

EOI FOR LEASING OUT 30 MW MODULE MANUFACTURING LINE



**SHORT EXPRESSION OF INTEREST (EOI)
FOR
SELECTION
OF
SUITABLE BUSINESS PARTNER FOR LEASING OUT 30 MW SPV MODULE
MANUFACTURING LINE AT ITI LIMITED, NAINI**

EOI Enquiry No.: ITI/NAINI/BD/Solar Line/01

Dated: 23rd, Sept, 2025

**Chief Manager- P & BD
ITI Limited, Naini
Mirzapur Road, Naini,
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Short Expression of Interest (EOI)

EOI Enquiry No.: ITI/NAINI/BD/Solar Line/01

Dated: 23rd, Sept 2025

ITI Limited invites Expression of Interest (EOI) for Selection of Suitable Business Partner **for Leasing out 30 MW SPV Module Manufacturing Line at ITI Limited, Naini.**

Scope of Work	Selection of Suitable Business Partner for Leasing out 30 MW SPV Module Manufacturing Line at ITI Limited, Naini.
Eoi Fees	Rs. 5900.00 (In the form of DD / NEFT/ RTGS) DD should be in Favor of “ITI Limited” and payable at SBI ITI Complex Naini.
EMD Fees	Rs. 5.0 Lakh (In the form of DD/ BG/ FDR/ NEFT/ RTGS) DD/BG/ FDR should be in Favor of “ITI Limited” and payable at SBI ITI Complex Naini.

Proposal in the form of EOI is requested for the item(s) in complete accordance with the documents/ attachments as per following guidelines. This is an EOI for Leasing out 30 MW SPV Module Manufacturing Line at ITI Limited, Naini (UP). EOI is hereby invited in two bid system from reputed, experienced and financially sound organizations working in the Solar Module Manufacturing sector for leasing out the 30 MW Module Manufacturing Line under lease agreement. Proposed lease of machine lines will be only in the ‘as-is-where-is’ basis. Financial bid shall be opened only of those bidders who qualify in Eligibility and Technical Criteria. Photographs of Plant & Machineries are as per Annexure-VIII. Bidders are required to go through all terms & conditions of this EOI & also, they are advised to visit the site to assess the SPV manufacturing facility before quoting the rates. No claim on account of lack of knowledge will be entertained later on. ITI reserves itself the right to reject any of received proposals / offers without assigning any reason. ITI, also reserve the right to add or remove items proposed for leasing out at a later stage. ITI may, for any reason carry out amendment(s) to this EOI document at any time before EOI due date. Amendments including extension of due date if any will be made available in website. Interested parties are advised to visit website regularly until proposals are opened.

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Note- Interested parties may view and download the document containing the detailed terms & conditions, from the websites: - www.eprocure.gov.in, <https://www.itiltd.in> & <https://itilimited.ewizard.in>. The tender will be submitted exclusively through the <https://itilimited.ewizard.in> portal in online mode only.

The details of ITI's bank account for EMD amount are as below:

- Beneficiary Name : ITI Limited, Naini
- Account Number/IBAN : 43069550659
- IFSC Code : SBIN0003486
- Beneficiary Bank Name : State Bank of India
- Beneficiary Bank Address : ITI Complex, Naini, Mirzapur Road, Naini, Prayagraj- 211010 (UP) INDIA

**For ITI LIMITED, Naini
Chief Manager- P & BD**

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Earnest Money Deposit (EMD)

- **Rs. 5.0 Lakh**, in the form of DD/ BG/FDR. DD/BG/FDR should be submitted in Favor of “ITI Limited, Naini” and payable at SBI ITI Complex Naini. The validity of EMD will be of Six months.

- The Earnest Money so deposited will be liable for forfeiture: -

a) If the Bidder withdraws or varies its Bid during the period of Bid validity.

OR

b) If the successful Bidder fails to deposit the security deposit.

- Earnest Money Deposit of the successful Bidder will be refunded after furnishing Performance guarantee. The EMD of the unsuccessful bidders shall be returned after the declaration of successful Bidders.

- **Exemption from submission of EMD:** No bidder is exempted to submit EMD amount.

Important dates

Date of Issue/Publishing	23/09/2025
Last date of receipt of Queries	01/10/2025 at 05:00 PM
Last Date for Submission of Bid	09/10/2025 at 05:00 PM
Date of Opening of Technical Bid (including Eligibility Criteria)	10/10/2025 at 10:00 AM
Venue of opening of Technical & Commercial Bid/s	ITI Limited, Naini, Prayagraj – 211010 (U.P.)
Date and Time of Opening of Financial Bid	Will be intimated to technical qualified bidders

In case of any clarifications on this notification and technical requirement, please contact -

Asst. Manager- Business Development

ITI Limited, Naini

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Prayagraj – 211010 (UP) INDIA,

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Email: pradeep_nni@itiltd.co.in

Website: <http://www.itiltd.in>

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INTRODUCTION

ITI Limited, a Public Sector Undertaking under the Department of Telecommunication, Ministry of Communication and IT, is a leading telecom equipment manufacturer and total solution provider in India. ITI Naini has diversified in to solar project business and has established state of the art Solar Photovoltaic (SPV) Module Manufacturing Line of capacity 30 MWp per annum (ALMM enlisted) & BIS certified for 40 to 325 Wp SPV Module. ITI Limited is an ISO 9001: 2015, ISO 14001:2015 and ISO 45001:2018 certified manufacturing unit. Major customers of ITI are BBNL, BSNL, MTNL, Defense, Paramilitary Forces & Railways.

