



Solar Energy Corporation of India Limited

(A Government of India Enterprise)

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Tender

For

“The Manufacturing, Testing, Packing and Forwarding, Supply and Transportation of 400 MWp domestically manufactured Solar PV Modules with domestically manufactured Solar Cells”

Tender No.: [SECI/C&P/OP/11/016/2024-25](#)

Dated: 14.11.2024

400 MWp Module Package	<u>Tender No</u> <u>SECI/C&P/OP/11/016/2024-25</u>	<u>COVER PAGE</u> <u>Page 1 of 3</u>	<u>Signature of Bidder</u>
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DISCLAIMER

1. Though adequate care has been taken while preparing the tender document, the bidder(s) shall satisfy themselves that the document is complete in all respect. Intimation regarding any discrepancy shall be given to the office of Owner immediately. If no intimation is received from any bidder within **10 (Ten) days from the date of issuance of Tender documents**, it shall be considered that the document is complete in all respect and has been received/ acknowledged by the bidder(s). Further, no intimation regarding discrepancy shall be accepted thereafter.
2. Solar Energy Corporation of India Ltd (SECI) reserves the right to modify, amend or supplement this document.
3. While this tender document has been prepared in good faith, neither SECI nor their employees or advisors make any representation or warranty, express or implied, or accept any responsibility or liability, whatsoever, in respect of any statements or omissions herein, or the accuracy, completeness or reliability of information, and shall incur no liability under any Law, Statute, Rules or Regulations as to the accuracy, reliability or completeness of this document, even if any loss or damage is caused by any act or omission on their part.
4. All rights reserved. No part of this document may be reproduced, distributed, or transmitted in any form or by any means, including photocopying, recording, or other electronic or mechanical methods, without the prior written permission of SECI, except in the case of brief quotations embodied in critical reviews and certain other non-commercial uses permitted by copyright law

Place: New Delhi

Date: 14.11.2024



Solar Energy Corporation of India Limited

(A Government of India Enterprise)

SECTION - I

INVITATION FOR BIDS (IFB)

**400 MWp Module
Package**

**Tender No
SECI/C&P/OP/11/016/2024-25**

**IFB
Page 1 of 15**

Signature of Bidder

INVITATION FOR BIDS (IFB)

FOR

“THE MANUFACTURING, TESTING, PACKING AND FORWARDING, SUPPLY AND TRANSPORTATION OF 400 MWP DOMESTICALLY MANUFACTURED SOLAR PV MODULES WITH DOMESTICALLY MANUFACTURED SOLAR CELLS”

(Single Stage Two Envelope Bidding followed by e-Reverse Auction)

Under e-Tendering

1 **INTRODUCTION**

Solar Energy Corporation of India Limited (SECI) is a CPSU under the administrative control of the Ministry of New and Renewable Energy (MNRE), set up on 20th Sept, 2011 to facilitate the implementation of JNNSM and achievement of targets set therein. It is the only CPSU dedicated to the solar energy sector. It was originally incorporated as a Section-3 (not for profit) company under the Companies Act, 2013.

In the present outlook of the RE sector, especially solar energy, SECI has a major role to play in the sector's development. The company is responsible for implementation of a number of schemes of MNRE for large-scale grid-connected projects under JNNSM, solar park scheme and grid-connected solar rooftop scheme along with a host of other specialised schemes. In addition, SECI is also developing its own Solar, Floating & Hybrid innovative RE Projects & is providing consultancy services to various major CPSUs for developing turnkey basis RE Projects. The company also has Category I Power Trading License and is active in this domain through trading of solar power from projects set up under the schemes being implemented by it.

