory compliances, specifically pertaining to The Legal Metrology Act 2009.
17. Further, the OEM(s) must make sure that any compliances, to be ensured by CESL are communicated to CESL by the OEM(s) and if required, CESL may take assistance from the OEM(s) to execute such compliance(s) and the OEM(s) shall be reimbursed the statutory fee only, for performing compliance(s) on behalf of CESL applicable on CESL.
18. CESL have the rights to accept or reject any quotation or part without assigning any reason.
19. CESL reserves the right to seek details on material cost, import content, overheads, etc. Such information will be treated confidentially.



Signature :-
Subject : CN=DIVYANG SURI, ST=DELHI, OID.2.5.4.17=110003, OU=SUPPLY CHAIN M
ANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN
User ID : divyang.suri
Serial No : 131B466



I/We have read all the terms and conditions of the EOI/Tender/IFB/NIT and the Annexure(s) thereto and agree to accept and abide by the same in total. The above quotation has been prepared after taking into account all the terms and conditions of the EOI/Tender/IFB/NIT.

(SEAL)

Name _____

In the capacity of _____

Signed _____

Duly authorized to sign the Quotation for and on behalf of _____

Date _____



Signature :-
Subject : CN=DIVYANG SURI, ST=DELHI, OID.2.5.4.17=110003, OU=SUPPLY CHAIN M
ANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN
User ID : divyang.suri
Serial No : 131B466



ANNEX - B FORMAT FOR PROVIDING OF SALES OUTLETS AND SERVICE POINTS

SN	Name of Outlet	Type (Sales Outlet / Service Point)	Full Address	Contact Details



Signature :-
Subject : CN=DIVYANG SURI, ST=DELHI, OID.2.5.4.17=110003, OU=SUPPLY CHAIN M
ANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN
User ID : divyang.suri
Serial No : 131B466

PRE-BID CONFERENCE

(No registration/fee deposition/separate invitation, etc. is required for the interested firms for attending the Pre-bid meeting)

- 1 The official representative of the bidder may attend the Pre-bid Conference as mentioned in Summary Sheet, which shall take place through WebEx.

(Bidders are requested to send their queries at least 3 days before the schedule date of Pre-bid meeting only in the prescribed format as given below on email id provided in Section-1 of tender document: -

Name of Tender				
Tender No.				
Tender ID (in case of e-tender)				
Bid Opening Date				
Bidder's Name				
Contact person from Bidder with address, e-mail and Contact No.				
Sr.No.	Section No.	Description as Per RfP	Queries/ Clarification of the bidder	Remarks
	Page No.			
	Para No/Clause No.			
1.	Section No.			
	Page No.			
	Para No/Clause No.			
2.	Section No.			
	Page No.			
	Para No/Clause No.			

The purpose of the meeting shall be to clarify any issues regarding the bid process.

- 3 Record notes of the meeting including the text of the questions raised and responses given shall be transmitted to all the bidders who were present at the meeting. Based on that, amendment can be issued in the tender documents. The clarifications that could not be furnished during pre-bid conference shall be separately communicated to all the bidders.
- 4 Non-attendance at the pre-bid meeting shall not be a cause for rejection of a Bidder(s).
- 5 Based on the discussion in pre-bid meeting, CESL reserves the right for modification/change in tender



Annexure-4 BID SECURITY DECLARATION

The bidder shall furnish, as part of its bid, a bid security declaration in a separate envelope. The bid security declaration shall be given on Rs.100 stamp paper duly notarized, as per the format given below. Scanned copy of the bid security declaration shall be submitted online through email. Hard copy of the bid security declaration shall also be submitted at the address mentioned above and before submission deadline of the proposal.

[Duly Notarized on Rs. 100/- Stamp Paper]

Bid Security Declaration

In reference to CESL Tender For “ _____ [Subject of Tender] _____ ” published vide NIT/Bid Document No : _____ dated: _____, I, on behalf of _____ [Name of the bidder] _____ hereinafter referred to as “Bidder”,

- (a) understand that, according to tender conditions, bids must be supported by a Bid Security Declaration.
- (b) hereby submit a declaration that the bid submitted by the undersigned, on behalf of the Bidder, either sole or in JV or Company, shall not be withdrawn or modified during the period of bid validity as mentioned in the tender document.

I, on behalf of the Bidder, _____ [Name of the bidder] _____, also accept the fact that in case the bid is withdrawn or modified during the period of its validity or if _____ [Name of the bidder] _____ fail to sign the contract in case the work is awarded to us or fail to submit a performance security before the deadline defined in the tender document/letter of award, then _____ [Name of the bidder] _____ shall be suspended for participating in the tendering process of CESL, for a period of one (01) year from bid due date of above referred tender.

