

SuryaCon Ahmedabad

21st June 2023 (Wednesday) at Hotel Hyatt Regency, Ahmedabad

09:00-09:30 Registration Begins

09:30-11:30 Inaugural Session : Keynote Address & CEO Level Panel Discussion on Utility Scale Projects-

★ Panel Discussion-

- The future of solar projects in Gujarat State - A holistic experience - from bid submission to plant operation
- Market Outlook in 2023 for State of Gujarat
- Challenges like Grid Curtailment, PPA re-negotiation, Delay in Payments
- Opportunity & Challenges in Open Access, Captive & Group Captive Models
- Status of Solar Parks, evacuation challenges.
- Policy and Regulatory Changes in Gujarat State
- Module pricing roadmap and impact on project commissioning
- Progress of State and central solar bids
- Status of Solar Parks, Evacuation challenges
- Exit Strategies : INVITS, Asset Sale, M&A, Challenges in IPO
- The requirements of utility-scale developers, EPCs and asset owners, in terms of maximizing site yield and minimizing module supplier risk through optimizing quality; including the role of bankability across local and overseas module suppliers.
- Gujarat's Solar Highlights:
 - Gujarat Govt. Announces Changes in Solar Power Policy to Encourage MSME Units Move towards Clean Energy
 - With a total of 8.8 MW installed solar energy and 9.9 MW installed wind energy capacity, Gujarat ranks second among all states in solar and wind power capacity
 - Gujarat Floats Tender for 175 MW of Solar Projects
 - Gujarat 4th state after Rajasthan, Telangana, Karnataka to meet 2022 renewable energy targets

★ Panelists-

- 1) Mr. Kanti Bhuvra, Additional Chief Engineer (R&C) - Gujarat Energy Transmission Corporation
- 2) Shri J. J. Gandhi, General Manager I - GUVNL
- 3) Mr. Shwetal Shah Climate Change and Sustainability Expert
- 4) Mr. Sanjiv Kothari, Head Techno Commercial - Adani Green Energy Limited (MODERATOR)
- 5) Mr. Krishna Kumar Singh Chief Business Officer - Gensol Engineering Limited.
- 6) Mr. Kunj Shah Founder Chairman & MD - ZODIAC ENERGY LIMITED
- 7) Mr. Manan Thakkar, Managing Director - Prozeal Infra Engineering Pvt. Ltd
- 8) Mr. Manish Bagadia, Managing Director - Grace Renewable energy private limited
- 9) Mr. Pankaj Tyagi, Head of Procurement & Contracts - BluPine Energy
- 10) Mr. Pushpendra Samadhiya, National Head- Sales India - Saatvik Green

11:30-12:00 Networking: Tea/Coffee Break

12:00-13:30 Tech PPT Session for Sponsors (Appx. 10 mins to each speaker):

- 1) JA Solar
- 2) Mr. Shantanu Sirsath, Technical Head India- Growatt New Energy
- 3) Mr. Nitish Singh, West Region Sales Manager - Solis
- 4) Mr. Chirag Patel, National Sales Head - Havells Solar
- 5) Mr. Krish Mukherjee, CEO - Sova Solar Limited
- 6) Mr. Pratik Oza, Sales Manager (Western Region) - FIMER INDIA PRIVATE LIMITED
- 7) Mr. Syed Hussain, Sr. Tech Manager - EVVO Solar
- 8) Mr. Harish Dave, President-Sales & Marketing - Mindra Green
- 9) Gautam Solar
- 10) Mr. Pushpendra Samadhiya, National Head- Sales India - Saatvik Green
- 11) Mr. Sachhin Patra, Deputy General Manager - EKI Energy Services Ltd (EnKing International)
- 12) Mr. Rohit Pandita, Regional Head – West, Sales & Marketing - Adani Solar
- 13) Mr. Muktikanta Behera, State Head - South Gujarat - Waaree Group

13:30-14:30 Networking Lunch

14:30-15:30 Ahmedabad - Gujarat State Annual Solar Awards

15:30-16:30 Rooftop & Distributed Solar in Gujarat

★ Panel Discussion-

- Role Of Government In Quality Maintenance Of Solar Rooftop Projects In A Competitive Environment
- Role Of Smart Technologies In Solar Power Generation Systems.
- What Are The Smart Technologies Available To Save Project Installation Costs And Be Competitive?
- Energy Storage and Grid Integration Technologies for Solar Rooftop Projects.
- Demand Creation, Investment & Collaboration, Indigenous Manufacturing.
- Benefits, Costs, and Smart Policies in Solar Rooftop & Grid Integration.
- Regulatory challenges and Emerging business models in rooftop sector, Rooftop business models
- Key trends, opportunities & challenges in up scaling & mainstreaming rooftop solar energy
- Challenges in Rooftop: RESCO Model - Emerging Regulatory Challenges, Few States baring Net Metering
- SCADA: Effortless management, An integrated system and Perfection through analytics, Scalability & flexibility Scalability & flexibility are key aspects of a solar SCADA project.
- Gross Metering vs. Net Metering, Standardization of bidding documents and tenders
- More than 2.30 lakh consumers registered for Gujarat government's solar rooftop scheme in two years

