

<b>Two – Wheeler (2W) – Full FY Data</b>				
<b>Two-Wheeler OEM</b>	<b>FY'22</b>	<b>Market Share (%), FY'22</b>	<b>FY'21</b>	<b>Market Share (%), FY'21</b>
HERO MOTOCORP LTD	41,32,555	34.51%	41,29,775	35.81%
HONDA MOTORCYCLE AND SCOOTER INDIA (P) LTD	29,73,128	24.83%	29,66,990	25.72%
TVS MOTOR COMPANY LTD	18,04,542	15.07%	17,05,443	14.79%
BAJAJ AUTO LTD	14,00,797	11.70%	12,85,712	11.15%
SUZUKI MOTORCYCLE INDIA PVT LTD	4,83,876	4.04%	4,31,809	3.74%
ROYAL-ENFIELD (UNIT OF EICHER LTD)	4,54,222	3.79%	4,82,271	4.18%
INDIA YAMAHA MOTOR PVT LTD	4,28,064	3.58%	4,27,353	3.71%
HERO ELECTRIC VEHICLES PVT. LTD	65,303	0.55%	14,771	0.13%
OKINAWA AUTOTECH PVT LTD	46,447	0.39%	6,972	0.06%
PIAGGIO VEHICLES PVT LTD	39,851	0.33%	37,392	0.32%
CLASSIC LEGENDS PVT LTD	29,726	0.25%	20,822	0.18%
AMPERE VEHICLES PRIVATE LIMITED	24,648	0.21%	5,903	0.05%
ATHER ENERGY PVT LTD	19,971	0.17%	4,401	0.04%
PUR ENERGY PVT LTD	14,862	0.12%	2,079	0.02%
OLA ELECTRIC TECHNOLOGIES PVT LTD	14,371	0.12%	-	0.00%
Others including EV	41,052	0.34%	12,235	0.11%
<b>Total</b>	<b>1,19,73,415</b>	<b>100.00%</b>	<b>1,15,33,928</b>	<b>100.0%</b>

Source: FADA Research

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- 3- Others include OEMs accounting less than 0.1% Market Share.

Electric Two – Wheeler (2W) – Full FY Data				
Electric Two-Wheeler OEM	FY'22	Market Share (%), FY'22	FY'21	Market Share (%), FY'21
HERO ELECTRIC VEHICLES PVT. LTD	65,303	28.23%	14,771	35.99%
OKINAWA AUTOTECH PVT LTD	46,447	20.08%	6,972	16.99%
AMPERE VEHICLES PRIVATE LIMITED	24,648	10.65%	5,903	14.38%
ATHER ENERGY PVT LTD	19,971	8.63%	4,401	10.72%
PUR ENERGY PVT LTD	14,862	6.42%	2,079	5.07%
OLA ELECTRIC TECHNOLOGIES PVT LTD	14,371	6.21%	-	0.00%
TVS MOTOR COMPANY LTD	9,458	4.09%	837	2.04%
REVOLT INTELICORP PVT LTD	7,623	3.30%	1,793	4.37%
BENLING INDIA ENERGY AND TECHNOLOGY PVT LTD	7,084	3.06%	1,108	2.70%
BAJAJ AUTO LTD	7,012	3.03%	1,470	3.58%
JITENDRA NEW EV-TECH PVT. LTD	3,788	1.64%	619	1.51%
MEW ELECTRICALS LIMITED	2,760	1.19%	327	0.80%
GOREEN E-MOBILITY PVT LTD	2,741	1.18%	227	0.55%
KLB KOMAKI PVT LTD	1,882	0.81%	38	0.09%
RGM BUSINESS PLUS PVT LTD	791	0.34%	-	0.00%
ELTHOR ENERGY PRIVATE LIMITED	525	0.23%	57	0.14%
ECO FUEL SYSTEMS (I) PVT LTD	439	0.19%	48	0.12%
BOOMA INNOVATIVE TRANSPORT SOLUTIONS PVT LTD	241	0.10%	-	0.00%
CHANDANA CORPORATION	233	0.10%	-	0.00%
Others	1,159	0.50%	396	0.96%
<b>Total</b>	<b>2,31,338</b>	<b>100.00%</b>	<b>41,046</b>	<b>100.00%</b>