2 **CAPACITY CONFIGURATION**

- 2.1 The total capacity of PV Modules to be procured under this tender, excluding Mandatory Spares, is 400 MWp.
- 2.2 The total capacity is divided into 04 (four) Packages of 100 MWp each.
- 2.3 The bidder may quote in any one of the following configurations as tabulated below:

Package Quoted for	Equivalent Capacity
01	100 MWp
02	200 MWp
03	300 MWp
04	400 MWp

- 2.4 Bidder cannot quote for any intermediary package capacities. Ex: Any random package of 150 MWp, 250 MWp, 350 MWp etc. are not allowed under this bidding process.
- 2.5 The bidders are required to provide their firm intent of package/packages and the Route of participation (either Route I or Route II as per the Technical Qualifying Requirement) under the covering letter of the Section-VI “Sample Forms and Formats”, mentioning the total number of package/packages. Once quoted during the bidding stage, the capacity as quoted by the bidder cannot be changed during the entire tendering process and the e-RA will be conducted accordingly based on the quoted firm package/packages by the bidder.
- 2.6 The Technical and Financial eligibility conditions as set forth in the Annexure to BDS section is as per 01 (One) Package of 100 MWp. In case the bidder’s participation is for 02 packages, 03 packages and so on till 04 packages the Technical and Financial eligibility conditions will be required to be met by the bidder accordingly in the multiple of 2,3 and so on till 4 respectively.

2.7 The total capacity of 400 MWp is proposed to be awarded to single/multiple bidders in Single/Multiple package/packages.

2.8 The Owner reserves the right to increase or decrease the quoted PV Module capacity by $\pm 10\%$ at the time of placing of the order on the same price, terms, and conditions of the contract.

Illustration for single package:

Quoted Package Capacity	= 100 MWp
Minimum Awarded Package Capacity	= $0.90 \times 100 = 90$ MWp
Maximum Awarded Package Capacity	= $1.10 \times 100 = 110$ MWp

2.9 The Owner reserves the right to place a repeat order up to an additional quantity of 100% (Hundred percentage) of the respective awarded PV Module package capacity on the same price, terms, and conditions of the original contract, by providing suitable extension in delivery period for the additional repeat order quantity. The provision of such additional requirement of supply upto 100% on repeat order basis will be done on mutual agreement basis & the award of such repeated order will be done maximum within 06 months of the original awarded capacity.

2.10 The size of such repeat order will be in the lot size of 100 MWp only. However, at times there may be the requirement of residual MWp capacities also, based on the actual requirement of the project and the same will be placed on pro rata basis. Ex.: In case of 160 MWp requirement, 100 MWp lot size + 60 MWp calculated on pro rata basis (price, terms & conditions) will be ordered on repeat basis.

2.11 For the case of Repeat Order as mentioned above in clause 2.9, the bidder must qualify the mandatory General, Technical and Financial QR (based on original tender date) as laid down in Annexure to BDS section for the repeat order quantity. Such Qualification Requirements will be over and above the QR met by the bidder during the initial stage of bid submission for the original quantity. Bidder must also submit PBG for the repeat order quantity. Such QR and PBG will be calculated on pro rata basis in line with the QR stated in the Annexure to BDS Section.

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2.12 The repeat order will be done on the L1 matched price on the basis of the Supplier's original ranking formed at the time of bidding, before the L1 matching process. Ex.: L1 will be first given the repeat order, then L2, then L3 and so on. In case of refusal of repeat order acceptance to the offered Supplier, the next rank Supplier will be offered the capacity and so on. In case all the lots are being secured by single Supplier only and he also accepts the repeat order then the capacity of repeat order will be exhausted there itself.

2.13 The Supplier shall supply 0.5% of awarded Package Capacity as Mandatory Spares in addition to the awarded Package.

Illustration:

Awarded Package Capacity	= 100 MWp
If Nominal Power Rating of awarded PV Module is 540 Wp, then Minimum number of PV Modules to be supplied excluding Mandatory Spares, rounded-off to next integer	$= (100 \times 10^6) / 540 = 1,85,185$
Mandatory Spares, rounded-off to one decimal place	$= 0.5\% \times 100 = 0.5 \text{ MWp}$
Minimum number of PV Modules to be supplied as Mandatory Spares, rounded-off to next integer	$= (0.5 \times 10^6) / 540 = 926$
Total number of PV Modules to be supplied	$= 1,85,185 + 926 = 1,86,111$
Total PV Module Capacity to be supplied	= 100.5 MWp

2.14 The Bidder must offer only one type of PV Module Technology: Crystalline Technology, with the same dimensions.

2.15 Location of the project site – Ramagiri, AP.

2.16 PV Modules including Mandatory Spares under the award shall be supplied by the supplier in staggered deliveries during the delivery window of 9 months. The start date of delivery shall be from October 2025.