Products:

- Smart energy meters, GPON OLT and ONT, PCM multiplexers.
- Smart cards and banking cards, Hand held terminals for smart card authentication.
- Set top boxes, Wi-Fi equipment, Multiple types of encryption devices for defence.
- Solar power module, Switched mode power supply system.
- Internet of things (IOT) products, Radio modems, AN Rack hardware.
- Mini personal computers, Bank automation products, Optical Fiber Cable.
- Permanently Lubricated HDPE Telecom Duct.

SCOPE OF WORK

ITI Naini intends to lease out 30 MW Semi – Automated Solar Module Manufacturing Line along with utility items like UPS, Compressors, Office area in shop and area for storage of finished goods. Infrastructure details are described below.

Infrastructure at Naini

1. Building Infrastructure

- Total covered working area : Over 5300 Sq. Meter
- Utilized area for SPV manufacturing line : 1710 Sq. Meter (Approx.)
- Spare area utilized for storage & Packing : 2200 Sq. Meter (Approx.)
- Office Area : 1390 Sq. Meter (Approx.)

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2. 30 MW Semi Automated SPV Module Manufacturing Line

- Sun Simulator
- Tabber - Stringers & Layup System – 02 Nos
 - Capacity: 700 Solar Cells/Hours
 - Support up to 158.75 mm X 158.75 mm Solar Cell
- Vacuum Laminator – 02 Nos
 - Typical Size = 5.0 m X 2.5 m
- EL tester
- Glass Washer
- Framing Machine
- Auto Glue Dispenser
- Solar Cell Tester
- RF Tag ID Setup
- Cu Ribbon Cutter
- EVA/Back sheet Cutter
- Solar Cell Scribing Machine
- Air Compressor
 - Main Compressor Capacity: 3.54 m³/min
 - Backup Compressor Capacity: 1000 Ltr/CFM
- Centralize Air Condition (Capacity: 80 Tons of Refrigeration)

3. Battery Backup (30 Minutes)

- 160 KVA (02 Nos) UPS with total 160 Nos, 12 V/200 AH capacity.

4. DG Set (500 KVA)

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1. **PRE-QUALIFYING REQUIREMENT (ELIGIBILITY CRITERIA): -** **QUALIFYING REQUIREMENTS**

	Particulars	Valid Documents Requirement
A.	TECHNICAL CRITERIA:	
1	<p>The Bidder should be incorporated in India under Companies Act, 1956 or 2013/ and further amendment(s)</p> <p style="text-align: center;">Or</p> <p>A Limited Liability Partnership Firm (LLP) registered under section 12 of Limited Liability Partnership Act, 2008</p> <p style="text-align: center;">Or</p> <p>Partnership firm, registered under section 59 of the Partnership Act, 1932</p>	A copy of certificate of incorporation should be furnished along with the bid in support of above.
4	The bidder shall upload documents of (a) PAN Card & (b) GST Registration certificate	Documents shall be uploaded.
5	The Bidder shall not have been black listed by any State / Central Government / CPSU during last 03 Years as on the date of submission of bid.	Bidder is required to submit/upload self-declaration/Undertaking in this regard.
B	FINANCIAL CRITERIA:	
1	Bidder(s) should have Minimum Average Annual Turnover (MAAT) of 10.0 Cr, during preceding Three Financial Years FY 2019-20, 2020-21 & 2021-22.	Bidder is required to upload/submit mandatorily all Audited Balance sheets and CA certified profit & loss account statements for the last three years (i.e., FY 2019-20, 2020-21 & 2021-22).

FINANCIAL BID

Bidders must quote the monthly rent proposed (excluding electricity and water charges) in the attached Price Bid format, online only.

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Guidelines / Instructions to Bidder: -

- Vendor to submit bid through online mode only.
- Bids (Technical & Financial) complete in all respects must be submitted on or before the **Bid Due Date**.
- Bidder must provide clause wise compliance. Vendor to clearly specify any deviations in the Technical & Financial bid against the EOI. The authorized signatory must confirm and sign & stamped the EOI documents with date.
- After Due Date, the bidder shall not make any subsequent price changes in the bids, whether resulting or arising out of any technical/ commercial clarifications sought regarding the bid, even if any deviation or exclusion may be specifically stated in the bid. Such price changes shall render the bid liable for rejection.
- The Financial bid of only those bidders shall be opened which meet all the eligibility and technical criteria as per format asked in EOI.
- Bids shall remain valid for 180 days after the date of opening of Financial Bid. A Bid valid for a shorter period shall be rejected as non-responsive.
- Submission of Bids shall be only through e-tendering process on <https://itilimited.euniwizarde.com> which is mandatory for this Tender.
- **Tender Type:** Two bids i.e., Technical and Financial Bids shall be submitted by the bidder at the same time on the above-mentioned tendering portal.

Note- It is advised that all the documents to be submitted are kept scanned or converted to PDF format in a separate folder on your computer before online submission. Financial Bid (Excel Format) may be downloaded and rates may be filled accordingly.