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Three-Wheeler (3W) – March Data				
Three-Wheeler OEM	MAR'22	Market Share (%), MAR'22	MAR'21	Market Share (%), MAR'21
BAJAJ AUTO LTD	15,997	33.13%	13,449	35.27%
PIAGGIO VEHICLES PVT LTD	4,646	9.62%	5,647	14.81%
YC ELECTRIC VEHICLE	2,421	5.01%	1,456	3.82%
MAHINDRA & MAHINDRA LIMITED	1,816	3.76%	1,859	4.87%
ATUL AUTO LTD	1,367	2.83%	1,351	3.54%
SAERA ELECTRIC AUTO PVT LTD	1,238	2.56%	532	1.40%
TVS MOTOR COMPANY LTD	1,215	2.52%	1,029	2.70%
MAHINDRA REVA ELECTRIC VEHICLES PVT LTD	1,208	2.50%	605	1.59%
DILLI ELECTRIC AUTO PVT LTD	908	1.88%	389	1.02%
CHAMPION POLY PLAST	897	1.86%	557	1.46%
UNIQUE INTERNATIONAL	747	1.55%	266	0.70%
BEST WAY AGENCIES PVT LTD	746	1.55%	351	0.92%
MINI METRO EV L.L.P	643	1.33%	306	0.80%
TERRA MOTORS INDIA PVT LTD	543	1.12%	323	0.85%
THUKRAL ELECTRIC BIKES PVT LTD	537	1.11%	315	0.83%
VANI ELECTRIC VEHICLES PVT LTD	535	1.11%	328	0.86%
J. S. AUTO (P) LTD	533	1.10%	414	1.09%
Others including EV	12,287	25.45%	8,958	23.49%
<b>Total</b>	<b>48,284</b>	<b>100.00%</b>	<b>38,135</b>	<b>100.00%</b>

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## FEDERATION OF AUTOMOBILE DEALERS ASSOCIATIONS

804-805-806, Surya Kiran, 19, K G Marg

New Delhi - 110 001 (INDIA)

T +91 11 6630 4852, 2332 0095, 4153 1495

E [fada@fada.in](mailto:fada@fada.in)

CIN U74140DL2004PNL130324

Three-Wheeler (3W) – Full FY Data				
Three-Wheeler OEM	FY'22	Market Share (%), FY'22	FY'21	Market Share (%), FY'21
BAJAJ AUTO LTD	1,35,699	34.97%	94,634	36.66%
PIAGGIO VEHICLES PVT LTD	43,591	11.23%	47,323	18.33%
YC ELECTRIC VEHICLE	17,049	4.39%	8,936	3.46%
MAHINDRA & MAHINDRA LIMITED	14,713	3.79%	9,917	3.84%
ATUL AUTO LTD	13,256	3.42%	10,678	4.14%
SAERA ELECTRIC AUTO PVT LTD	8,475	2.18%	3,937	1.52%
MAHINDRA REVA ELECTRIC VEHICLES PVT LTD	8,037	2.07%	3,218	1.25%
TVS MOTOR COMPANY LTD	7,817	2.01%	6,819	2.64%
CHAMPION POLY PLAST	7,528	1.94%	3,071	1.19%
DILLI ELECTRIC AUTO PVT LTD	6,456	1.66%	2,429	0.94%
BEST WAY AGENCIES PVT LTD	6,254	1.61%	2,171	0.84%
UNIQUE INTERNATIONAL	5,022	1.29%	1,667	0.65%
J. S. AUTO (P) LTD	4,733	1.22%	2,883	1.12%
THUKRAL ELECTRIC BIKES PVT LTD	4,334	1.12%	2,004	0.78%
MINI METRO EV L.L.P	4,311	1.11%	1,726	0.67%
VANI ELECTRIC VEHICLES PVT LTD	4,105	1.06%	2,960	1.15%
Others including EV	96,713	24.92%	53,799	20.84%
<b>Total</b>	<b>3,88,093</b>	<b>100.00%</b>	<b>2,58,172</b>	<b>100.00%</b>

