# SurvaCon Jaipur

# 09th August 2024 (Friday) at Hotel Clarks Amer & Brij Convention Center, Jaipur

#### 09:00-09:30 Registration Begins

## 09:30-11:30 Inaugural Session : Keynote Address & CXO Level Panel Discussion-

#### ★ Panel Discussion-

- The future of solar projects in Rajasthan State A holistic experience from bid submission to plant operation
- Market Outlook in 2024 for State of Rajasthan
- Challenges like Grid Curtailment, PPA re-negotiation, Delay in Payments
- Opportunity & Challenges in Open Access, Captive & Group Captive Models
- Status of Solar Parks, evacuation challenges.
- Govt Policy and Regulatory Changes in Rajasthan State
- Module pricing roadmap and impact on project commissioning
- Progress of State and central solar bids
- Status of Solar Parks, Evacuation challenges
- Exit Strategies : INVITS, Asset Sale, M&A, Challenges in IPO
- The requirements of utility-scale developers, EPCs and asset owners, in terms of maximizing site

yield and minimizing module supplier risk through optimizing quality; including the role of bankability across local and overseas module suppliers.

- Rajasthan plans 30 GW solar power by FY25-end; aims to become self-reliant
- Rajasthan and Gujarat account for a major portion of the solar power projects that are under implementation in the country.

#### \* Panelists-

- 1) Mr. Manoj Kumar Mittal, DGM SJVN Green Energy Limited
- 2) Dr. Girish Goyal, GM Jaipur Discom- Jaipur JVVNL
- 3) Mr. Naveen Tiwari, District President Vipra Foundation, Jaipur-Greater.
- 4) Mr. Shankar Singh Khangarot S.P. Rajasthan
- 5) Mr. Chetan Shah, Chairman & MD Solex Energy Limited
- 6) Mr. Sandeep Narang, Director Strategy & Transactions Ernst and Young
- 7) Mr. Nitin Goyal, Head-Business Development Ibvogt
- 8) Mr. Ashu Gupta, Head Regulatory and Govt. Relations CleanMax
- 9) Mr. Ankit Sharma, Head Business development (Utility & Emerging Technologies) Hero Future Energies
- 10) Mr. Gopal Lal Somani, CEO Maheswari Mining & Energy Pvt Ltd.

# 11:30-12:00 Netwoking: Tea/Coffee Break

## 12:00-13:30 Panel Discussion & PPT of Tech Leaders (Appx. 10 mins to each speaker):

- 1) Mr. Jatin Sharma, Assistant Manager Channel Sales Sungrow
- 2) Mr. Uzair Javed , Sales Manager North India Solis
- 3) Mr. Chetan Shah, Chairman & MD Solex Energy Limited
- 4) Ms. Priyamvada Pandit, Technical Sales Support Manager SMA
- 5) Mr. Prabir Chakraborty, VP Sales West Sova Solar
- 6) Mr. Gaurav Kochar, Sales Manager FIMER
- 7) Mr. Vipin Tiwari, Corporate strategy manager Axitec
- 8) Mr. Akshay Gadi, Sales Manager Sineng Electric (India) Pvt. Ltd.
- 9) Mr. Jigar Soni, Head of Sales, South India Sineng Electric (India) Pvt. Ltd.
- 10) Mr. Ravi Kumar, Marketing Manager Gautam Solar Pvt. Ltd.
- 11) Mr. Mimoh Shrivastava, AGM- Sales & Marketing (North Zone) Novasys Greenergy Pvt Ltd.

### 13:30-14:15 Networking Lunch

# 14:15-15:00 Rajasthan State Annual Solar Awards

# 15:00-16:00 Rooftop & Distributed Solar in Rajasthan

# ★ Panel Discussion-

- Role Of Government In Quality Maintenance Of Solar Rooftop Projects In A Competitive Environment
- Role Of Smart Technologies In Solar Power Generation Systems.
- What Are The Smart Technologies Available To Save Project Installation Costs And Be Competitive?
- Energy Storage and Grid Integration Technologies for Solar Rooftop Projects.
- Demand Creation, Investment & Collaboration, Indigenous Manufacturing.
- Benefits, Costs, and Smart Policies in Solar Rooftop & Grid Integration.
- Regulatory challenges and Emerging business models in rooftop sector, Rooftop business models
- Key trends, opportunities & challenges in up scaling & mainstreaming rooftop solar energy
- Can India achieve its dream of one sun one world one grid ?
- Challenges in Rooftop: RESCO Model Emerging Regulatory Challenges, Few States baring Net Metering
- SCADA: Effortless management, An integrated system and Perfection through analytics,
  Scalability & flexibilityScalability & flexibility are key aspects of a solar SCADA project.
- LoRaWAN communication technology for Solar PV microgrid application.
- Gross Metering vs. NetMetering, Standardization of bidding documents and tenders
- The Evolution of Carbon Credit Markets: Lessons Learned and Future Prospects