I, on behalf of the Bidder, _____ [Name of the bidder] _____, also understand that this Bid Securing Declaration shall cease to be valid if I am/we are not the successful Bidder, upon the earlier of

- (a) the receipt of your notification of the name of the successful Bidder; or
- (b) thirty days after the expiration of the validity of my/our Bid

Signed: _____ (insert signature of person whose name and capacity are shown)

in the capacity of: _____ (insert legal capacity of person signing the Bid Securing Declaration)

Name: _____ (insert complete name of person signing he Bid Securing Declaration)

Duly authorized to sign the bid for an on behalf of _____ [Name of the bidder] _____

Dated on _____ day of _____, 2021 (insert date of signing)

Corporate Seal (where appropriate)





BID FORM

To,
Assistant Manager (SCM)
Convergence Energy Services Limited.
(A 100% EESL Owned Subsidiary)
Core-3, 2nd Floor, SCOPE Complex,
Lodhi Road, New Delhi-110003

Subject: - NIT/Bid Document No.: - CESL/06/2021-22/PR Agency/212206009 dated 14.06.2021

Dear Sir,

With Reference to your subject IFB/RfP, we are pleased to submit our bid for “.....” in a sealed cover as detailed below:

Envelope 1: Bid document fee/cost of tender documents [wherever applicable], Bid Security Declaration , Bid Form, Power of attorney, Certificate regarding acceptance of important terms and conditions, Form of acceptance of CESL fraud prevention policy.

Envelope 2: Price Bid

We confirm that we have quoted as per instructions and terms and conditions of tender documents. We have submitted all the four attachments as stated in “Instructions to Bidders”

We declare that the prices left blank in price schedule/price bid will be deemed to have been included in the prices of other items. We confirm that except as otherwise specifically provided, our bid prices include all applicable taxes including service tax, entry tax (if any), duties, levies, charges as may be assessed on us.

We further declare that additional conditions, variations, deviations, if any, found in the proposal other than those listed in Attachment-5 save those pertaining to any rebates offered, shall not be given effect to.

We undertake, if our bid is accepted, we shall commence the work immediately upon your Letter of Intent /Letter of Award to us, to achieve completion of work within the time specified in the bidding documents.

If our bid is accepted, we undertake to provide contract performance securities and securities for Deed(s) of Joint Undertaking (as applicable) in the form and amounts and within the times specified in the bidding documents.

We agree to abide by this bid for a period 180 days from the date of opening of bids as stipulated in the bidding documents and it shall remain binding upon us and may be accepted by you at any time before the expiration of that period. Further, the prices of recommended spares, if asked for; contained in our bid shall re-main valid for the entire project period after placement of LoI/LoA.

Until a formal contract is prepared and executed between us, this bid, together with your written acceptance thereof in the form of your Letter of Intent/ Letter of Award shall constitute a binding contract between us.



Signature :-
Project :-
User ID :-
Serial No :-



We understand that you are not bound to accept the lowest or any other bid you may receive.

We, hereby, declare that only the persons or firms interested in this proposal as principals are named here and that no other persons or firms other than those mentioned herein have any interest in this proposal or in the contract to be entered into, if the award is made on us, that this proposal is made without any connection with any other person, firm or party likewise submitting a proposal, is in all respects for and in good faith, without collusion or fraud.

Dated -----

-

NAME/S & AUTHORIZED SIGNATORIES ADDRESS:

MOBILE NO.:

LAND LINE NO.:

Our correspondence details are:

1	Name of the bidder	
2	Address of the bidder	
3	Name of the contact person to whom all references shall be made regarding this tender	
4	Designation of the person to whom all references shall be made regarding this tender	
5	Address of the person to whom all references shall be made regarding this tender	
6	Telephone (with STD code)	
7	E-Mail of the contact person	
8	Fax No. (with STD code)	
9	GST No. of the bidder	



Signature :-
Subject : CN=DIVYANG SURI, ST=DELHI, OID.2.5.4.17=110003, OU=SUPPLY CHAIN M
ANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN
User ID : divyang.suri
Serial No : 131B466

[Duly Notarized on Rs. 100/- Stamp Paper]

Bid Security Declaration

In reference to CESL Tender For “_____ [Subject of Tender] _____” published vide NIT/Bid Document No : _____ dated: _____, I, on behalf of _____ [Name of the bidder] _____ hereinafter referred to as “Bidder”,

(c) understand that, according to tender conditions, bids must be supported by a Bid Security Declaration.

