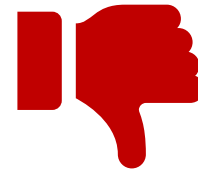


## Business Outlook – Exciting Times Ahead

### TAILWINDS



- Softening of commodity prices such as Steel, Aluminium and Copper
- Capex resurgence
  - Government's thrust on Infrastructure continues
  - Return of Private capex
- Enhanced GCC capex backed by oil prices
- Uptick in tendering activities of Domestic T&D and Railways
- Gradual revival in outlook of SAE Brazil



### HEADWINDS

- Increase in interest rates
- Elevated logistics costs
- Geopolitical instability
- Fears of recession in developed economies
- Relapse of COVID-19

- ✓ Commenced execution of projects which had been secured based on higher commodity/ logistics costs
- ✓ Robust Order Book and L1 Position of over Rs. 30,000 Cr – Revenue visibility for next 7 to 8 quarters
  - ✓ Tenders under Evaluation & Tenders in Pipeline of over Rs. 110,000 Cr



4

**Environmental,  
Social and  
Governance  
(ESG)**

*Solar rooftop at Jaipur plant*

## ESG & Sustainability Goals and Status



### Happiness Quotient

**Target:** Increase Happiness Quotient to 85% by FY26

**Status:**

Happiness Quotient for FY22 is 80%, in line with FY21



### Diversity & Inclusion

**Target:** Increase in diversity by 25% by FY26

**Status:**

Diversity has increased by 4% YoY in FY22



### Occupational Health & Safety

**Target:** Work towards the goal of achieving Zero accidents

**Status:**

LTIFR has reduced to 0.26 in FY22 vis-à-vis 0.68 in FY21, a reduction of 62% YoY



### Corporate Social Responsibility

**Target:** Reach 2 lac CSR beneficiaries by FY 26

**Status:**

CSR beneficiaries for FY22 are 3.3 lakh (includes COVID-19 response beneficiaries of 2.4 lakh)



### Circularity

**Target:** Zero waste to landfill by FY 26 for manufacturing plants

**Status:**

Waste to landfill has reduced by 34% YoY in FY22



### Water Positive Approach

**Target:** Reduce water consumption intensity in manufacturing plants by 20% by FY26

**Status:**

Water consumption intensity has reduced by 16% YoY in FY22



### Energy Consumption

**Target:** Reduce energy consumption intensity of manufacturing plants by 15% by FY26

**Status:**

Energy consumption intensity has reduced by 26% YoY in FY22



### Carbon Emission

**Target:** Reduce Greenhouse Gas (GHG) emissions intensity of manufacturing plants by 20% by FY26

**Status:**

GHG emission intensity has reduced by 12% YoY in FY22



### Sustainable Procurement

**Target:** 100% of key suppliers to be assessed under ESG criteria by FY23

**Status:**

Formulated Sustainable Procurement Policy & Assessment process initiated

# Key Environmental Initiatives



## Circularity

- Reduction in Acid Neutralisation sludge by **installation of an acid recovery plant**
- Establishment of an inhouse zinc recovery mechanism from zinc ash
- Developing eco-friendly hybrid drums for cables with steel and HDPE sheets to reduce steel and eliminate wood



Acid Recovery Plant



Hybrid Drums for Cables



## Water Positive Approach

- Complete recycling of trade effluents and domestic wastewater through ETPs and STPs to achieve **'Zero Wastewater Discharge'**
- Installation of **rainwater harvesting structures** to reduce water consumption
- Establishing **natural water harvesting system by constructing water ponds** for enhanced water table throughout the year



STP plant for waste water treatment



Rain water harvesting pond



## Decarbonisation

- **Installation of solar rooftop plants** at Butibori and Jaipur
- **Procurement of energy from renewable sources** to fulfil energy requirement for Cables plants in Mysuru and Vadodara
- **Use of induction furnace** based on electricity instead of fossil fuel, for lower carbon emissions



Solar rooftop plant



Induction Heater

# Key Social Initiatives



## Happiness Quotient

- Action planning workshops across the organisation to increase Happiness Quotient
- Employee Wellness Sessions by Medical Fraternity in collaboration with a reputed consultant
- Hybrid way of working for employees



## Diversity & Inclusion

- Deployed women employees on shop floors at manufacturing facilities, international and domestic project sites
- Increased recruitment of Persons with Disability and commenced hiring transgenders for various roles



## Occupational Health and Safety

- Introduced standardized and 'Model Safety Park' and initiated implementation in all sites
- Enhanced focus on safety training by leveraging modern technologies such as Virtual and Augmented reality



## CSR\*

**Education: 3,000+** Children Impacted; **4,300+** Teachers trained in BMC  
**Employability: 6,231** Youth & Women trained; **5,811** Youth and Women employed in jobs



**Community Development (Fever clinics):**  
**2.63 lakh+** people benefitted  
**9,500+** meals distributed; **4,100+** ration kits distributed



*\*Updates for FY 2021-22*

# THANK YOU



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