



One Nation | One Association

FEDERATION OF AUTOMOBILE DEALERS ASSOCIATIONS

804-805-806, Surya Kiran, 19, K G Marg

New Delhi - 110 001 (INDIA)

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CIN U74140DL2004PNL130324

Three-Wheeler (3W)				
Three-Wheeler OEM	JUNE'22	Market Share (%), JUNE'22	JUNE'21	Market Share (%), JUNE'21
BAJAJ AUTO LTD	11,383	24.72%	4,927	33.44%
PIAGGIO VEHICLES PVT LTD	4,203	9.13%	2,258	15.32%
YC ELECTRIC VEHICLE	2,385	5.18%	539	3.66%
MAHINDRA & MAHINDRA LIMITED	1,975	4.29%	656	4.45%
SAERA ELECTRIC AUTO PVT LTD	1,435	3.12%	295	2.00%
ATUL AUTO LTD	1,225	2.66%	594	4.03%
MAHINDRA REVA ELECTRIC VEHICLES PVT LTD	1,190	2.58%	273	1.85%
TVS MOTOR COMPANY LTD	1,144	2.48%	226	1.53%
CHAMPION POLY PLAST	1,088	2.36%	269	1.83%
UNIQUE INTERNATIONAL	1,034	2.25%	155	1.05%
DILLI ELECTRIC AUTO PVT LTD	1,018	2.21%	192	1.30%
MINI METRO EV L.L.P	936	2.03%	121	0.82%
J. S. AUTO (P) LTD	612	1.33%	203	1.38%
SKS TRADE INDIA PVT LTD	545	1.18%	78	0.53%
TERRA MOTORS INDIA PVT LTD	532	1.16%	77	0.52%
E ROYCE MOTORS INDIA PVT LTD	505	1.10%	-	0.00%
LECTRIX EV PVT LTD	482	1.05%	22	0.15%
Others including EV	14,348	31.16%	3,850	26.13%
Total	46,040	100.00%	14,735	100.00%

Source: FADA Research

Disclaimer:

- 1- The above numbers do not have figures from AP, MP, LD & TS as they are not yet on Vahan 4. However, for June' 2022 Numbers Andhra Pradesh Data has been covered.
- 2- Vehicle Retail Data has been collated as on 03.07.22 in collaboration with Ministry of Road Transport & Highways, Government of India and has been gathered from 1,282 out of 1,409 RTOs.
- 3- Others include OEMs accounting less than 1% Market Share.



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Commercial Vehicle (CV)				
Commercial Vehicle OEM	JUNE'22	Market Share (%), JUNE'22	JUNE'21	Market Share (%), JUNE'21
TATA MOTORS LTD	27,829	41.11%	14,013	39.13%
MAHINDRA & MAHINDRA LIMITED	15,950	23.56%	9,206	25.71%
ASHOK LEYLAND LTD	10,105	14.93%	4,583	12.80%
VE COMMERCIAL VEHICLES LTD	4,509	6.66%	1,957	5.46%
MARUTI SUZUKI INDIA LTD	2,730	4.03%	1,802	5.03%
DAIMLER INDIA COMMERCIAL VEHICLES PVT. LTD	1,088	1.61%	740	2.07%
FORCE MOTORS LIMITED, A FIRODIA ENTERPRISE	1,086	1.60%	760	2.12%
SML ISUZU LTD	965	1.43%	296	0.83%
Others	3,434	5.07%	2,453	6.85%
Total	67,696	100.00%	35,810	100.00%