(d) hereby submit a declaration that the bid submitted by the undersigned, on behalf of the Bidder, either sole or in JV or Company, shall not be withdrawn or modified during the period of bid validity as mentioned in the tender document.

I, on behalf of the Bidder, _____ [Name of the bidder] _____, also accept the fact that in case the bid is withdrawn or modified during the period of its validity or if _____ [Name of the bidder] _____ fail to sign the contract in case the work is awarded to us or fail to submit a performance security before the deadline defined in the tender document/letter of award, then _____ [Name of the bidder] _____ shall be suspended for participating in the tendering process of CESL, for a period of one (01) year from bid due date of above referred tender.

I, on behalf of the Bidder, _____ [Name of the bidder] _____, also understand that this Bid Securing Declaration shall cease to be valid if I am/we are not the successful Bidder, upon the earlier of

(c) the receipt of your notification of the name of the successful Bidder; or

(d) thirty days after the expiration of the validity of my/our Bid

Signed: (insert signature of person whose name and capacity are shown)

in the capacity of: (insert legal capacity of person signing the Bid Securing Declaration)

Name: (insert complete name of person signing the Bid Securing Declaration)

Duly authorized to sign the bid for an on behalf of _____ [Name of the bidder] _____

Dated on _____ day of _____, 2020 (insert date of signing)



Signature :-
Subject : CN=DIVYANG SURI, ST=DELHI, OID.2.5.4.17=110003, OU=SUPPLY CHAIN M
ANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN
Corporate Seal (where appropriate)
Serial No : 131B466



ATTACHMENT - 3

Tender Document No/Package No:

Dated:

Package Details.....

A. POWER OF ATTORNEY

BIDDER TO ATTACH THE POWER OF ATTORNEY IN THEIR OWN FORMAT on 100Rs Stamp Paper



Signature :-
Subject : CN=DIVYANG SURI, ST=DELHI, OID.2.5.4.17=110003, OU=SUPPLY CHAIN M
ANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN
User ID : divyang.suri
Serial No : 131B466



ATTACHMENT - 4

Tender Document No/Package No:

Dated:

(CERTIFICATE REGARDING ACCEPTANCE OF IMPORTANT CONDITIONS)

Bidder's Name& Address

To,
Assistant Manager (SCM)
Convergence Energy Services Limited.
(A 100% EESL Owned Subsidiary)
Core-3, 2nd Floor, SCOPE Complex,
Lodhi Road, New Delhi-110003

Sub:

1.0 With reference to our bid proposal no.....dated..... for
..... / Package no
Dated....., we hereby confirm that we have read the following provisions of the following
clauses and further confirm that notwithstanding anything stated elsewhere to the contrary,
the stipulation of these clauses are acceptable to us and we have not taken any deviation to
these clauses.

- Governing Laws - Clause 7 of ITB
Settlement of Disputes - Clause 17 of ITB
Terms of payment - Clause 2.0 of SCC
Performance Security - Clause 5.9 of ITB
Taxes and Duties - Clause 8 of ITB
Completion Time Guarantee - Clause 9 of ITB
Defects Liability - Clause 10 of ITB
Functional Guarantee - Clause 11 of ITB
Patent Indemnity - Clause 2.25 of ITB
Limitations of Liability - Clause 2.27 of ITB
Project information, Estimation, - As per Tables in
price bid Assumptions and conditions for Evaluation

We further confirm that any deviation to the above clauses found anywhere in our bid proposal, implicit or explicit, shall stand unconditionally withdrawn, without any implication to CESL.

Date:

Signature:

Place:

Printed Name:



Signature :- DIVYANG SURI, ST=DELHI, OID.2.5.4.17=110003, OU=SUPPLY CHAIN M
ANAGEMENT, CN=CONVERGENCE ENERGY EFFICIENCY SERVICES LIMITED, C=IN
User ID : divyang.suri
Serial No : 131B466



Designation:

Common Seal

Note: In the absence of this certificate, the bid shall be rejected and shall be returned unopened. Bidder can take a print out of it and sign.



Signature :-
Subject : CN=DIVYANG SURI, ST=DELHI, OID.2.5.4.17=110003, OU=SUPPLY CHAIN M
ANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN
User ID : divyang.suri
Serial No : 131B466



NAME OF WORK:.....

BIDDING DOCUMENT NO.....

