



**KEC INTERNATIONAL LTD.**  
RPG House  
463, Dr. Annie Besant Road  
Worli, Mumbai 400030, India  
+91 22 66670200  
kecindia@kecrpg.com  
www.kecrpg.com

August 03, 2022

**National Stock Exchange of India Limited**

Exchange Plaza  
Bandra Kurla Complex  
Bandra (East), Mumbai - 400 051

**BSE Limited**

Phiroze Jeejeebhoy Towers  
Dalal Street, Fort  
Mumbai – 400 001

**Symbol: KEC**

**Scrip Code: 532714**

Dear Sir/Madam,

**Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**Subject: Press Release and Investor Presentation – Financial Results**

Please find enclosed herewith a copy of the Press Release and Investor Presentation on the Unaudited Financial Results of the Company for the quarter ended on June 30, 2022.

The above is for your information and records.

Thanking you,

Yours sincerely,

**For KEC International Limited**

**Amit Kumar Gupta**

**Company Secretary & Compliance Officer**

Encl: as above



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## FINANCIAL PERFORMANCE FOR QUARTER ENDED 30 JUNE 2022

### **KEC delivers Robust Revenue growth of 31% YoY**

### **Highest Ever Order Book + L1 of over Rs. 30,000 crore**

**Mumbai, August 03, 2022:** KEC International Ltd., a global infrastructure EPC major and an RPG Group Company, today announced its results for the first quarter (Q1 FY23) ended June 30, 2022.

#### Q1 FY23 v/s Q1 FY22:

<u>Consolidated Financial Performance</u>	<u>Standalone Financial Performance</u>
<b>Revenue:</b> Rs. 3,318 crore against Rs. 2,540 crore	<b>Revenue:</b> Rs. 2,849 crore against Rs. 2,338 crore
<b>EBITDA:</b> Rs. 168 crore against Rs. 160 crore	<b>EBITDA:</b> Rs. 234 crore against Rs. 225 crore
<b>EBITDA Margin:</b> 5.1% against 6.3%	<b>EBITDA Margin:</b> 8.2% against 9.6%
<b>Interest as % to Revenue:</b> 3.0% against 2.6%	<b>Interest as % to Revenue:</b> 2.6% against 2.5%
<b>PBT:</b> Rs. 37 crore against Rs. 59 crore	<b>PBT:</b> Rs. 136 crore against Rs. 141 crore
<b>PBT Margin:</b> 1.1% against 2.3%	<b>PBT Margin:</b> 4.8% against 6.0%
<b>PAT:</b> Rs. 31 crore against Rs. 46 crore	<b>PAT:</b> Rs. 100 crore against Rs. 104 crore
<b>PAT Margin:</b> 0.9% against 1.8%	<b>PAT Margin:</b> 3.5% against 4.4%

#### Order Intake and Order Book:

**Order Intake:** YTD Order intake of Rs. 3,472 crore

**Order Book:** Order Book as on 30 June 2022 of Rs. 23,720 crore, a strong growth of 16% YoY; L1 of over Rs. 8,000 crore.

**Mr. Vimal Kejriwal, MD & CEO, KEC International Ltd. commented,** *“We are pleased with our healthy revenue growth and order intake, despite significant challenges. The growth has been delivered by good performances in most of our businesses such as T&D, Civil, Railways, Oil & Gas and Cables. The consolidated margins have been impacted primarily due to the elevated commodity prices & logistics costs and SAE Brazil performance. With the new orders announced last week, our order book along with current L1 pipeline stands at a record level of over Rs. 30,000 crore. Our robust and well diversified order book gives us confidence of delivering a continued good growth in the coming quarters.”*



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### **About KEC International Limited**

KEC International is a global infrastructure Engineering, Procurement and Construction (EPC) major. It has presence in the verticals of Power Transmission and Distribution, Railways, Civil, Urban Infrastructure, Solar, Smart Infrastructure, Oil & Gas Pipelines, and Cables. The Company is currently executing infrastructure projects in 30+ countries and has a footprint in 110+ countries (includes EPC, Supply of Towers and Cables). It is the flagship Company of the RPG Group.

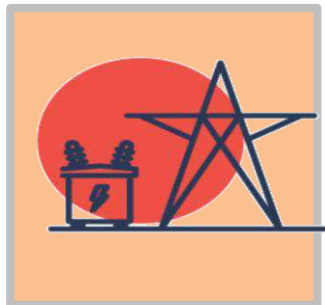
### **About RPG Enterprises**

RPG Enterprises, established in 1979, is one of India's fastest growing business groups with a turnover of US\$ 4 Billion. The group has diverse business interests in the areas of Infrastructure, Tyres, Pharma, IT and Specialty as well as in emerging innovation led technology businesses.

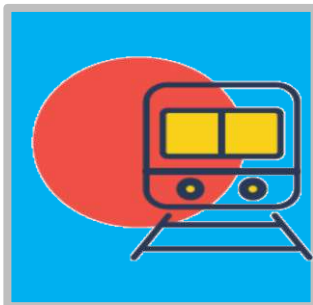
# KEC International Limited

## Investor Presentation – Q1 FY23

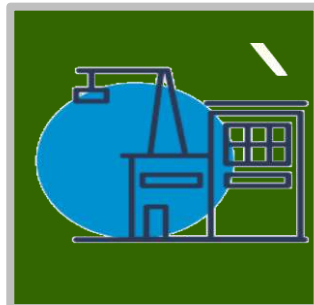
03 August 2022



Power T & D



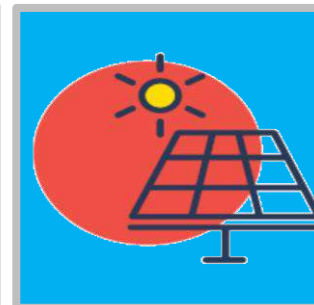
Railways



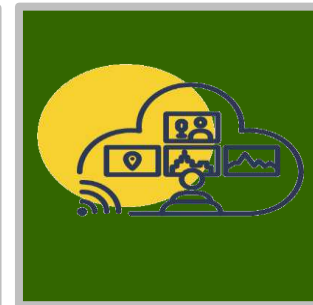
Civil



Cables



Solar



Smart Infra



Oil & Gas Pipelines

## Disclaimer

This presentation may include statements which may constitute forward-looking statements. All statements that address expectations or projections about the future, including, but not limited to, statements about the strategy for growth, business development, market position, expenditures, and financial results, are forward looking statements. Forward looking statements are based on certain assumptions and expectations of future events and involves known and unknown risks, uncertainties and other factors. The Company cannot guarantee that these assumptions and expectations are accurate or exhaustive or will be realised. The actual results, performance or achievements, could thus differ materially from those projected in any such forward-looking statements. No obligation is assumed by the Company to update the forward-looking statements contained herein.

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**Overview –  
RPG Group &  
KEC International**

*400kV Transmission line project in UAE*