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Electric Three-Wheeler (3W) – Full FY Data				
Electric Three-Wheeler OEM	FY'22	Market Share (%), FY'22	FY'21	Market Share (%), FY'21
YC ELECTRIC VEHICLE	17,049	9.58%	8,936	10.11%
SAERA ELECTRIC AUTO PVT LTD	8,475	4.76%	3,937	4.45%
MAHINDRA REVA ELECTRIC VEHICLES PVT LTD	8,037	4.52%	3,218	3.64%
CHAMPION POLY PLAST	7,528	4.23%	3,071	3.47%
DILLI ELECTRIC AUTO PVT LTD	6,456	3.63%	2,429	2.75%
BEST WAY AGENCIES PVT LTD	6,254	3.52%	2,171	2.46%
UNIQUE INTERNATIONAL	5,022	2.82%	1,667	1.89%
MAHINDRA & MAHINDRA LIMITED	4,809	2.70%	3,358	3.80%
THUKRAL ELECTRIC BIKES PVT LTD	4,334	2.44%	2,004	2.27%
MINI METRO EV L.L.P	4,311	2.42%	1,726	1.95%
VANI ELECTRIC VEHICLES PVT LTD	4,105	2.31%	2,960	3.35%
TERRA MOTORS INDIA PVT LTD	3,792	2.13%	2,275	2.57%
J. S. AUTO (P) LTD	3,622	2.04%	1,416	1.60%
ENERGY ELECTRIC VEHICLES	3,464	1.95%	1,300	1.47%
PIAGGIO VEHICLES PVT LTD	3,426	1.93%	106	0.12%
G.K. RICKSHAW	2,728	1.53%	2,226	2.52%
ALLFINE INDUSTRIES PVT LTD	2,689	1.51%	1,179	1.33%
SKS TRADE INDIA PVT LTD	2,617	1.47%	948	1.07%
SPEEGO VEHICLES CO PVT LTD	2,317	1.30%	929	1.05%
BRIGHT AUTOZONE PVT LTD	2,262	1.27%	489	0.55%
MAA SHAKTI EXIM PVT LTD	2,070	1.16%	840	0.95%
Others	72,507	40.76%	41,206	46.62%
<b>Total</b>	<b>1,77,874</b>	<b>100.00%</b>	<b>88,391</b>	<b>100.00%</b>

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Commercial Vehicle (CV) – March Data				
Commercial Vehicle OEM	MAR'22	Market Share (%), MAR'22	MAR'21	Market Share (%), MAR'21
TATA MOTORS LTD	33,900	43.50%	28,942	42.67%
MAHINDRA & MAHINDRA LIMITED	17,349	22.26%	11,901	17.55%
ASHOK LEYLAND LTD	11,676	14.98%	10,563	15.57%
VE COMMERCIAL VEHICLES LTD	4,566	5.86%	4,224	6.23%
MARUTI SUZUKI INDIA LTD	3,803	4.88%	3,828	5.64%
DAIMLER INDIA COMMERCIAL VEHICLES PVT. LTD	1,548	1.99%	1,442	2.13%
SML ISUZU LTD	662	0.85%	589	0.87%
FORCE MOTORS LIMITED, A FIRODIA ENTERPRISE	631	0.81%	405	0.60%
Others	3,803	4.88%	5,934	8.75%
<b>Total</b>	<b>77,938</b>	<b>100.00%</b>	<b>67,828</b>	<b>100.00%</b>

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Commercial Vehicle (CV) – Full FY Data				
Commercial Vehicle OEM	FY'22	Market Share (%), FY'22	FY'21	Market Share (%), FY'21
TATA MOTORS LTD	2,75,380	42.23%	1,63,171	36.31%
MAHINDRA & MAHINDRA LIMITED	1,41,950	21.77%	1,29,011	28.71%
ASHOK LEYLAND LTD	92,585	14.20%	58,130	12.94%
VE COMMERCIAL VEHICLES LTD	40,214	6.17%	23,372	5.20%
MARUTI SUZUKI INDIA LTD	38,486	5.90%	24,447	5.44%
DAIMLER INDIA COMMERCIAL VEHICLES PVT. LTD	12,929	1.98%	7,865	1.75%
FORCE MOTORS LIMITED, A FIRODIA ENTERPRISE	8,019	1.23%	4,154	0.92%
SML ISUZU LTD	5,837	0.90%	3,533	0.79%
Others	36,725	5.63%	35,641	7.93%
<b>Total</b>	<b>6,52,125</b>	<b>100.00%</b>	<b>4,49,324</b>	<b>100.00%</b>

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