(Deviations Statement)

Bidder's Name and Address:

To,
Assistant Manager (SCM)
Convergence Energy Services Limited.
(A 100% EESL Owned Subsidiary)
Core-3, 2nd Floor, SCOPE Complex,
Lodhi Road, New Delhi-110003

Dear Sir,

The following are the deviations and variations from and exceptions to the terms, conditions and specification of the bidding documents for IFB/RfP No.....
These deviations and variations are exhaustive. We are furnishing below the cost of withdrawal for the deviations and variations stated in this Attachment. We shall withdraw the deviations proposed by us in this Attachment at the cost of withdrawal indicated herein, failing which our bid may be rejected and bid security may be forfeited. We confirm that except for these deviations and variations, the entire work shall be performed as per your specifications and conditions of bidding documents. Further, we agree that additional conditions, variations, deviations if any, found in the proposal documents other than those stated in this Attachment, save those pertaining to any rebates offered, shall not be given effect to:

Table with 5 columns: Section/Part/Chapter, Clause No., Page No., Statement of Deviations/Variations, Cost of withdrawal

- A. COMMERCIAL DEVIATIONS:
B. TECHNICAL DEVIATIONS:

Date : (Signature).....

Place : (Printed Name).....

(Designation).....

(Common Seal)

Note: Continuations sheets of like size and format may be used as per Bidder's requirement.



Signature :-
Subject : CN=DIVYANG SURI, ST=DELHI, OID.2.5.4.17=110003, OU=SUPPLY CHAIN M
ANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN
User ID : divyang.suri
Serial No : 131B466



ATTACHMENT - 6

(On Non – Judicial Stamp Paper of appropriate value and purchased in the name of executing Bank)

PROFORMA OF BANK GUARANTEE FOR CONTRACT PERFORMANCE

Ref.:
Bank Guarantee No.....
Date.....

To,
Convergence Energy Services Limited.
(A 100% EESL Owned Subsidiary)
Core-3, 2nd Floor, SCOPE Complex,
Lodhi Road, New Delhi-110003

Dear Sirs,

In consideration of the CESL, (hereinafter referred to as the 'Owner,' which expression shall unless repugnant to the context or meaning thereof include its successors, administrators and assigns) having awarded to M/s..... with its Registered / Head Office at

..... (hereinafter referred to as the 'Contractor', which expression shall unless repugnant to the context or meaning thereof, include its successors, administrators and assigns), a Contract by issue of Owner's Letter of Award No datedand the same having been unequivocally accepted by the Contractor and the contractor (Scope of Contract) having agreed to provide a Contract Performance Guarantee for the faithful performance of the entire Contract equivalent to *.....% (percent) of the said value of the Contract to the Owner.

We(Name & address) having its Head Office at (hereinafter referred to as the 'Bank', which expression shall, unless repugnant to the context or meaning thereof, include its successors administrators, executors and assigns) do hereby guarantee and undertake to pay the Owner, on demand any all money payable by the Contractor to the extent ofas aforesaid at any time up to(days/months/year) without any demur, reservation, contest, recourse or protest and / or without any reference to the Contractor. Any such demand made by the Owner on the Bank shall be conclusive and binding notwithstanding any difference between the Owner and the Contractor or any dispute pending before any court, tribunal, Arbitrator or any other authority. The Bank undertakes not to revoke this guarantee during its currency without previous consent of the Owner and further agrees that the guarantee herein contained shall continue to be enforceable till the owner discharges this guarantee.

The owner shall have the fullest liberty without affecting in any way the liability of the Bank under this guarantee from time to time to extend the time for performance of the Contract by the Contractor. The owner shall have the fullest liberty, without affecting this guarantee, to postpone from time to time the exercise of any powers vested in them or of any right which they to enforce or to forbear to enforce any covenants, contained or implied, in the Contract between the owner and Contractor or any other course of or remedy or security available to the owner. The Bank shall not be released of its obligations under these presents by any exercise by the owner of its liberty



with reference to the matters aforesaid on any of other indulgence shown by the owner or by any other matter or thing whatsoever which under law would, but for this provision, have the effect of relieving the Bank.

The Bank also agree that the Owner at its option shall be entitled to enforce this Guarantee against the Bank as a Principal debtor, in the first instance without proceeding against the Contractor and not withstanding any security or other guarantee that the owner may have in relation to the Contractor's liabilities.

Notwithstanding anything contained herein above our liability under this guarantee is restricted to.....and it shall remain in force up to and including**and shall be extended from time to time for such period (not exceeding one year), as may be desired by M/s.....on whose behalf this guarantee has been given.

Witness

Dated thisday of.....at.....

