



One Nation | One Association

FEDERATION OF AUTOMOBILE DEALERS ASSOCIATIONS

804-805-806, Surya Kiran, 19, K G Marg

New Delhi - 110 001 (INDIA)

T +91 11 6630 4852, 2332 0095, 4153 1495

E fada@fada.in

CIN U74140DL2004PNL130324

| Three-Wheeler (3W) | | | | |
|--|---------------|-----------------------------|--------------|-----------------------------|
| Three-Wheeler OEM | MAY'22 | Market Share (%), MAY'22 | MAY'21 | Market Share (%), MAY'21 |
| BAJAJ AUTO LTD | 10,492 | 25.28% | 1,872 | 35.90% |
| PIAGGIO VEHICLES PVT LTD | 4,177 | 10.06% | 664 | 12.73% |
| YC ELECTRIC VEHICLE | 2,045 | 4.93% | 170 | 3.26% |
| MAHINDRA & MAHINDRA LIMITED | 1,764 | 4.25% | 379 | 7.27% |
| SAERA ELECTRIC AUTO PVT LTD | 1,367 | 3.29% | 99 | 1.90% |
| TVS MOTOR COMPANY LTD | 1,218 | 2.93% | 130 | 2.49% |
| ATUL AUTO LTD | 1,146 | 2.76% | 286 | 5.48% |
| MAHINDRA REVA ELECTRIC VEHICLES PVT LTD | 1,073 | 2.59% | 122 | 2.34% |
| DILLI ELECTRIC AUTO PVT LTD | 1,019 | 2.45% | 53 | 1.02% |
| CHAMPION POLY PLAST | 940 | 2.26% | 60 | 1.15% |
| UNIQUE INTERNATIONAL | 770 | 1.86% | 61 | 1.17% |
| MINI METRO EV L.L.P | 752 | 1.81% | 26 | 0.50% |
| J. S. AUTO (P) LTD | 623 | 1.50% | 47 | 0.90% |
| TERRA MOTORS INDIA PVT LTD | 546 | 1.32% | 40 | 0.77% |
| BEST WAY AGENCIES PVT LTD | 542 | 1.31% | 119 | 2.28% |
| VANI ELECTRIC VEHICLES PVT LTD | 476 | 1.15% | 94 | 1.80% |
| ALLFINE INDUSTRIES PVT LTD | 442 | 1.06% | 39 | 0.75% |
| ENERGY ELECTRIC VEHICLES | 422 | 1.02% | 29 | 0.56% |
| SKS TRADE INDIA PVT LTD | 422 | 1.02% | 14 | 0.27% |
| Others including EV | 11,272 | 27.16% | 911 | 17.47% |
| Total | 41,508 | 100.00% | 5,215 | 100.00% |

Source: FADA Research

Disclaimer:

- 1- The above numbers do not have figures from AP, MP, LD & TS as they are not yet on Vahan 4. However, for May' 2022 Numbers Andhra Pradesh Data has been covered.
- 2- Vehicle Retail Data has been collated as on 04.06.22 in collaboration with Ministry of Road Transport & Highways, Government of India and has been gathered from 1,481 out of 1,616 RTOs.
- 3- Others include OEMs accounting less than 1% Market Share.



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| Commercial Vehicle (CV) | | | | |
|---|---------------|-----------------------------|---------------|-----------------------------|
| Commercial Vehicle OEM | MAY'22 | Market Share (%), MAY'22 | MAY'21 | Market Share (%), MAY'21 |
| TATA MOTORS LTD | 27,553 | 41.35% | 7,373 | 41.88% |
| MAHINDRA & MAHINDRA LIMITED | 14,739 | 22.12% | 3,372 | 19.15% |
| ASHOK LEYLAND LTD | 10,391 | 15.59% | 2,792 | 15.86% |
| VE COMMERCIAL VEHICLES LTD | 4,528 | 6.80% | 928 | 5.27% |
| MARUTI SUZUKI INDIA LTD | 3,027 | 4.54% | 887 | 5.04% |
| DAIMLER INDIA COMMERCIAL VEHICLES PVT. LTD | 1,161 | 1.74% | 446 | 2.53% |
| FORCE MOTORS LIMITED, A FIRODIA ENTERPRISE | 1,141 | 1.71% | 639 | 3.63% |
| SML ISUZU LTD | 860 | 1.29% | 123 | 0.70% |
| Others | 3,232 | 4.85% | 1,047 | 5.95% |
| Total | 66,632 | 100.00% | 17,607 | 100.00% |

