



One Nation | One Association

FEDERATION OF AUTOMOBILE DEALERS ASSOCIATIONS

804-805-806, Surya Kiran, 19, K G Marg

New Delhi - 110 001 (INDIA)

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CIN U74140DL2004PNL130324

Three-Wheeler (3W)				
Three-Wheeler OEM	APR'22	Market Share (%), APR'22	APR'21	Market Share (%), APR'21
BAJAJ AUTO LTD	13,377	31.55%	7,743	35.78%
PIAGGIO VEHICLES PVT LTD	4,402	10.38%	3,379	15.61%
YC ELECTRIC VEHICLE	1,885	4.45%	758	3.50%
MAHINDRA & MAHINDRA LIMITED	1,767	4.17%	1,356	6.27%
ATUL AUTO LTD	1,310	3.09%	833	3.85%
SAERA ELECTRIC AUTO PVT LTD	1,170	2.76%	362	1.67%
TVS MOTOR COMPANY LTD	1,110	2.62%	493	2.28%
MAHINDRA REVA ELECTRIC VEHICLES PVT LTD	1,072	2.53%	452	2.09%
CHAMPION POLY PLAST	920	2.17%	337	1.56%
DILLI ELECTRIC AUTO PVT LTD	814	1.92%	189	0.87%
BEST WAY AGENCIES PVT LTD	716	1.69%	290	1.34%
UNIQUE INTERNATIONAL	695	1.64%	160	0.74%
MINI METRO EV L.L.P	638	1.50%	173	0.80%
J. S. AUTO (P) LTD	498	1.17%	216	1.00%
TERRA MOTORS INDIA PVT LTD	497	1.17%	156	0.72%
VANI ELECTRIC VEHICLES PVT LTD	460	1.09%	246	1.14%
Others including EV	11,065	26.10%	4,497	20.78%
Total	42,396	100.00%	21,640	100.00%

Source: FADA Research

Disclaimer:

- 1- The above numbers do not have figures from AP, MP, LD & TS as they are not yet on Vahan 4.
- 2- Vehicle Retail Data has been collated as on 03.05.22 in collaboration with Ministry of Road Transport & Highways, Government of India and has been gathered from 1,429 out of 1,613 RTOs.
- 3- Others include OEMs accounting less than 1% Market Share.



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Commercial Vehicle (CV)				
Commercial Vehicle OEM	APR'22	Market Share (%), APR'22	APR'21	Market Share (%), APR'21
TATA MOTORS LTD	33,581	42.83%	21,816	42.35%
MAHINDRA & MAHINDRA LIMITED	16,857	21.50%	9,783	18.99%
ASHOK LEYLAND LTD	12,284	15.67%	8,193	15.90%
VE COMMERCIAL VEHICLES LTD	5,446	6.95%	3,411	6.62%
MARUTI SUZUKI INDIA LTD	3,487	4.45%	2,447	4.75%
DAIMLER INDIA COMMERCIAL VEHICLES PVT. LTD	1,577	2.01%	1,248	2.42%
FORCE MOTORS LIMITED, A FIRODIA ENTERPRISE	838	1.07%	539	1.05%
SML ISUZU LTD	808	1.03%	494	0.96%
Others	3,520	4.49%	3,584	6.96%
Total	78,398	100.00%	51,515	100.00%