Witness

.....
Signature
.....
Name

Signature
.....
Bank's Rubber Stamp

.....
Official Address
.....

Name

Designation with Bank Stamp

Attorney as per power of Attorney
No.....dated.....

Note: ** Validity of Bank Guarantee should be 90 days in excess of the period for which it is required.

BANK GUARANTEE CHECK LIST

1	Bank Guarantee No.	
2	Issuing Bank	
	Nature of BG & No. of Pages	
4		
5	Validity of BG	
6	Package Description	
7	Party & Contracts ref.	Name, Address, Tel, Fax, E—mail
8	Bank Reference	

CHECK LIST

S.No.	Details of Checks	YES / NO
a)	Is the BG on non-judicial Stamp Paper of appropriate value, as per Stamp Act ?	



b)	Whether date, purpose of purchase of stamp paper and name of the purchaser are indicated on the back of Stamp paper under the Signature of Stamp vendor? (The date of purchase of stamp paper should be not later than the date of execution of BG and the stamp paper should be purchased either in the name of the executing Bank or the party on whose behalf the BG has been issued. Also the Stamp Paper should not be older than six months from the date of execution of BG)	
c)	In case the BG has been executed on Letter Head of the Bank, whether adhesive Stamp of appropriate value has been affixed thereon?	
d)	Has the executing Officer of BG indicated the name, designation and Power of Attorney No./ Signing Power no. etc., on the BG?	
e)	Is each page of BG duly signed / initiated by executants and whether stamp of Bank is affixed thereon? Whether the last page is signed with full particulars including two witnesses under seal of Bank as required in the prescribed proforma?	
f)	Does the Bank Guarantees compare verbatim with the Proforma prescribed in the Bid Documents?	
g)	In case of any changes in contents of text, whether changes are of minor / clerical nature (which in no way limits the right of EESL in any manner)?	
h)	In case of deviations in text of BG, which materially affect the right of EESL, whether the changes have been agreed based on the opinion by Legal Department or BG I considered acceptable on the basis of opinion of law Department already available on the similar issue.	
i)	Are the factual details such as Bid Document No.NOA/LOA / Contact No., Contract Price, Percentage of Advance, Amount of BG and Validity of BG correctly mentioned in the BG?	
j)	Whether overwriting / cutting if any on the BG have been properly authenticated under signature and seal of executant?	
k)	Whether the BG has been issued by a Bank in line with the provisions of Bid /Contract documents?	
l)	In case BG has been issued by a Bank other than those specified of Bid / Contract Documents, is the BG confirmed by a Bank in India acceptable as per Bid / Contract documents?	

LIST OF BANKS ACCEPTABLE FOR SUBMISSION OF BANK GUARANTEES FOR ADVANCE PAYMENTS, PERFORMANCE

SECURITIES AND SECURITIES FOR DEED OF JOINT UNDERTAKING

SCHEDULED COMMERCIAL BANKS

- SBI and Associates**

Sl.No.	Name of Banks	Sl. No.	Name of Banks
1.	State Bank of India	5.	State Bank of Mysore
2.	State Bank of Bikaner and Jaipur	6.	State Bank of Patiala
3.	State Bank of Hyderabad	7.	State Bank of Saurashtra
4.	State Bank of Indore	8.	State Bank of Travancore

- Nationalised Banks**

Sl.No.	Name of Banks	Sl. No.	Name of Banks
9.	Allahabad Bank	18.	Indian Overseas Bank
10.	Bank of India	19.	Oriental Bank of Commerce

Signature: [Redacted]
 Subject: [Redacted]
 ANAGEMENT: [Redacted]
 User ID: divyang.suri
 Serial No: 131B466



11.	Bank of Maharashtra	20.	Punjab National Bank
12.	Canara Bank	21.	Punjab & Sind Bank
13.	Central Bank of India	22.	Syndicate Bank
14.	Corporation Bank	23.	Union Bank of India
15.	Dena Bank	24.	United Bank of India
16.	Indian Bank	25.	UCO Bank
17.	Vijaya Bank	26.	Bank of Baroda

C. Foreign Banks

Sl.No.	Name of Banks	Sl. No.	Name of Banks
27.	Bank of America NA	34.	Standard Chartered Bank
28.	The Bank of Tokyo-Mitsubishi UFJ Limited.	35.	SocieteGenerale
29.	BNP Paribas	36.	Barclays Bank
30.	Calyon Bank	37.	ABN Amro Bank N. V.
31.	Citi Bank N.A.	38.	Bank of Nova Scotia
32.	Deutsche Bank A. G.	39.	Development Bank of Singapore
33.	The Hong Kong and Shanghai Banking Corporation Ltd.		

