



#### **RPG Group: Powered by Passion, Driven by Ethics**

# UNLEASHTALENT TOUCHLIVES OUTPERFORM AND ©

RPG Enterprises was founded in 1979. The group currently operates various businesses in Infrastructure, Technology, Life Sciences, Plantations and Tyre industries. The group has business history dating back to 1820 AD in banking, textiles, jute and tea. The Group grew in size and strength with several acquisitions in the 1980s and 1990s. CEAT became a part of the RPG Group in 1982, which is now one of India's fastest growing conglomerates with 30,000+ employees, presence in 100+ countries and annual gross revenues of ~USD 4 Bn









#### Raychem RPG



EPC major in infrastructure segments like T&D, Railways, Civil, Oil & Gas Pipelines, Solar, Smart Infra & Cables

One of India's leading tyre manufacturers

Global technology consulting and IT services company Integrated pharma company in formulations and synthetic APIs

Technology solutions company catering to energy and infrastructure

One of India's
largest
plantation
companies
producing tea,
rubber, etc.





#### **KEC International: Building Infrastructure for the World of Tomorrow**

Transmission & Distribution



Railways



Civil

Cables



Solar



**Smart Infra** 



 $\searrow$ 

7+
DECADES
OF EXPERIENCE
& EXPERTISE



FOOTPRINT IN

110+

COUNTRIES



290+
ongoing

**PROJECTS** 



\$1.8
BILLION
GLOBAL EPC

**MAJOR** 



8
MANUFACTURING
FACILITIES



9000+
EMPLOYEES



35+
NATIONALITIES





#### **Board of Directors**



H. V. Goenka Chairman, Non Executive Director



Vimal Kejriwal Managing Director & CEO



A. T. Vaswani Non Executive Independent Director



D. G.Piramal
Non Executive
Independent Director



G. L. Mirchandani Non Executive Independent Director



M.S. Unnikrishnan Non Executive Independent Director



Nirupama Rao Non Executive Independent Director



R. D. Chandak Non Executive Independent Director



S. M. Trehan
Non Executive
Independent Director



Vikram Gandhi
Non Executive
Independent Director



Vinayak Chatterjee Non-Executive, Non-Independent Director





#### **Management Team**



Vimal Kejriwal Managing Director & CEO



Rajeev Agarwal
Chief Financial Officer



Neeraj Nanda President – South Asia (T&D, Solar & Smart Infra)



Anand Kulkarni
Executive Director –
Business Operations



Kaushal Kodesia
Executive Director –
Railways



Manjit Singh Sethi
Executive Director –
Cables



Nagesh Veeturi Executive Director – Civil



Sanjeev Agarwal
Executive Director –
International
(T&D, Solar)



Gustavo Cedeno
Chief Executive
Officer – SAE Towers



Pankaj Kalani
Chief Executive - Oil &
Gas Pipelines



Somraj Roy Chief Human Resources Officer



Sumant Srivastava
Chief Executive – KEC
Towers LLC and
Senior Vice President MENA







#### Performance Snapshot – Q1 FY23



#### Revenue

- Consolidated Revenues of Rs.
   3,318 Cr Robust growth of 31%
- Healthy growth in both T&D as well as Non T&D businesses



# Order Intake

- YTD Order Intake of Rs. 3,472 Cr
- Led by Civil and T&D, followed by Railways, Cables, Oil & Gas



## Order Book

- Highest ever Order Book + L1
   Pipeline of over Rs. 30,000 Cr
- Bright Prospects Ahead



## **Margins**

- Standalone EBITDA at 8.2%
   Consolidated EBITDA at 5.1%
- Visibility improving with softening of commodity prices and execution of new orders



# Leverage

- Net Debt at Rs. 3,418 Cr
- Slightly elevated owing to few one-off reasons