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Passenger Vehicle (PV)				
Passenger Vehicle OEM	APR'22	Market Share (%), APR'22	APR'21	Market Share (%), APR'21
MARUTI SUZUKI INDIA LTD	1,06,144	40.15%	97,163	46.12%
HYUNDAI MOTOR INDIA LTD	38,076	14.40%	33,854	16.07%
TATA MOTORS LTD	36,350	13.75%	19,321	9.17%
MAHINDRA & MAHINDRA LIMITED	22,321	8.44%	11,931	5.66%
KIA MOTORS INDIA PVT LTD	16,782	6.35%	11,722	5.56%
TOYOTA KIRLOSKAR MOTOR PVT LTD	12,719	4.81%	8,896	4.22%
SKODA AUTO VOLKSWAGEN GROUP	7,726	2.92%	2,454	1.16%
SKODA AUTO VOLKSWAGEN INDIA PVT LTD	7,697	2.91%	2,317	1.10%
VOLKSWAGEN AG/INDIA PVT. LTD.	3	0.00%	44	0.02%
AUDI AG	25	0.01%	75	0.04%
SKODA AUTO INDIA/AS PVT LTD	1	0.00%	18	0.01%
HONDA CARS INDIA LTD	6,852	2.59%	5,411	2.57%
RENAULT INDIA PVT LTD	6,534	2.47%	7,155	3.40%
MG MOTOR INDIA PVT LTD	2,753	1.04%	2,889	1.37%
NISSAN MOTOR INDIA PVT LTD	2,246	0.85%	2,519	1.20%
MERCEDES -BENZ GROUP	1,008	0.38%	575	0.27%
MERCEDES-BENZ INDIA PVT LTD	981	0.37%	550	0.26%
MERCEDES -BENZ AG	26	0.01%	13	0.01%
DAIMLER AG	1	0.00%	12	0.01%
FIAT INDIA AUTOMOBILES PVT LTD	948	0.36%	769	0.37%
BMW INDIA PVT LTD	961	0.36%	573	0.27%
FORCE MOTORS LIMITED, A FIRODIA ENTERPRISE	225	0.09%	169	0.08%
VOLVO AUTO INDIA PVT LTD	120	0.05%	92	0.04%
JAGUAR LAND ROVER INDIA LIMITED	105	0.04%	150	0.07%
PORSCHE AG GERMANY	51	0.02%	24	0.01%
PCA AUTOMOBILES INDIA PVT LTD	43	0.02%	20	0.01%
FORD INDIA PVT LTD	32	0.01%	4,256	2.02%
AUTOMOBILI LAMBORGHINI S.P.A	16	0.01%	5	0.00%
BENTLEY MOTORS LTD	4	0.00%	0	0.00%
Others	2,326	0.88%	734	0.35%
Total	2,64,342	100.00%	2,10,682	100.00%

Source: FADA Research

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Tractor (TRAC)				
Tractor OEM	APR'22	Market Share (%), APR'22	APR'21	Market Share (%), APR'21
MAHINDRA & MAHINDRA LIMITED (TRACTOR)	10,699	22.14%	8,068	21.06%
MAHINDRA & MAHINDRA LIMITED (SWARAJ DIVISION)	8,064	16.69%	6,225	16.25%
INTERNATIONAL TRACTORS LIMITED	5,808	12.02%	4,720	12.32%
TAFE LIMITED	5,522	11.43%	4,510	11.77%
ESCORTS LIMITED (AGRI MACHINERY GROUP)	5,011	10.37%	4,542	11.86%
JOHN DEERE INDIA PVT LTD(TRACTOR DEVISION)	4,167	8.62%	3,229	8.43%
EICHER TRACTORS	3,149	6.52%	2,234	5.83%
CNH INDUSTRIAL (INDIA) PVT LTD	1,906	3.94%	1,821	4.75%
KUBOTA AGRICULTURAL MACHINERY INDIA PVT.LTD.	1,151	2.38%	619	1.62%
FORCE MOTORS LIMITED, A FIRODIA ENTERPRISE	367	0.76%	244	0.64%
V.S.T. TILLERS TRACTORS LIMITED	346	0.72%	249	0.65%
INDO FARM EQUIPMENT LIMITED	327	0.68%	186	0.49%
CAPTAIN TRACTORS PVT. LTD.	143	0.30%	161	0.42%
Others	1,659	3.43%	1,498	3.91%
Total	48,319	100.00%	38,306	100.00%

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