D. SCHEDULED PRIVATE BANKS

Sl.No.	Name of Banks	Sl. No.	Name of Banks
40.	ING Vysya Bank Ltd.	43.	UTI Bank Ltd.
41.	ICICI Bank Ltd.	44.	YES Bank
42.	HDFC Bank Ltd.		

E. Other Public Sector Banks

Sl.No.	Name of Banks	Sl. No.	Name of Banks
45.	IDBI Ltd.		





**FORM OF ACCEPTANCE OF FRAUD PREVENTION POLICY
(On the letter head)**

To,
Assistant Manager (SCM)
Convergence Energy Services Limited.
(A 100% EESL Owned Subsidiary)
Core-3, 2nd Floor, SCOPE Complex,
Lodhi Road, New Delhi-110003

Sub: Letter of Acceptance of EESL Fraud Policy Ref: NIT/RFP No. NIT/BID Document No.:-

Dear Sir/Madam,

We have read the contents of the Fraud Prevention Policy of EESL and undertake that we along with our associate / collaborator / sub-contractors / sub-vendors / bidders/ service providers shall strictly abide by the provisions of the Fraud Prevention Policy of EESL.

Thanking
You,

Yours faithfully,

Signature

Printed Name

Designation.....

Common Seal.....

Date:
Place:

FOR DETAILED POLICY, PLEASE VISIT OUR WEBSITE www.eeslindia.org



Signature :-
Subject : CN=DIVYANG SURI, ST=DELHI, OID.2.5.4.17=110003, OU=SUPPLY CHAIN M
ANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN
User ID : divyang.suri
Serial No : 131B466

**PROFORMA OF LETTER OF UNDERTAKING
(TO BE FURNISHED ON NON-JUDICIAL STAMP PAPER OF APPROPRIATE VALUE)**

[To be executed by the Holding Company Supported by Board Resolution and submitted by the Bidder along with the Bid, in case financial support is being extended by the Holding Company to the Bidder for meeting the stipulated Financial Qualifying]

Ref.: NIT/Bid Document No.:

Our Reference NoDate:

Bidder's Name and Address:

To,
Assistant Manager (SCM)
Convergence Energy Services Limited.
(A 100% EESL Owned Subsidiary)
Core-3, 2nd Floor, SCOPE Complex,
Lodhi Road, New Delhi-110003
Dear Sir,

1.0 We, M/s.....(Name of the Holding Company) declare that we are the holding company of M/s.....(Name of the Bidder) and have controlling interest therein.

M/s..... (Name of the Bidder) proposes to submit the bid for the package (Name of the package) for.....(Name of the Project) under bid reference no..... dated and have sought financial strength and support from us for meeting the stipulated Financial Qualifying Requirement as per Clause Section 3 and its subsequent amendment.

2.0 We hereby undertake that we hereby pledge our unconditional & irrevocable financial support for the execution of the said package to M/s.....(Name of the Bidder), for the execution of the Contract, in case they are awarded the Contract for the said package at the end of the bidding process. We further agree that this undertaking shall be without prejudice to the various liabilities that M/s..... (Name of Bidder) would be required to undertake in terms of the Contract including the Performance Security as well as other obligations of M/s(Name of the Bidder).





3.0 This undertaking is irrevocable and unconditional, and shall remain in force till the successful execution and performance of the entire contract and/or till it is discharged by CESL.

4.0 We are herewith enclosing a copy of the Board Resolution in support of this undertaking.

Witness:

Yours faithfully,

(1)
.....

(Signature of Authorized
Signatory) on behalf of the
Holding Company

(2)
.....

Name & Designation
Name of the Holding Company
(Seal of Holding Company)



Signature :-
Subject : CN=DIVYANG SURI, ST=DELHI, OID.2.5.4.17=110003, OU=SUPPLY CHAIN M
ANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN
User ID : divyang.suri
Serial No : 131B466

REAL TIME GROSS SETTLEMENT (RTGS)/ NATIONAL ELECTRONIC FUND TRANSFER (NEFT)

From: M/s _____

Sub: RTGS/NEFT Payments

We are agree to accept admissible payments through electronic mode viz RTGS/NEFT. For this, we are providing the requisite information herein below. The RTGS/NEFT charges for the above facility may be deducted/Recovered from our admissible payment.