2.17 SECI at its sole discretion, may reject any and all bids made by bidder(s), may change the conditions relating to the tender or cancel this tender at any time without assigning any specific reason.

2.18 Prospective bidder(s) acknowledge and agree that response to the tender is purely voluntary action on their part and for any expenditure on this account shall be borne by the bidder(s).

2.19 SECI will have no obligation or liability to the bidder(s) in the event of cancellation of tender.

3 **DOMESTIC CONTENT REQUIREMENT:**

The tender mandates use of both Solar Photovoltaic (SPV) Cells and Modules manufactured domestically as per specifications and testing requirements fixed by MNRE. For the supplies to be done under this tender, both the Solar Cells and Modules must be made in India and Modules shall be from the Manufacturers listed in ALMM list, published & updated by MNRE from time to time. In case of Crystalline Silicon Technology, all process steps and quality control measures involved in the manufacture of the Solar Cells and Modules starting from wafers until final assembly of the Solar Cells into modules shall be performed at the works of PV Manufacturers in India.

4 **PUBLIC PROCUREMENT POLICY:**

Wrt. Ministry of New & Renewable Energy (MNRE) Order No 283/22/2019-Grid Solar Dated 23rd Sep 2020 for the Public Procurement (Preference to Make In India) including any amendments thereto, so as to Provide Purchase Preference (linked with local content) with respect to Renewable Energy (RE) Sector & Department for Promotion of Industry and Internal Trade (DPIIT) Notification No. P-45021/2/2017-PP (BE-LI) dated 4th June, 2020 including any amendments, the procurement of Solar Modules for the subject tender will be supplied through Class I Local Suppliers only. A Class-I local supplier' means a Supplier or Service Provider, whose Goods, Services or works offered for Procurement, has local content equal to or more than 50%, as defined under the above said orders.

- 5 All statutory and Government approval issued from time to time will prevail for the tender document and the bidders has to abide by that. Ex.: ALMM, Public Procurement, DCR regulation issued by MNRE etc.
- 6 The selection of the Supplier for the **“THE MANUFACTURING, TESTING, PACKING AND FORWARDING, SUPPLY AND TRANSPORTATION OF 400 MWp DOMESTICALLY MANUFACTURED SOLAR PV MODULES WITH DOMESTICALLY MANUFACTURED SOLAR CELLS”** will be carried out by Solar Energy Corporation of India Limited (A Government of India Enterprise) incorporated under the Companies Act, 2013, having its registered office at 6th Floor, Plate-B, NBCC Office Block Tower-2, East Kidwai Nagar, New Delhi-110023 (hereinafter referred to as ‘SECI’ or OWNER). For the purpose of all procurement activities related to the said works, SECI shall be referred to as ‘SECI or Owner’.
- 7 SECI, therefore, invites bids from eligible bidders to participate in the tender for **“THE MANUFACTURING, TESTING, PACKING AND FORWARDING, SUPPLY AND TRANSPORTATION OF 400 MWp DOMESTICALLY MANUFACTURED SOLAR PV MODULES WITH DOMESTICALLY MANUFACTURED SOLAR CELLS”** as per the aforementioned details.
- 8 The complete Bidding Documents are available at ISN-ETS portal <https://www.bharat-electronictender.com>, Central Public Procurement portal (CPPP) of GoI at www.eprocure.gov.in as well as on SECI’s website <http://www.seci.co.in>. However, for the purpose of participation, the official copy of the bidding documents shall only be downloaded from SECI’s e-tendering portal at <https://www.bharat-electronictender.com>, as per the provisions available therein. Accordingly, the online bid also has to be uploaded by the respective bidders at <https://www.bharat-electronictender.com> only & no other mode of participation is permitted for this tender document other than ISN-ETS Portal.
- 9 Interested bidders have to necessarily register themselves on the portal <https://www.bharat-electronictender.com> through M/s Electronic Tender.com India Pvt Ltd (ETI), New Delhi to participate in the bidding under this invitation for bids. It shall be the sole responsibility of the interested bidders to get themselves registered at the aforesaid portal for which they are required to contact M/s ETI, New Delhi to complete the registration formalities. The address of M/s ETI is

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mentioned on the Bid Information Sheet. All required documents and formalities for registering on ETI are mentioned in the subsequent bidding documents.

