

## Amendment No. 2

Ref: CESL/06/2021-22/EV/E3W/DA-EOI-/212207016/Amdt.2

Date: 30.07.2021

To,  
M/s .....  
.....

Sub: **Amendment No.2** against RfP No. CESL/06/2021-22/PR Agency/212206009 dated 16.07.2021 for  
“*Invitation for Expression of Interest (EOI) for Demand Aggregation of Electric Three-Wheeler Vehicles in India*”.

Ref:

1. NIT/Bid Document No CESL/06/2021-22/EV/E3W/DA-EOI-/212207016 dated 16.07.2021; E-tender ID-1796
2. Amendment No.1 dated:24-07-2021

Dear Sir/Madam,

The following Amendment (s) to above mentioned RfP are hereby authorized: -

1. The Bid Schedule is amended as below: -

Sr. No.	Description/Query/ Clarification Required	As per RfP	Amended As/ Clarified as/Read as/ Incorporated as/Added as
1	Document Sale Date & Timing, i.e., Last date & time for downloading RfP from website	From 16.07.2021 (Friday) to 30.07.2021 (Friday) (up to 1600 hours IST)	From 16.07.2021 (Friday) to <b>04.08.2021 (Wednesday) (up to 1400 hours IST)</b>
	Bid Submission Period	From 16.07.2021(Friday) to 30.07.2021 (Friday) (up to 1630 hours IST)	From 16.07.2021 (Friday) to <b>04.08.2021 (Wednesday) (up to 1430 hours IST)</b>
	Techno-commercial bid Opening Date & Time	30.07.2021 (Friday), 1700 Hrs IST	<b>04.08.2021 (Wednesday) , 1500 Hrs IST</b>

2. Detailed Clarifications and Amendments are attached at Annexure-A.

All other terms and conditions of subject RfP will remain unchanged.

Thanking You,

For and on behalf of CESL  
(A wholly Own Subsidiary of EESL)



Signature :-  
Subject : CN=DEEPAK MITTAL, ST=DELHI, OID.2.5.4.17=110003, OU=SUPPLY CHAIN MANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN  
User ID : deepak.mittal  
Serial No : 1318433  
Date : 30-07-2021

## Annexure A

S. No.	Section No.	Page No.	Para No/Clause No.	Sub Clause No	Description as Per RfP	Queries/ Clarification of the bidder	Amendments / Responses
1	Section 4	16	Intended applicants		Aggregators with a firm commitment to purchase and has the aggregated demand of at-least 500 electric three-wheelers	Since the tender document does not envisage a technology/ platform service provider/ platform based demand aggregator, please do let us know if the same can be accommodated in the same tender.	NO Change, As per RfP
2	Section 4	16	Intended applicants		Aggregators with a firm commitment to purchase and has the aggregated demand of at-least 500 electric three-wheelers	Through our platform, we are also in a position to crowdsource demand from individual buyers through intermediary aggregators (2-25 vehicles/ micro aggregators). Can we consider this in our estimates for demand aggregation?	NO Change, As per RfP
3	Bid submission	2	Bid submission date		Online bid submission period: 16.07.2021 to 26.07.2021	Since we are a Bangalore headquartered establishment we will be couriering the documents mentioned in the EoI. However, to ensure that the documents are reviewed by you in time we will scan the same and e-mail the same to you by the 23rd of July. Trust this would be OK.	NO Change, As per RfP
4	Benefits & Exemptions for MSEs	10	NIC Table		NIC Code	NIC Code: 49219 that deals with services of urban or suburban passenger transport, be considered, it being relevant and applicable to companies like us	NO Change, As per RfP
5	Section 6	18	Eligibility criteria	F3	The bidder should be profitable in any of the two previous financial years out of last three completed financial years	This clause be waived off as EVs being a new industry has many start-ups who are yet to turn profits. Retaining this clause will be severely detrimental to the scope of the EOI and subsequent RFP.	<i>Pg no. 18, Section 6, (F3)</i> <b>Amended as</b> The bidder should be profitable in any two years out of last three financial years (2018-19, 2019-20 and 2020-21) <b>Added Note:</b> This Clause is optional



Signature :-  
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MANAGEMENT, O=ENERGY EFFICIENCY SERVICES LIMITED, C=IN  
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