Name Of City	
Bank Code No.	
Branch Code No.	
Bank's Name	
Branch Address	
Branch Telephone/ Fax No.	
Supplier Account No.	
Type of Account	
IFSC Code for NEFT	
IFSC Code for RTGS	
Supplier's name as per Account	
Telephone No. of Supplier	
Supplier's E-mail ID	
GST No. of the supplier	

A cancelled cheque against above bank account number is also being enclosed.

Encl: As above:-

Confirmed by Banker
 With Seal

Signature of supplier
 With stamp & Address



Check list for Envelop-1

(required to be uploaded under Envelop 1 through e-proc portal in same sequence as mentioned below)

Sr. No.	Description	Page No & pdf ref. name	Whether submitted (Yes/No)	Remarks/Reason for non-compliance
1	Bid Document Cost			
2	Bid Security Declaration duly notarized on INR 100 stamp paper			
3	Bid Form as per the format			
4	Power of Attorney on INR 100 stamp paper			
5	Certificate regarding acceptance of important terms & conditions - Attachment 4			
6	Fraud prevention policy-Attachment 7			
7	Bank Details-Attachment 09 (RTGS/NEFT)			
8	Self-Declaration for not been blacklisted			
9	Self-Declaration for not being under debar list			
10	Proforma of Letter of Undertaking as per Attachment-8 of Section-6.(if applicable)			
11	Self-Declaration regarding "Restrictions on procurement from a Bidder of a country which shares a land border with India" as per Attachment-11 of Section-6.			
12	Certificate regarding Declaration of local content as per Attachment-12 of Section-6.			
13	Certificate Regarding Compliance Of Meity Notification as per Attachment-13 of Section-6.			
14	Model declaration			
	Check-list for Envelop 1			

Check list for Envelop-2

(required to be uploaded under Envelop 2 through e-proc portal in same sequence as mentioned below)

Sr. No.	Description	Page No & pdf ref. name	Whether submitted (Yes/No)	Remarks/Reason for non-compliance
	<small>Signature :- Subject : CN=DIVYANG SURI, ST=DELHI, OID.2.5.4.17=110003, OU=SUPPLY CHAIN MANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN User ID : divyang.suri Serial No : 131B466</small>			



1	Deviation Statement as per attachment 5			
2	Signed copy of RfP including amendments			

Sl	Details / Terms & Conditions	Yes / Attached	No	Reasons for non-compliance/ Remarks
1	Details of their authorized executives, offices and manufacturing facility addresses, and other details.			
2	Certificate of Incorporation issued under Indian Companies Act, 1956 or Companies Act, 2013 from Registrar of Companies to be submitted			
3	Audited Financial Statements of the last three financial years (2018-19, 2019-20, and 2020-21)			
4	Excise Return (E.C.C document) / GST Return / Factory License / NSIC Certificate / DIC certificate / certificate from Chartered Accountant to confirm the required experience			
5	Proof of units sold from audited financial statements or certificate from Chartered Accountant			
6	The product (model) offered by the OEM(s) for supply against this EOI must have a minimum of 100 units sold in the last 1 year.			
7	The product offered by the OEM(s) for supply against this EOI must meet the Technical Specifications as stipulated in the EOI. Documentary proof must include the test reports, brochures, catalogues etc.			
8	GST certificate			
9	PAN Card copy			
10	Documentary proof stating that your model is approved by FAME			
11	ARAI certificate COPY			





ATTACHMENT-11

Declaration regarding “Restrictions on procurement from a Bidder of a country which shares a land border with India”

(To be submitted on Applicant’s Letter Head)

To,
Assistant Manager (SCM)
Convergence Energy Services Limited.
(A 100% EESL Owned Subsidiary)
Core-3, 2nd Floor, SCOPE Complex,
Lodhi Road, New Delhi-110003

Dear Sir,

With reference to our bid proposal for participation in CESL tender NIT/Bid Document No : _____ dated : _____, I/we hereby confirm that, I/We have read the clause as mentioned in the tender document mentioned above regarding restrictions on procurement from a bidder of a country which shares a land border with India and on sub-contracting to contractors from such countries.

I/We certify that we/our Collaborator/JV Partner/Consortium member/Assignee are/is not from such a country or, if from such a country, have/has been registered with the Competent Authority and we will not sub-contract any work to a contractor from such countries unless such contractor is registered with the Competent Authority.

We hereby certify that we fulfil all requirements in this regard and are eligible to be considered.

We further confirm that evidence of valid registration by the Competent Authority for us/our Collaborator/JV Partner/Consortium member/Assignee, as applicable, is enclosed as Annexure...

*Bidder to strike-off, if not applicable.