★ **Panelists-**

- 1) Mr. Abhishek Korde, Chief of Staff (Rooftop) - CleanMax
- 2) Mr. Karan Dangayach, Director - ACCURA TRADE LINK PRIVATE LIMITED (MODERATOR)
- 3) Mr. Ankit Jain, Founder Director & CEO - Lume Solar Energy Pvt. Ltd.
- 4) Mr. Saurabh Mehta, Head | Business Development & Regulatory Affairs - Mahindra Susten
- 5) Mr. Hardik Vyas, GM – Business Development - Enerparc Energy Pvt. Ltd.
- 6) Mr. Nitish Singh, West Region Sales Manager - Solis
- 7) Mr. Manish Asija, Founder & Managing Director - enPossibilities Private Limited
- 8) Mr. Shiv Pandya, Vice President - SUNORA SOLAR
- 9) Mr. Hitesh Gadhvi, Head of Business Development - Harsha Abakus Solar Private Limited

16:30-17:30 Manufacturing, Technology, EPC and O&M- Session (1)

★ **Panel Discussion-**

- Manufacturing in India: Evaluating Make in India for solar (special emphasis on Gujarat)
- Anti-Dumping and safeguards duty to the industry's aid?
- Importance of equipment quality in plant operation and performance
- Emerging technologies in solar: Half Cell Module; 1500V Inverters; Storage etc.
- Offgrid solar applications: water pumping, home lighting, rural & agri applications
- Solar diesel hybrid systems
- Regulatory challenges & Future prospects
- Identifying Technical hurdles during implementation.
- EPC quality and impact on plant performance
- Ultra low project bids and impact on EPC and O&M service providers
- Performance evaluation of installed projects in Gujarat
- Use of drones and other technologies in O&M delivery
- Importance of equipment quality in plant operation and performance
- Advanced technologies for solar O&M:

The discussion will focus on new and up-coming technologies that have made or have the potential to make an impact in O&M

★ **Panelists-**

- 1) Mr. Chirag Patel, National Sales Head - Havells Solar
- 2) Mr. Rohit Pandita, Regional Head – West, Sales & Marketing - Adani Solar (MODERATOR)
- 3) Mr. Krish Mukherjee, CEO - Sova Solar Limited
- 4) Mr. DixitSinh Rajput, State Head - North Gujarat - Waaree Group
- 5) Mr. Jainam Shah, Co Founder & MD - Mindra Solar
- 6) Mr. Shantanu Sirsath, Technical Head India- Growatt New Energy
- 7) Mr. Syed Hussain, Sr. Tech Manager - EVVO Solar
- 8) Mr. Aniket Tondare, Director- Sales - ECE India

17:30-18:30 Manufacturing, Technology, EPC and O&M- Session (2)

★ **Panel Discussion-**

- Manufacturing in India: Evaluating Make in India for solar (special emphasis on Gujarat)
- Anti-Dumping and safeguards duty to the industry's aid?
- Importance of equipment quality in plant operation and performance
- Emerging technologies in solar: Half Cell Module; 1500V Inverters; Storage etc.
- Offgrid solar applications: water pumping, home lighting, rural & agri applications
- Solar diesel hybrid systems
- Carbon credits for Renewal Energy
- Regulatory challenges & Future prospects
- Identifying Technical hurdles during implementation.
- EPC quality and impact on plant performance
- Ultra low project bids and impact on EPC and O&M service providers
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- 1) Mr. Pratik Oza, Sales Manager (Western Region) - FIMER INDIA PRIVATE LIMITED
- 2) Mr. Siddharth Marthak, Manager - Solar Asset Management - IndiGrid
- 3) Mr. Sachhin Patra, Deputy General Manager - EKI Energy Services Ltd (EnKing International)
- 4) Mr. Dinesh Vyas, AGM-O&M - Stride Climate Investments
- 5) Mr. Sanket Bhatia, General Manager - Photovoltaic Solar
- 6) Mr. Sachin Shah CEO - Star Energy Systems
- 7) Mr. Akash Vora, Business Development Manager - SunAlpha Energy Pvt. Ltd.

18:30- 19:00 Networking: Tea/Coffee