They may obtain further information regarding this IFB from the registered office of SECI at the address given on the Bid Information Sheet from 10:00 hours to 17:00 hours on all working days till the last date of the Bid Submission.

For proper uploading of the bids on the portal namely <https://www.bharat-electronictender.com> (hereinafter referred to as the 'portal'), it shall be the sole responsibility of the bidders to apprise themselves adequately regarding all the relevant procedures and provisions as detailed in the portal as well as by contacting M/s Electronic Tender.com India Pvt Ltd (ETI), New Delhi directly, as and when required, for which contact details are also mentioned on the Bid Information Sheet. The Owner in no case shall be responsible for any issues related to timely or properly uploading/ submission of the bid in accordance with the relevant provisions of Section II - ITB of the Bidding Documents.

10 While submitting/ uploading the bids, the system through portal asks to key in the pass-phrase for encryption of the documents. The pass-phrase is required by Owner for opening the bids (Separate for both First Envelopes as well as Second Envelopes). **The same may be submitted on the portal as per the provisions existing for submission of the pass-phrase and as per the details given in ITB.**

In the event, SECI is unable to open the Bids with the given pass-phrase provided by the bidders, Owner on its discretion may give an option through the portal, to the bidder to open its bid as per provisions available on the portal. However, Owner shall not be responsible if bid could not be opened within reasonable time for whatsoever reason. In such a case, the bid shall be sent unopened to 'Archive' on the portal and shall not be considered at all any further.

11 A Single Stage Two Envelope Bidding Procedure followed by e-Reverse Auction will be adopted and will be processed as detailed in the Bidding Documents. Bidding will be conducted through the competitive bidding procedures as per the provisions of ITB/ BDS and the contract shall be executed as per the provisions of the Contract. It shall be noted that the respective rights of the Owner and the Bidder/

Supplier shall be governed by this Bidding Documents and Contract signed between the Owner and the Supplier for the package.

12 Bidders should submit their bid proposal online complete in all aspect on or before last date and time of Bid Submission as mentioned on ETS Portal of ISN-ETS at <https://www.bharat-electrontender.com> and as indicated in the Bid Information Sheet.

13 Bidder shall submit bid proposal along with non-refundable Tender Processing Fees, Earnest Money Deposit (EMD) if applicable/ Bid Securing Declaration complete in all respect as per the Bid Information Sheet. Techno-Commercial bids will be opened as per the Bid Information Sheet in offline/ online presence of authorised representatives of bidders who wish to be present offline/ online. Bid proposals received without the prescribed Tender Processing Fees and Earnest Money Deposit (EMD, if applicable) or Bid Securing Declaration will be rejected. **In the event of any date indicated is a declared Holiday, the next working day shall become operative for the respective purpose mentioned herein.**

14 Tender documents which include Eligibility Criteria, Technical Specifications, various Conditions of Contract, Formats etc. can be downloaded from ETS Portal of ISN-ETS at <https://www.bharat-electrontender.com>. **It is mandatory to download official copy of Tender Document from ISN-ETS Portal to participate in the Tender.** Any amendment(s)/ corrigendum(s)/ clarification(s) with respect to this Tender shall be uploaded on ETI site. The Bidder should regularly check for any Amendment(s)/ Corrigendum(s)/ Clarification(s) on the above mentioned ETI site. The same may also be uploaded on SECI website <http://www.seci.co.in> also. **However, in case of any discrepancy, the information available on ETI site shall prevail.**

15 The Bidder selected shall be responsible for the performance of the following scope of supply (more detailed in this tender document):

“The Manufacturing, Testing, Packing and Forwarding, Supply and Transportation of 400 MWp Domestically Manufactured Solar PV Modules with Domestically Manufactured Solar Cells”.