## ★ Panelists-

- 1) Sh. Himanshu Khurana, Director (Tech.) RERC
- 2) Sh. P K Sinha, Executive Director (Projects) Power Finance Corporation Limited (PFC)
- 3) Mr. Ashok Jain, President Operations Rays Power Infra
- 4) Mr. Avinash Chaudhary, President Grid Free Solar Energy Ltd
- 5) Mr. Anup Arora, Managing Director Greenroots Renewable Energy Pvt. Ltd.
- 6) Mr. Prateek Agrawal, Co-Founder & Director Solar91 Cleantech Pvt Ltd
- 7) Mr. Ishan Chaturvedi, Co-Founder & Director Vareyn Solar Private Limited
- 8) Mr. Shashank Jain, Director & Co-founder EcoMitram Sustainable Solutions Private Limited
- 9) Mr. Deepak Dimri, General Manager- Business Development Rays Power Expert

## 16:00-17:00 Jaipur Decarbonisation, Carbon Neutrality & Net Zero Session

#### \* Panel Discussion-

- Net Zero as a Concept, Understanding & Planning Reduction of Scope 1, Scope 2 & Scope 3 Emmissions in Rajasthan
- Road Map to Net Zero Business Policies, Plan, Opportunities, Commitments & Challenges for Rajasthan
- Corporates ESG, Sustaniability, DeCarbonisation Plans & Goals in Rajasthan
- Policies & Plans to Achieve Carbon Neutrality in Rajasthan
- The Role of Emerging Technologies in Decarbonization and Sustainability in Rajasthan
- Ways to Decarbonise Businesses, Its Products & Services, Impact Funds, ESG Funds and their Role for Rajasthan
- Carbon Credits Which can be bought to achieve Carbon Neutrality in Rajasthan
- Role of Renewable Energy & EV Sector to Help DeCarbonise A Corporate and Challenges in decarbonizing using Renewable Energy in Rajasthan
- Govt Policies towards use of Renewable Energy by a Corporate Entity for Rajasthan
- Role of Private Equity funds in journey towards decarbonisation in Rajasthan
- Organic Agriculture as a tool for Decarbonisation and Carbon Neutrality

#### \* Panelists-

- 1) Mr. Rajneesh Kushwaha Singh, Vice President IT & SAP Rays Power Infra Limited
- 2) Mr. Aditya Poonia, Founder Etrica Power
- 3) Mr. Manish Asija, Managing Director enPossibilities Private Limited
- 4) Mr. Shardul Kothari, Environment Specialist Department of Environment and Climate Change, Govt of Rajasthan
- 5) Mr. Anand Mani Tripathi, Founder & CEO Aryavarta Organics Pvt Ltd.
- 6) Mr. Saurabh Singhal, Head Business Developement Greenhub Systems Private Limited
- 7) Mr. Akshay Singh Naruka, ESG Lead VGL Group
- 8) Mr. Vibhav Vyas, Director Business Development YoCharge
- 9) Mr. Sumit Soni, Head Agri capacity Building and Climate Change Friends of Women's World Banking
- 10) Ms. Ankita Chauhan, Sustainability Professional CDR/EIA Verifier

## 17:00-18:00 Technology Choices and Challenges in Supply Chain Management

### \* Panel Discussion-

- Manufacturing in India: Evaluating Make in India for solar (special emphasis on Rajasthan State)
- Anti-Dumping and safeguards duty to the industry's aid?
- Importance of equipment quality in plant operation and performance
- Emerging technologies in solar: Half Cell Module; 1500V Inverters; Storage etc.
- Offgrid solar applications: water pumping, home lighting, rural & agri applications
- Solar diesel hybrid systems
- Regulatory challenges & Future prospects
- Identifying Technical hurdles during implementation.
- EPC quality and impact on plant performance
- Ultra low project bids and impact on EPC and O&M service providers
- Performance evaluation of installed projects in Rajasthan
- Use of drones and other technologies in O&M delivery
- Importance of equipment quality in plant operation and performance
- Advanced technologies for solar O&M:

The discussion will focus on new and up-coming technologies that have made or have the potential to make an impact in O&M

### ★ Panelists

- 1) Mr. Rajeshwer Singh Rajpurohit, Director/Founder UltraVibrant Solar Energy Pvt Ltd/ Vibrant Solar
- 2) Mr. Amit, Managing Director ESG Global Partners & Director Impact Investments
- 3) Mr. Anshu Sharma, Manager Business Development Enerparc Energy
- 4) Mr. Fateh Raj Singh Bhati, Assistant Manager- O&M O2 Power
- 5) Mr. Saurav Gupta, CEO SMG Electric Scooters Ltd.