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Passenger Vehicle (PV)				
Passenger Vehicle OEM	JUNE'22	Market Share (%), JUNE'22	JUNE'21	Market Share (%), JUNE'21
MARUTI SUZUKI INDIA LTD	1,06,948	41.03%	75,135	40.40%
TATA MOTORS LTD	36,974	14.18%	20,556	11.05%
HYUNDAI MOTOR INDIA LTD	36,952	14.18%	34,835	18.73%
MAHINDRA & MAHINDRA LIMITED	19,400	7.44%	12,548	6.75%
KIA MOTORS INDIA PVT LTD	18,414	7.06%	15,046	8.09%
TOYOTA KIRLOSKAR MOTOR PVT LTD	12,039	4.62%	5,421	2.91%
SKODA AUTO VOLKSWAGEN GROUP	7,042	2.70%	1,792	0.96%
SKODA AUTO VOLKSWAGEN INDIA PVT LTD	7,010	2.69%	1,624	0.87%
VOLKSWAGEN AG/INDIA PVT. LTD.	2	0.00%	115	0.06%
AUDI AG	29	0.01%	45	0.02%
SKODA AUTO INDIA/AS PVT LTD	1	0.00%	8	0.00%
HONDA CARS INDIA LTD	6,818	2.62%	4,758	2.56%
RENAULT INDIA PVT LTD	5,787	2.22%	5,516	2.97%
MG MOTOR INDIA PVT LTD	3,311	1.27%	2,775	1.49%
NISSAN MOTOR INDIA PVT LTD	2,175	0.83%	2,205	1.19%
FIAT INDIA AUTOMOBILES PVT LTD	1,116	0.43%	788	0.42%
MERCEDES -BENZ GROUP	928	0.36%	585	0.31%
MERCEDES-BENZ INDIA PVT LTD	901	0.35%	557	0.30%
MERCEDES -BENZ AG	27	0.01%	21	0.01%
DAIMLER AG	0	0.00%	7	0.00%
BMW INDIA PVT LTD	872	0.33%	409	0.22%
FORCE MOTORS LIMITED, A FIRODIA ENTERPRISE	270	0.10%	85	0.05%
JAGUAR LAND ROVER INDIA LIMITED	160	0.06%	135	0.07%
VOLVO AUTO INDIA PVT LTD	108	0.04%	67	0.04%
PORSCHE AG GERMANY	58	0.02%	9	0.00%
PCA AUTOMOBILES INDIA PVT LTD	58	0.02%	59	0.03%
FORD INDIA PVT LTD	16	0.01%	2,829	1.52%
AUTOMOBILI LAMBORGHINI S.P.A	5	0.00%	2	0.00%
ROLLS ROYCE	2	0.00%	2	0.00%
BENTLEY MOTORS LTD	1	0.00%	4	0.00%
Others	1,229	0.47%	437	0.23%
Total	2,60,683	100.00%	1,85,998	100.00%

Source: FADA Research

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Tractor (TRAC)				
Tractor OEM	JUNE'22	Market Share (%), JUNE'22	JUNE'21	Market Share (%), JUNE'21
MAHINDRA & MAHINDRA LIMITED (TRACTOR)	13,191	23.00%	11,636	22.25%
MAHINDRA & MAHINDRA LIMITED (SWARAJ DIVISION)	9,637	16.81%	8,446	16.15%
TAFE LIMITED	7,389	12.89%	6,476	12.39%
INTERNATIONAL TRACTORS LIMITED	6,947	12.12%	6,689	12.79%
ESCORTS LIMITED (AGRI MACHINERY GROUP)	6,060	10.57%	6,475	12.38%
JOHN DEERE INDIA PVT LTD(TRACTOR DEVISION)	4,517	7.88%	3,839	7.34%
EICHER TRACTORS	3,289	5.74%	3,075	5.88%
CNH INDUSTRIAL (INDIA) PVT LTD	2,110	3.68%	2,243	4.29%
KUBOTA AGRICULTURAL MACHINERY INDIA PVT.LTD.	1,404	2.45%	797	1.52%
FORCE MOTORS LIMITED, A FIRODIA ENTERPRISE	410	0.72%	189	0.36%
V.S.T. TILLERS TRACTORS LIMITED	339	0.59%	309	0.59%
INDO FARM EQUIPMENT LIMITED	307	0.54%	241	0.46%
CAPTAIN TRACTORS PVT. LTD.	199	0.35%	188	0.36%
Others	1,541	2.69%	1,686	3.22%
Total	57,340	100.00%	52,289	100.00%

Source: FADA Research

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