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| Passenger Vehicle (PV) | | | | |
|--|-----------------|-----------------------------|---------------|-----------------------------|
| Passenger Vehicle OEM | MAY'22 | Market Share (%), MAY'22 | MAY'21 | Market Share (%), MAY'21 |
| MARUTI SUZUKI INDIA LTD | 1,10,602 | 42.03% | 36,758 | 42.51% |
| HYUNDAI MOTOR INDIA LTD | 38,311 | 14.56% | 16,225 | 18.76% |
| TATA MOTORS LTD | 35,345 | 13.43% | 9,481 | 10.96% |
| MAHINDRA & MAHINDRA LIMITED | 19,707 | 7.49% | 5,597 | 6.47% |
| KIA MOTORS INDIA PVT LTD | 17,121 | 6.51% | 5,249 | 6.07% |
| TOYOTA KIRLOSKAR MOTOR PVT LTD | 11,425 | 4.34% | 2,878 | 3.33% |
| SKODA AUTO VOLKSWAGEN GROUP | 7,285 | 2.77% | 606 | 0.70% |
| SKODA AUTO VOLKSWAGEN INDIA PVT LTD | 7,250 | 2.76% | 554 | 0.64% |
| VOLKSWAGEN AG/INDIA PVT. LTD. | 8 | 0.00% | 26 | 0.03% |
| AUDI AG | 27 | 0.01% | 22 | 0.03% |
| SKODA AUTO INDIA/AS PVT LTD | 0 | 0.00% | 4 | 0.00% |
| HONDA CARS INDIA LTD | 7,177 | 2.73% | 2,265 | 2.62% |
| RENAULT INDIA PVT LTD | 6,428 | 2.44% | 2,501 | 2.89% |
| MG MOTOR INDIA PVT LTD | 2,706 | 1.03% | 1,173 | 1.36% |
| NISSAN MOTOR INDIA PVT LTD | 2,097 | 0.80% | 1,025 | 1.19% |
| MERCEDES -BENZ GROUP | 1,027 | 0.39% | 211 | 0.24% |
| MERCEDES-BENZ INDIA PVT LTD | 990 | 0.38% | 203 | 0.23% |
| MERCEDES -BENZ AG | 37 | 0.01% | 4 | 0.00% |
| DAIMLER AG | 0 | 0.00% | 4 | 0.00% |
| FIAT INDIA AUTOMOBILES PVT LTD | 905 | 0.34% | 331 | 0.38% |
| BMW INDIA PVT LTD | 738 | 0.28% | 160 | 0.19% |
| FORCE MOTORS LIMITED, A FIRODIA ENTERPRISE | 288 | 0.11% | 34 | 0.04% |
| JAGUAR LAND ROVER INDIA LIMITED | 121 | 0.05% | 42 | 0.05% |
| VOLVO AUTO INDIA PVT LTD | 114 | 0.04% | 40 | 0.05% |
| PORSCHE AG GERMANY | 61 | 0.02% | 7 | 0.01% |
| PCA AUTOMOBILES INDIA PVT LTD | 36 | 0.01% | 19 | 0.02% |
| FORD INDIA PVT LTD | 23 | 0.01% | 1,698 | 1.96% |
| AUTOMOBILI LAMBORGHINI S.P.A | 7 | 0.00% | 2 | 0.00% |
| BENTLEY MOTORS LTD | 1 | 0.00% | 0 | 0.00% |
| Others | 1,627 | 0.62% | 177 | 0.20% |
| Total | 2,63,152 | 100.00% | 86,479 | 100.00% |

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| Tractor (TRAC) | | | | |
|--|---------------|-----------------------------|---------------|-----------------------------|
| Tractor OEM | MAY'22 | Market Share (%), MAY'22 | MAY'21 | Market Share (%), MAY'21 |
| MAHINDRA & MAHINDRA LIMITED (TRACTOR) | 11,960 | 22.79% | 3,805 | 22.89% |
| MAHINDRA & MAHINDRA LIMITED (SWARAJ DIVISION) | 8,789 | 16.75% | 2,951 | 17.75% |
| TAFE LIMITED | 6,821 | 13.00% | 1,902 | 11.44% |
| INTERNATIONAL TRACTORS LIMITED | 6,111 | 11.64% | 2,216 | 13.33% |
| ESCORTS LIMITED (AGRI MACHINERY GROUP) | 5,826 | 11.10% | 1,739 | 10.46% |
| JOHN DEERE INDIA PVT LTD(TRACTOR DEVISION) | 3,898 | 7.43% | 1,316 | 7.92% |
| EICHER TRACTORS | 2,999 | 5.71% | 870 | 5.23% |
| CNH INDUSTRIAL (INDIA) PVT LTD | 2,254 | 4.29% | 597 | 3.59% |
| KUBOTA AGRICULTURAL MACHINERY INDIA PVT.LTD. | 1,161 | 2.21% | 192 | 1.16% |
| V.S.T. TILLERS TRACTORS LIMITED | 354 | 0.67% | 81 | 0.49% |
| INDO FARM EQUIPMENT LIMITED | 325 | 0.62% | 89 | 0.54% |
| FORCE MOTORS LIMITED, A FIRODIA ENTERPRISE | 301 | 0.57% | 45 | 0.27% |
| CAPTAIN TRACTORS PVT. LTD. | 157 | 0.30% | 111 | 0.67% |
| Others | 1,531 | 2.92% | 709 | 4.27% |
| Total | 52,487 | 100.00% | 16,623 | 100.00% |

Source: FADA Research

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