The above scope of supply is indicative and the detailed scope of supply is given in the Scope of supply and Technical Specification (Section - VII) of the Tender Documents.

- 16 EMD/Bid Securing Declaration shall be enclosed in a sealed envelope and shall be submitted in the office of Owner (offline) whose mailing address is mentioned in the Bid Information Sheet.
- 17 Performance Securities as per this tender document shall be furnished by the successful bidder after issuance of Purchase Order / Service Order by the Owner.
- 18 The detailed Qualifying Requirements (QR) are given in the section, “Annexure to BDS”.
- 19 The Owner shall conduct e-Reverse Auction (e-RA), as per provisions of **Instructions to Bidders (ITB)** of Tender documents.
- 20 *Owner reserves the right to cancel/ withdraw this invitation for bids without assigning any reason and shall bear no liability whatsoever consequent upon such a decision.*
- 21 SECI at its sole discretion, may reject any or all proposals made by bidder(s), may change the conditions relating to the tender or cancel this tender at any time without assigning any reason.
- 22 SECI will have no obligation or liability to the bidder(s) in the event of cancellation of tender.

INTERPRETATIONS

1. Words comprising the singular shall include the plural & vice versa.
2. An applicable law shall be construed as reference to such applicable law including its amendments or re-enactments from time to time.

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3. A time of day shall save as otherwise provided in any agreement or document be construed as a reference to Indian Standard Time.
4. Different parts of this contract are to be taken as mutually explanatory and supplementary to each other and if there are any differences between or among the parts of this contract, they shall be interpreted in a harmonious manner so as to give effect to each part.

The table of contents and any headings or sub headings in the contract has been inserted for case of reference only & shall not affect the interpretation of this agreement.

BID INFORMATION SHEET

The brief details of the tender are as under:

(A)	NAME OF WORK/ BRIEF SCOPE OF SUPPLY/ JOB	<ol style="list-style-type: none"> 1. The Goods and related Services to be supplied shall be as specified in the technical specification and Price Schedule. The Supplier shall supply all the Goods and related Services included in the Scope of Supply, as per the Delivery and Completion Schedule specified in the SPC. 2. The Supplier shall ensure that the Goods and related Services comply with the technical specifications and other provisions of the Contract. 3. The Goods and related Services supplied under this Contract shall conform to the standards mentioned in Technical Specifications and, when no applicable standard is mentioned, the standard shall be equivalent or superior to the official standards whose application is appropriate.
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(B)	TENDER NO. & DATE	SECI/C&P/OP/11/016/2024-25 dated 14.11.2024																	
(C)	SOURCE OF FUNDS	Owner as defined in the Bid Data Sheets (BDS) intends to finance the package through domestic funding and own resources.																	
(D)	TYPE OF TENDER	“Single Stage Two Envelope” online Bidding system followed by e-Reverse Auction.																	
	BIDDERS ELIGIBLE FOR BIDDING	This bid is open to bidders from within & outside the Owner’s country.																	
(F)	COMPLETION/ CONTRACT PERIOD	As mentioned in Special Purchase Conditions (SPC).																	
(G)	COST OF BIDDING DOCUMENTS	Free of cost																	
(H)	TENDER PROCESSING FEE	Not Applicable																	
(I)	EARNEST MONEY DEPOSIT (EMD)	<table><tr><th>Package Quoted for</th><th>Equivalent Capacity</th><th>EMD (in crores)</th></tr><tr><td>01</td><td>100 MWp</td><td>2.15</td></tr><tr><td>02</td><td>200 MWp</td><td>4.30</td></tr><tr><td>03</td><td>300 MWp</td><td>6.45</td></tr><tr><td>04</td><td>400 MWp</td><td>8.60</td></tr></table>			Package Quoted for	Equivalent Capacity	EMD (in crores)	01	100 MWp	2.15	02	200 MWp	4.30	03	300 MWp	6.45	04	400 MWp	8.60
Package Quoted for	Equivalent Capacity	EMD (in crores)																	
01	100 MWp	2.15																	
02	200 MWp	4.30																	
03	300 MWp	6.45																	
04	400 MWp	8.60																	