**Bidder to mention the Annexure no.

Date: _____

Seal of Organization & Signature

Place: _____

of Authorized Applicant



Signature :-
Subject : CN=DIVYANG SURI, ST=DELHI, OID.2.5.4.17=110003, OU=SUPPLY CHAIN M
ANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN
User ID : divyang.suri
Serial No : 131B466



ATTACHMENT-12

CERTIFICATE REGARDING DECLARATION OF LOCAL CONTENT

[On the Letter Head]

To,
Assistant Manager (SCM)
Convergence Energy Services Limited.
(A 100% EESL Owned Subsidiary)
Core-3, 2nd Floor, SCOPE Complex,
Lodhi Road, New Delhi-110003

Sub: Compliance of Minimum Local Content Requirement as mentioned in Ministry of Commerce and Industry Trade and order no. P-45021/2/2017-PP(BE-II) dated 04th June 2020

Ref: NIT/Bid Document No:

Dear Sir/Madam,

This is to certify that following is the local content percentagebeing offered/quoted against aforementioned tender by M/s....., the same is in compliance with Ministry of Commerce and Industry order no: **P-45021/2/2017-PP(BE-II) dated 04th June 2020** and the bidder shall strictly abide by all provisions of the subject notification.

Sr. No	Item/s	Percentage of Local Content
1		

Thanking You,

Yours faithfully,

Signature (Statutory Auditor/ Cost Auditor/ Practicing CA – As applicable)

.....

Printed Name.....

Seal.....

UDIN No

Date.....

Place.....



Signature :-
Subject : CN=DIVYANG SURI, ST=DELHI, OID.2.5.4.17=110003, OU=SUPPLY CHAIN M
ANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN
User ID : divyang.suri
Serial No : 131B466



ATTACHMENT-13

CERTIFICATE REGARDING COMPLIANCE OF MeitY NOTIFICATION VIDE FILE NO. 1(10)/2017-CLES dt. 02.07.18

(To be submitted on Applicant's letter head)

To,
Assistant Manager (SCM)
Convergence Energy Services Limited.
(A 100% EESL Owned Subsidiary)
Core-3, 2nd Floor, SCOPE Complex,
Lodhi Road, New Delhi-110003

Sub: Compliance of MeitY notification vide File No. 1(10)/2017-CLES dt. 02.07.18

Empanelment Doc Ref No :

Dear Sir/Madam,

This is to certify that the products/items being offered/ quoted against ref. Empanelment Document Number by M/s..... meet the definition of domestically manufactured/produced **Cyber Security Products** as per Para 4 of MeitY notification vide File no. 1(10)/2017-CLES dt. 02.07.18 and the bidder shall strictly abide by all provisions of the subject notification.

Thanking You,

Yours faithfully,

Signature (Statutory Auditor or Cost Auditor)

.....

Printed Name.....

Seal.....

UDIN No:

Date:

Place:

P.S. In case any complaint is received at CESL end against the bidder regarding supply of domestically manufactured/produced Cyber Security Products, the same shall be referred to STQC, an attached office of MeitY.



Signature :-
Subject : CN=DIVYANG SURI, ST=DELHI, OID.2.5.4.17=110003, OU=SUPPLY CHAIN M
ANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN
User ID : divyang.suri
Serial No : 131B466



ATTACHMENT -14

(Declaration for Quoted Models. by the Bidder)

Ref. NIT/BID Document No.:-

Description: “

To,
Assistant Manager (SCM)
Convergence Energy Services Limited.
(A 100% Owned Subsidiary)
Core-3, 2nd Floor, SCOPE Complex,
Lodhi Road, New Delhi-110003

Sub.: Declaration for the Quoted Models by bidder in the Tender

Ref. above Tender, I/we (on behalf of M/s) hereby declare that I/we, have quoted for
Nos of Model in the above-referred Tender. Details of which are as follow:-

Name of the OEM:

S.No.	Model	Name of Model	Variant	Color
1	Model 1			
2	Model 2			
3	Model 3			
4	Model 4			
5	Model 5			
6	Model 6			
7	Model 7			
8	Model 8			
9	Model 9			

Signature of bidder With stamp & Address

(*bidder has to mandatorily submit the declaration as above. The bid shall be evaluated on the basis of this declaration. Providing false information may lead to technically non-responsiveness of the bid



Signature :-
Subject : CN=DIVYANG SURI, ST=DELHI, OID.2.5.4.17=110003, OU=SUPPLY CHAIN M
ANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN
User ID : divyang.suri
Serial No : 131B466