(J)	CONTRACT PERFORMANCE SECURITY	10% of the Total Project/Order Cost for a total period of 24 months.
(K)	DATE, TIME & VENUE OF PRE-BID MEETING & SITE VISIT	<p>Pre-Bid Meeting 1100 HRS (IST) on 20.11.2024</p> <p>In Online Mode. Link will be updated through a separate notification on SECI's website.</p> <p>Site Visit:</p> <p>Not applicable for this tender.</p>
(L)	ONLINE BID-SUBMISSION DEADLINE	<u>05.12.2024 up to 1400 HRS</u>
(M)	ONLINE BID OPENING	<u>05.12.2024, 1600 HRS onwards</u>
(N)	FINANCIAL BID OPENING	To be intimated after the shortlisting of Techno Commercial Bids
(O)	CONTRACTUAL QUERIES	<p>Mr. Sandeep Kumar DGM (C&P)</p> <p>Or</p> <p>Mr. Umesh Patidar Sr. Engineer (C&P)</p> <p>Solar Energy Corporation of India Limited (A Government of India Enterprise)</p> <p>6th Floor, Plate-B, NBCC Office Block Tower-2, East Kidwai Nagar, New Delhi-110023, India</p>

		Email: sandeeprana@seci.co.in ; umesh.patidar@seci.co.in Phone: 011- 24666231/24666366
(P)	TECHNICAL QUERIES CONTACT DETAILS	Mr. Shreedhar Singh AGM (Projects) Or Mr. Prashant Kumar Upadhyay Sr. Manager (PS) Solar Energy Corporation of India Limited (A Government of India Enterprise) 6th Floor, Plate-B, NBCC Office Block Tower-2, East Kidwai Nagar, New Delhi-110023, India E mail: prashantu@seci.co.in Phone: 011- 24666323/24666238
(Q)	CONTACT DETAILS OF ETI	M/s Electronic Tender.com (India) Pvt Ltd Registered Office: 6, Jain Mandir Road, New Delhi-110001 Corporate Office: 1001, City Court, M. G. Road, Gurugram - 122002, Haryana Contact Person: ETS Support Team Contact No.: +91-124-4229071, 4229072 Email: support@isn-ets.com

1.0 Bids must be submitted strictly in accordance with clause no. 10 of ITB depending upon Type of Tender as mentioned at clause no. (D) of Bid

400 MWp Module Package	Tender No <u>SECI/C&P/OP/11/016/2024-25</u>	IFB Page 14 of 15	Signature of Bidder
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Information Sheet. The IFB is an integral and inseparable part of the Tender document.

- 2.0 Bidder(s) are advised to bid strictly as per terms and conditions of the tender documents and not to stipulate any deviations/ exceptions.
- 3.0 Any bidder, who meets the Qualifying Requirement and wishes to quote against this tender, may download the complete bidding document along with its amendment(s) if any from ETS Portal of ISN-ETS (<https://www.bharat-electronictender.com>) and submit their Bid complete in all respect as per terms & conditions of Tender Document on or before the due date of bid submission.
- 4.0 No Manual / Hard Copy of the Bid shall be acceptable.
- 5.0 Clarification(s)/ Corrigendum(s) if any shall also be available on above referred websites.
- 6.0 Owner will place a single order for Purchase & Service:
- (i) **Purchase & Service Order:** For providing the Ex Works-Supply, materials including mandatory spares and any other supplies specified in the Tender Documents under the scope of Supply. And for all services i.e., including Transportation and Insurance of all supplies till site in respect of all the supplies and any other services specified in the Contract.
- 7.0 However, the above-mentioned contract award methodology may be modified/ changed based on specific project requirements and upon sole discretion of Owner.